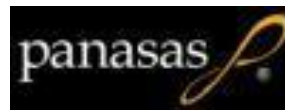




10GbE – Key Trends, Drivers and Predictions



Ethernet Storage Forum Members



The SNIA Ethernet Storage Forum (ESF) focuses on educating end-users about Ethernet-connected storage networking technologies.

- Presentation with live Q&A at the end
- Questions submitted via web tool will be answered verbally
- Unanswered questions will be placed on www.sniaesfblog.org
- Request complete the 10 second feedback form

Today's Panel

- **Jason Blossil, SNIA-ESF Chair**
- **Gary Gumanow, SNIA-ESF Board of Directors**
- **David Fair, SNIA-ESF Board of Directors**

- Trends driving new networking requirements
- Technologies enhancing 10GbE
 - ◆ New server platforms
 - ◆ I/O virtualization
 - ◆ Network flexibility (cabling and DCB)
- 10GbE market adoption
- Future of 1GbE / Fast Ethernet
- Where do we go from here

Top Storage Trends



Cloud Services



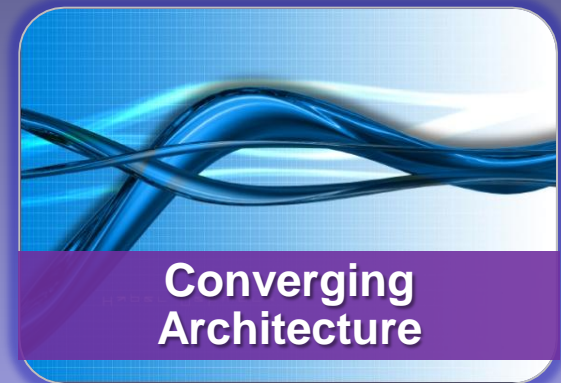
SSD Flash



**End-To-End
Management**



**Mobile
Delivery of Content**

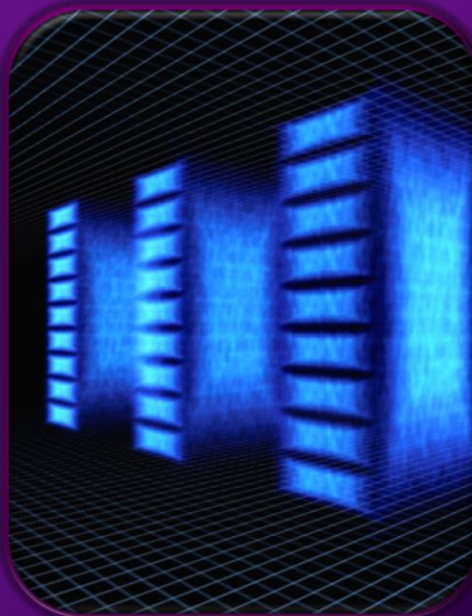


**Converging
Architecture**

Drivers of 10GbE



Economic Drivers



Technical Drivers



Competitive Advantage

Increased Use of Virtual Resources for Real Work Loads!

Economic Drivers – 10GbE

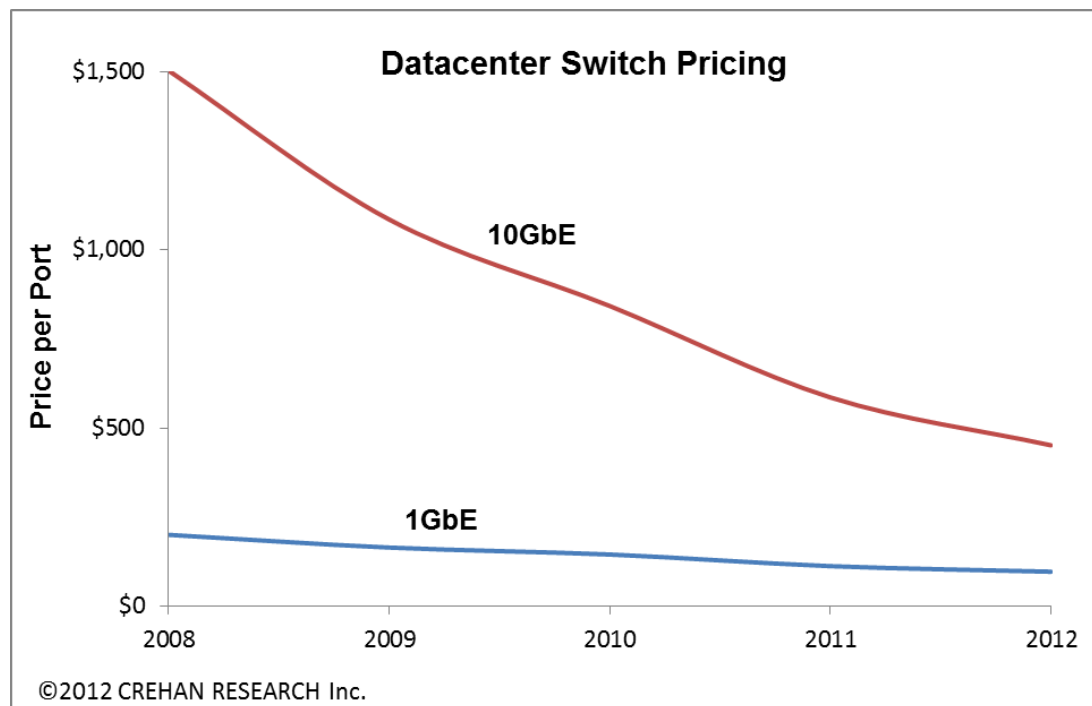
It's about \$/Gb

➤ Hardware

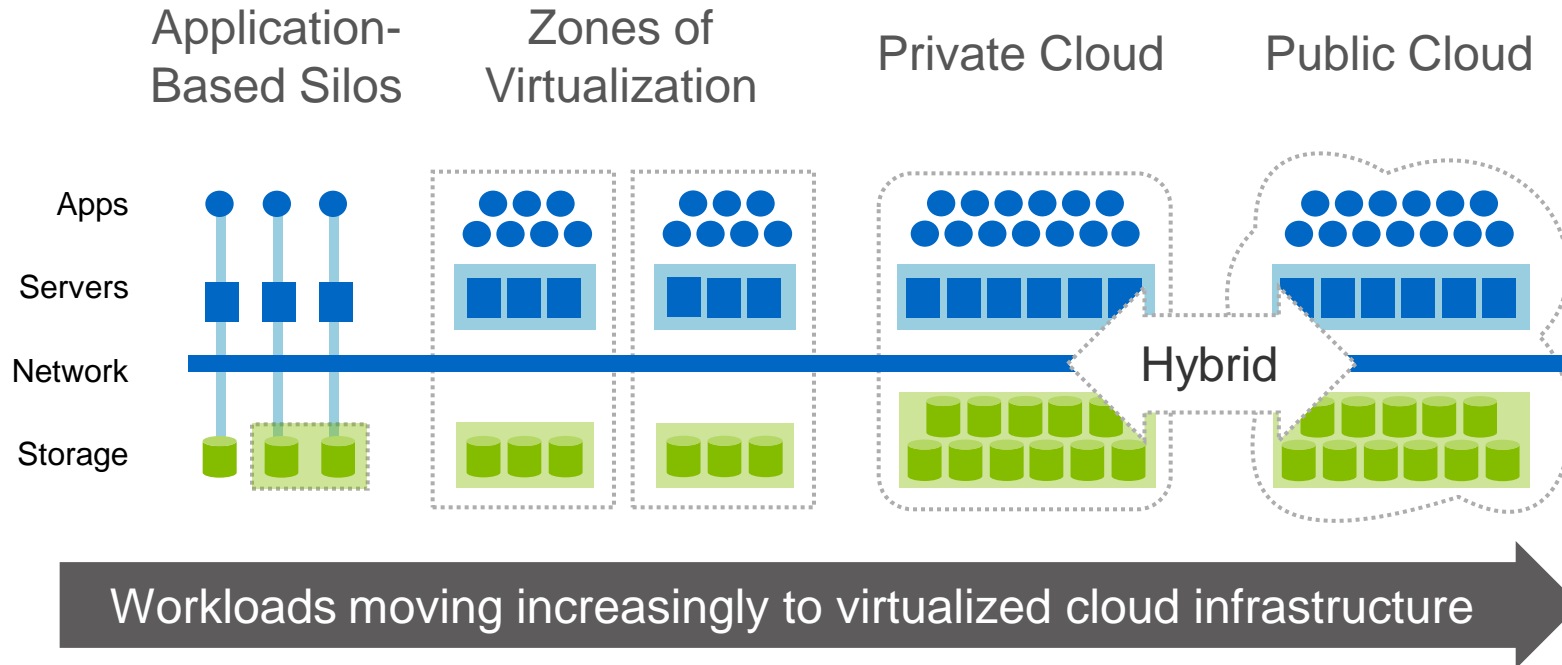
- ◆ 1GbE
 - Adapter – sub \$100 / port
 - Switch – sub \$75/ port
- ◆ 10GbE
 - Adapter – sub \$300 / port (\$30 / Gb)
 - Switch – sub \$500 / port (\$50 / Gb)

➤ Green Initiatives

- ◆ Data center avoidance
- ◆ Data center efficiency

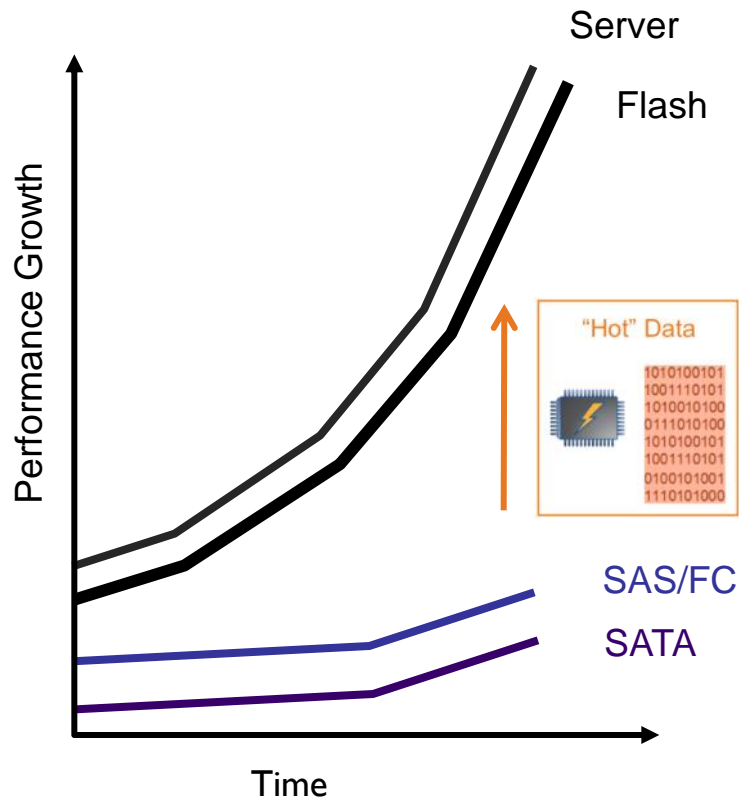


10GbE offers 10x the bandwidth at 5x the price
OR
a 50% reduction in \$ / Gb of bandwidth



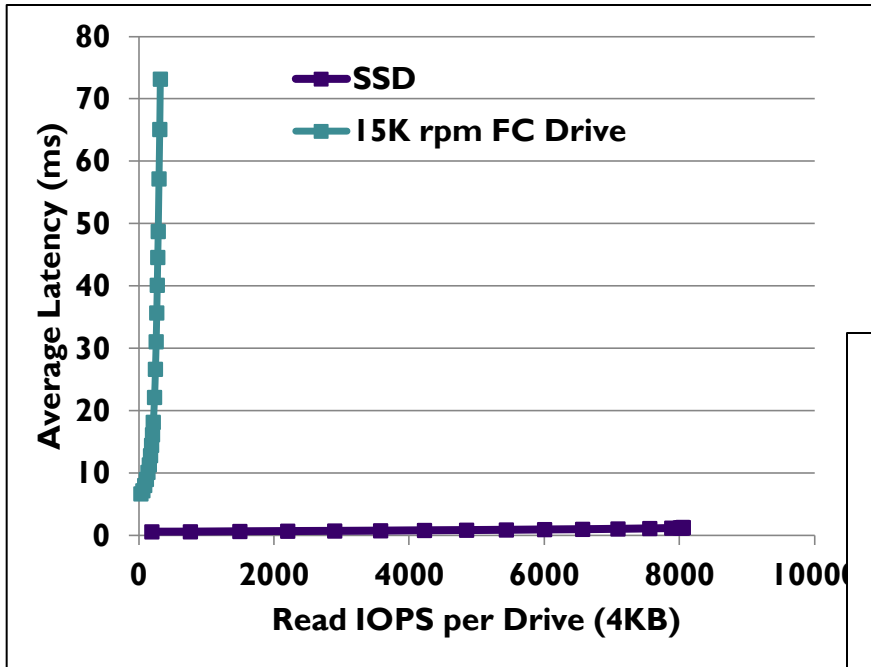
- Private Cloud: behind the firewall of an enterprise, closed to public
- Public Cloud: accessible via service providers for general purchase
- Hybrid Cloud: private clouds linked to public clouds

Disruption of Flash Technology



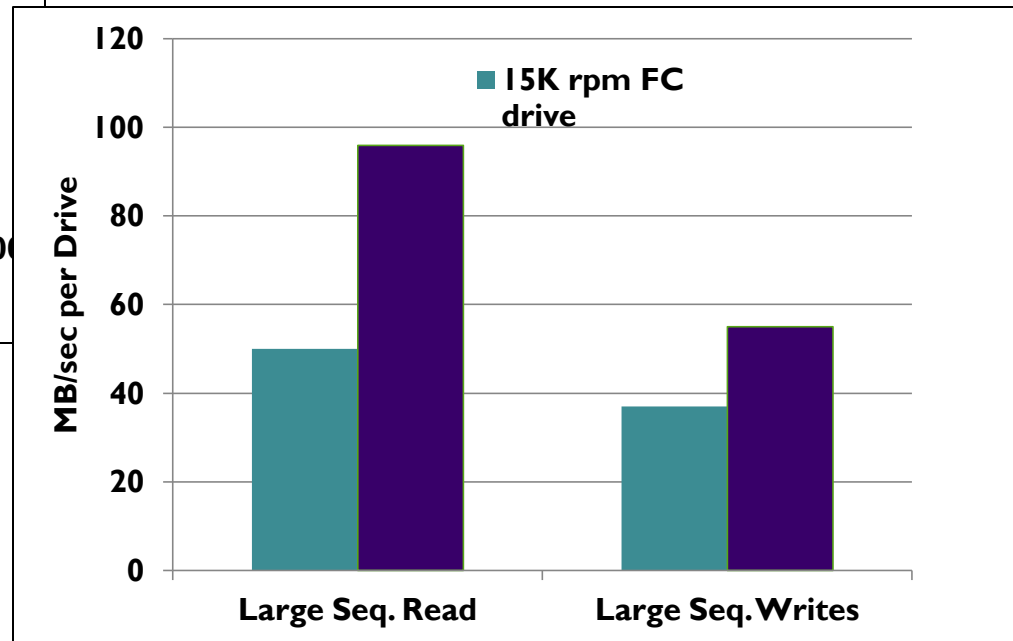
- Relatively small differences between HDD types
- Flash is a game changer
- Balancing cost and performance is key
- Flash performance relocates performance bottlenecks

SSD Performance



SSD versus 15k rpm FC, 4KB random reads

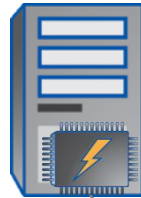
Sequential I/O throughput per drive



End-to-End Flash Categories

Host-side Flash Software

- Software only, may be tied to particular flash hardware



Flash as DAS / Cache

- Flash hardware, stores persistent data
- May be combined with software to form cache



Flash-based VSA

- Software

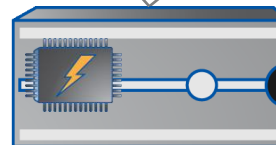


Network-based Flash

- Flash Hardware and software
- “Bump in the wire”

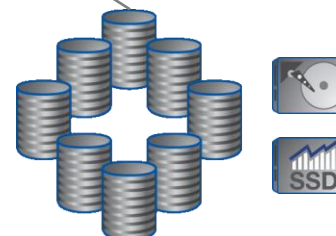
Flash in Controller

- Flash hardware and software
- “Behind wire”



Pure Flash in Array

- All flash



Hybrid Flash / HDD Array

- Mixed flash / HDD

Vote #1

2012 Server Platforms Enable New Ethernet Capabilities

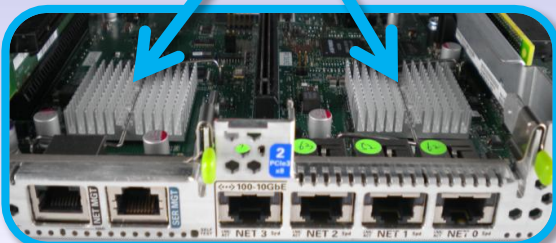
- New server platforms coming to market as of March 2012 let Ethernet accomplish more than ever
- Bandwidth per port doubles with PCI Express® 3.0
- Integrating PCIe3 onto the processor itself reduces latency
- What Intel calls “Direct Data I/O” changes the I/O paradigm for servers
 - ◆ The Ethernet controller talks directly with the processor’s last-level cache
 - ◆ No longer is Ethernet traffic forced to detour through main memory on ingress and egress
- This new server platform has the I/O headroom to run up to 250 Gbps of Ethernet I/O per processor
 - ◆ More than a factor of three more headroom than any preceding server platform

Flexible LOM Encourages Upgrades To 10GbE

- Similar to blade mezzanine cards, flexible LOM cards can be configured by OEMs at the time of order
- OEMs each have their own names for this form factor

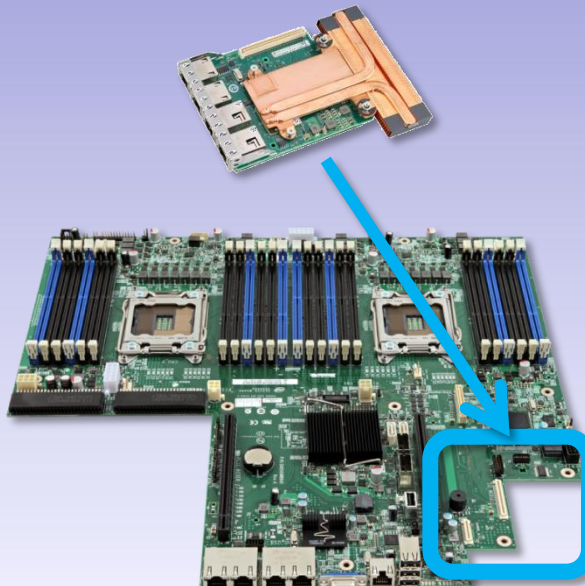
“Classic” LOM

**10GBASE-T
LAN-on-Motherboard (LOM)**



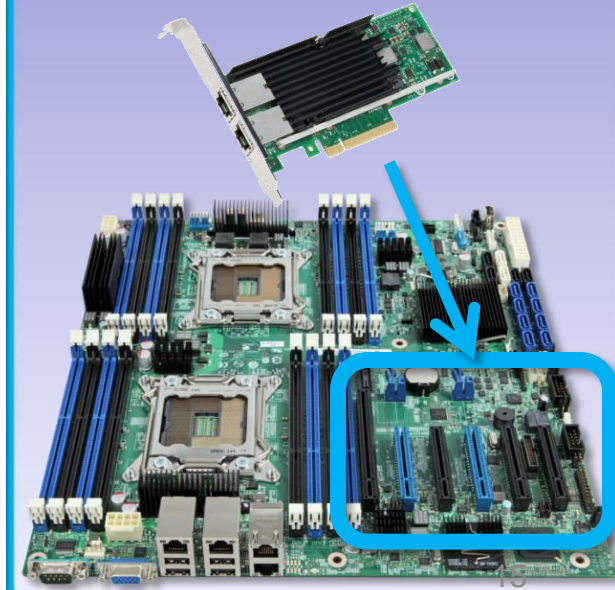
“Flexible” LOM

**Custom PCI Express 10GBASE-T
Converged Network Adapter**



PCI Express[®] NIC

**Standard PCI Express 10GBASE-T
Converged Network Adapter**



10GbE Brings Remote Data Memory Access (RDMA) Technology To The Data Center

- Remote Direct Memory Access (RDMA) is a technology that allows an application to transfer data directly to/from the data space of another application while bypassing the OS kernel
 - ◆ Permits low latency data transfers with low packet jitter, low CPU utilization, and traffic segregated into prioritized classes
- Two RDMA-over-Ethernet technologies being deployed today over 10GbE, iWARP (internet Wide-Area RDMA Protocol) and RoCE (RDMA over Converged Ethernet)
- High-performance computing (HPC) workloads written to the Open Fabrics Alliance stack for InfiniBand can run on a 10GbE network supporting either iWARP or RoCE
- Windows Server 2012 will take advantage of RDMA capabilities to support network Microsoft's file system called "SMB Direct 3.0."

Ethernet Virtualization For 10GbE Overview

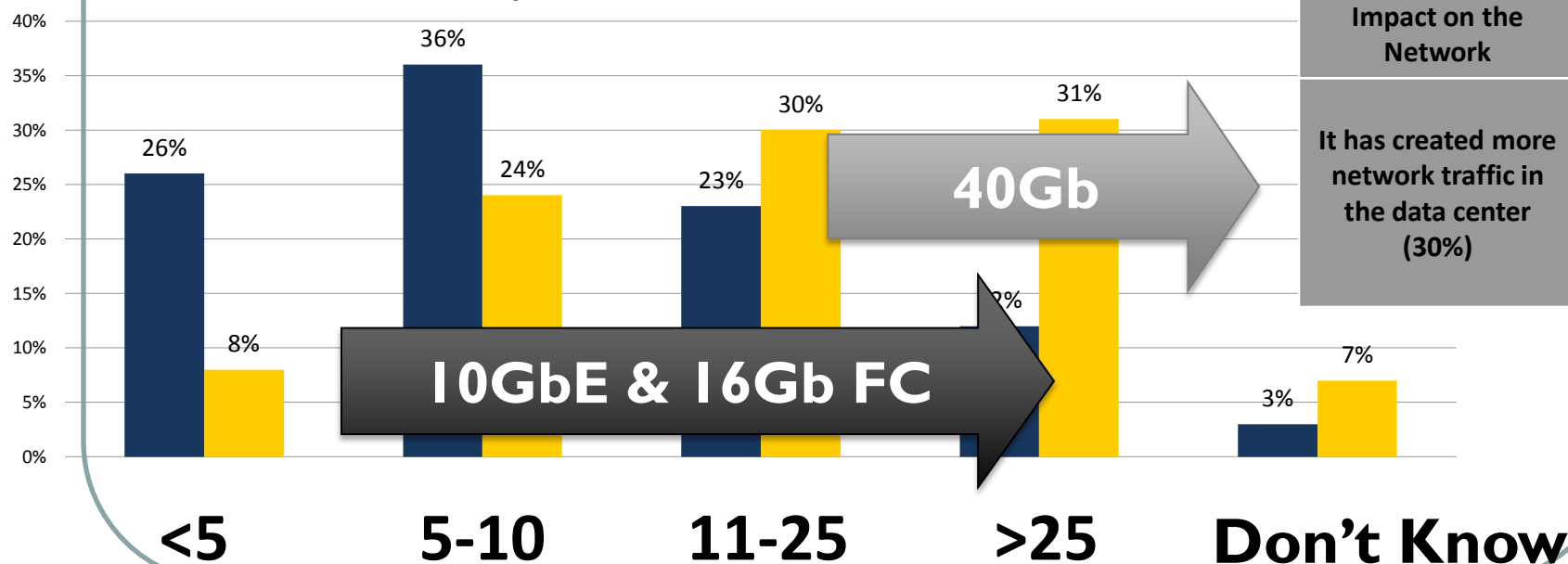
- Multiple approaches to “carving up” 10GbE ports and assigning the slices to virtual machines have emerged
 - ◆ Demand queuing
 - ◆ PCI-SIG® Single-Root I/O Virtualization (SR-IOV)
 - ◆ OEM-driven NIC partitioning: Dell’s NPAR, HP’s Flex-I/O, IBM’s vNIC
 - ◆ OEM-driven network virtualization: Cisco’s FEX
- Demand queuing is supported by Microsoft and VMware
- SR-IOV is supported in Linux Xen and KVM
 - ◆ Microsoft has committed to SR-IOV support in 2012
 - ◆ VMware is showing it in their ESX 5.1 beta
- Users have multiple and increasing choices for Ethernet virtualization of 10GbE ports

Vote #2

VM Density Drives More I/O Throughput

What would you estimate is the average number of virtual machines per physical x86 server in your environment today? How do you expect this to change over the next 24 months? (Percent of respondents, N=463)

■ Today ■ 24 months from now



Leverage existing infrastructure – Flexibility Network media options

➤ SFP+ Optical or Twin-Ax

- ◆ iSCSI adapter with SFP cage
- ◆ Twinaxial Cable with SFP+ modules on ends
- ◆ Supports 5-7m distances
 - Top of Rack

➤ Optical versions available supporting 100m or more

➤ 10GBASE-T

- ◆ Backwards compatible with Gigabit Ethernet
- ◆ Uses Cat6/Cat6A/Cat7 unshielded twisted pair cabling with RJ-45 connectors
- ◆ Supports 100m distances
 - Top of Rack, End of Row (EOR)

Expensive

Less Expensive



Optical

Expensive optical transceivers

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Twin-Ax

Expensive Cables



CAT6A

Less Expensive Cabling
Newer Switches

What is Data Center Bridging?

➤ Enhancements to Ethernet

- ◆ Provided enhanced QoS support to Ethernet
- ◆ 10GbE Technology today...

➤ What constitutes DCB Standards?

- ◆ PFC aka Priority based Flow Control (802.1Qbb)
- ◆ ETS aka Enhanced Transmission Selection (802.1Qaz)
- ◆ QCN aka Congestion Notification (802.1Qau)
- ◆ DCBX aka Data Center Bridging capability eXchange
 - **LLDP vs. DCBX**
 - LLDP: Primarily a link level information exchange protocol
 - DCBX: Neighbors can configure parameters based on info exchange and state machine

- **Data Center Bridging Capabilities eXchange Protocol (DCBX)**
 - ◆ Supports centralized configuration of DCB and related protocols
 - ◆ Initiated by endpoints (hosts/storage) configure themselves
- **Enhanced Transmission Selection (ETS)**
 - ◆ Provides priority groups with bandwidth controls
- **Priority Flow Control (PFC)**
 - ◆ Enable lossless Ethernet operation to provide deterministic performance
- **What's needed**
 - ◆ HBA or Converged Network Adapter supporting DCB
 - ◆ 10G Ethernet Switch supporting DCB
 - ◆ 10G Storage Array supporting Ethernet storage over DCB

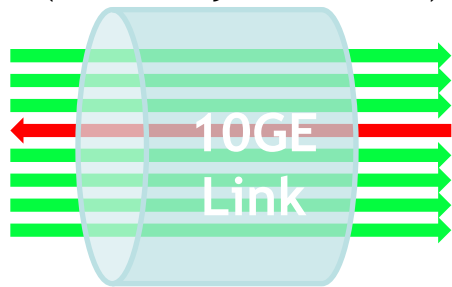
DCB Components

HALT an individual stream,
but NOT all of them!

Allocate bandwidth based
upon predetermined
classes of traffic

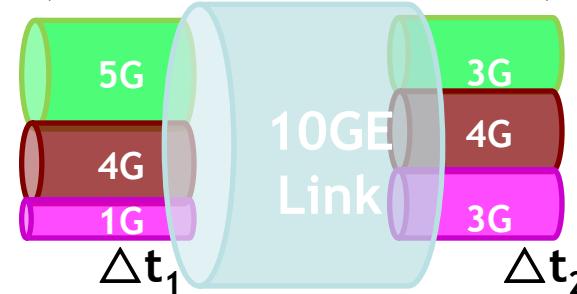
IEEE
DCB

802.1Qbb
(Per-Priority Flow Control)



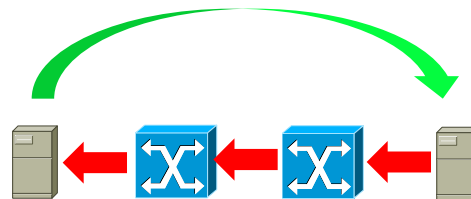
IEEE
DCB

802.1Qaz
(Enhanced Transmission Selection)



IEEE
DCB

802.1Qau
(Congestion Management)



End-to-End Communication
between end-points. Tells the
end-point to BACK OFF!

- Enables convergence of LAN and SAN traffic
 - ◆ DCB enables mixed traffic
- Deterministic performance in converged, mixed traffic environment
 - ◆ Lossless Ethernet using Priority Flow Control enables support
- Ease of use
 - ◆ Centralized configuration via switch with DCBX support
 - › Hosts, storage announce capabilities
 - › Switch enables PFC, Jumbo-frames, other parameters via DCBX
- Easy server integration
 - ◆ Integrated LOM & Modular servers with DCB capabilities

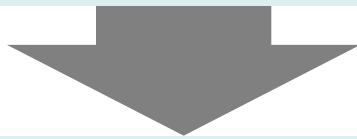
Ethernet Unifies the Data Center

Solve All Your Use Cases

Small/ Medium
Business

Data Centers,
Remote Offices

Traditional FC
Data Centers



CIFS

NFS

iSCSI

FCoE

1GbE /10GbE

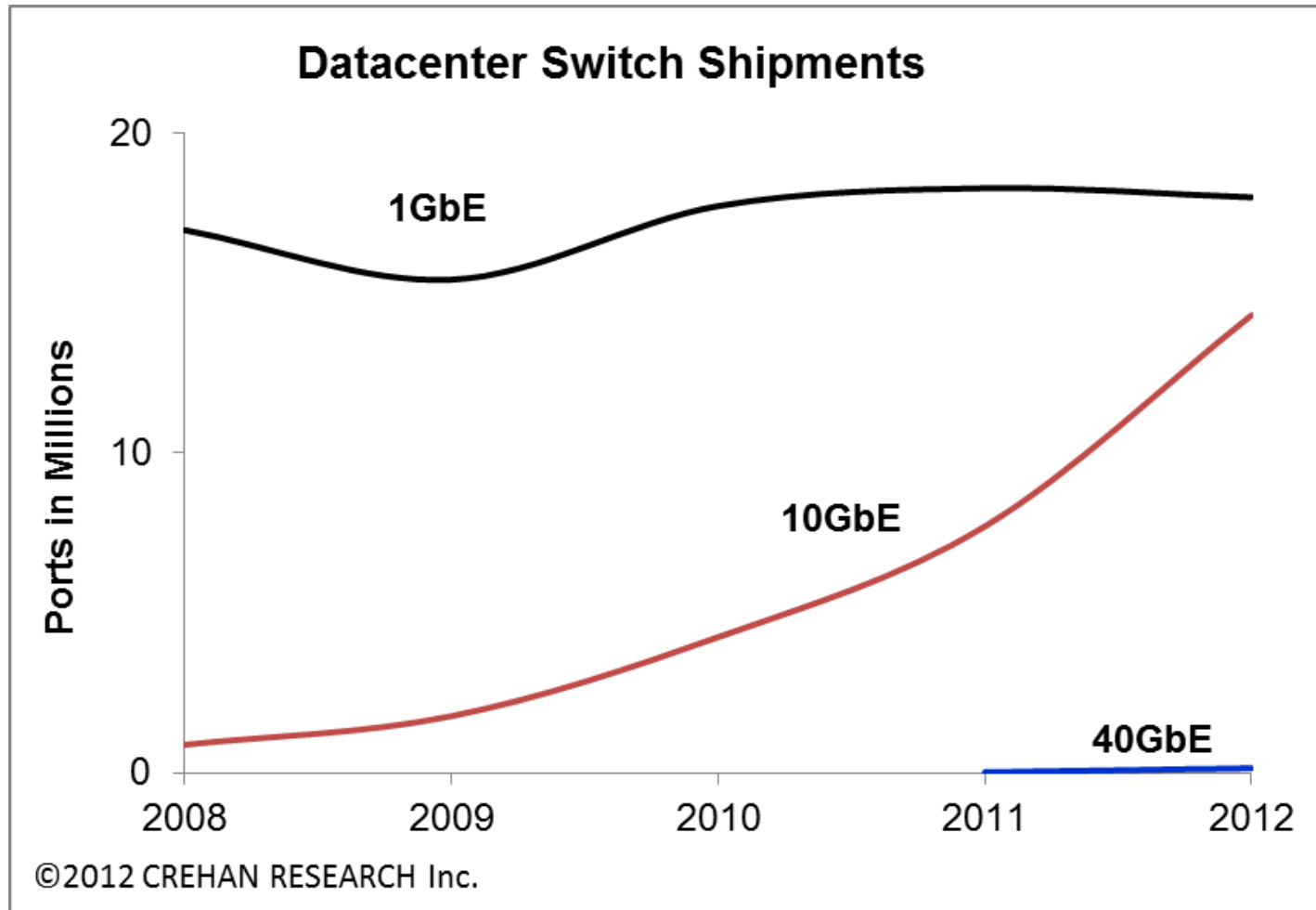
10Gb Ethernet with DCB

File and Block

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- Increased asset and storage utilization
- Simplified storage and data management
- Improved flexibility and business agility
- Reduced costs through consolidation
- Improved storage and network efficiencies

10GbE Adoption



➤ Data Center

- ◆ Management networks for storage, servers, switches, etc.
- ◆ Low demand storage applications such as print servers, basic file services, and active directories
- ◆ Low demand or medium demand block storage, such as iSCSI storage for email applications

➤ Outside of the data center

- ◆ Voice over IP (each desk requires wired connection)
- ◆ Video surveillance
- ◆ Virtual desktops (VDI)
- ◆ And general client networking
- ◆ Consumer

Where Do We Go From Here?

- Data intensive applications are relentlessly driving the need for higher-speed connectivity
 - ◆ Cloud computing, mobile networking, high-speed consumer broadband
- 10GbE adoption is paving the way for 40G interfaces in the aggregation layer and 100G uplinks at the core layer
- 40GbE is the next logical step in the evolution of the data network
 - ◆ Forecasters expect 40GbE to begin significant edge server deployment in 2015-16

Vote #3

➤ How to contact us:

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- ◆ Gary Gumanow – gary_gumanow@dell.com

➤ Full Q&A session from this Webcast will be posted on the SNIA-ESF Blog