



CLOUD STORAGE
TECHNOLOGIES



Cloud Mobility and Data Movement

August 7, 2018

Today's Presenters



Alex McDonald
NetApp



Michelle Tidwell
IBM



Eric Lakin
University of Michigan

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50,000

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What We Do



Educate vendors and users on cloud storage, data services and orchestration



Support & promote

business models and architectures:
OpenStack, Software Defined Storage,
Kubernetes, Object Storage



Understand Hyperscaler requirements
Incorporate them into standards and programs



Collaborate with other
industry associations

Agenda

- The Value of Data: Why is Data Mobility Important?
- Key Challenges & Considerations
- Use Cases and Solutions for Multi-Cloud Data Mobility
- Gaining Business Insights
- Technologies for Data Mobility in Multi-Cloud Environments
- Storage at University of Michigan

Why is Data Mobility Important?



- Find it
- “Refine” it
- Recover it
- Process it
- Distribute it

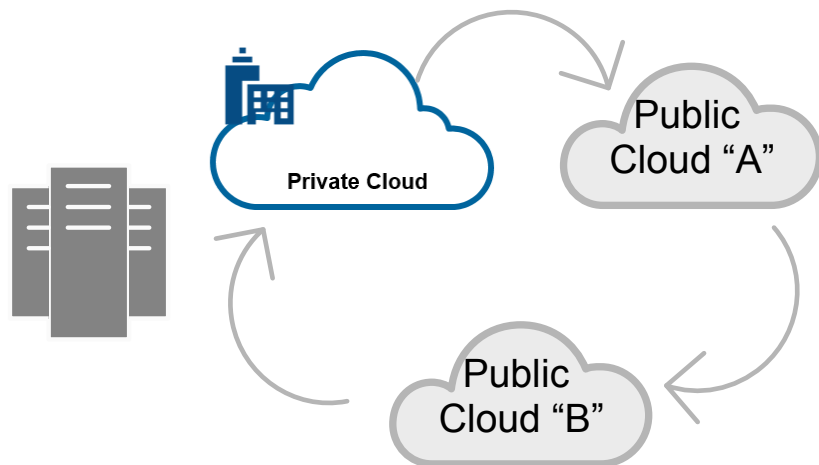
➤ Data Mobility

- ◆ Modern & agile
- ◆ Multi-cloud enabled
- ◆ Secure
- ◆ Flexible – for both on premises private clouds and public clouds
- ◆ Appropriate for the workload.

➤ Data Insights

- ◆ Data is the life blood of today's businesses
- ◆ With agile and flexible data mobility, extend the value of your data
- ◆ Leverage public and private clouds to gain insights through analytics, services and AI.

Key Considerations and Challenges



- Cold vs. hot data
- Block, file and object – The type of data brings a variety of data mobility solutions.
- Workload performance considerations
- Bridging incompatible storage infrastructure between on-premises and public cloud
- Consistent data management regardless of location
- Protecting data as part of data mobility
- Data mobility effects on production workloads – storage-based vs. server-based replication techniques
- What about high availability in the cloud?

Use Cases and Solutions

Archive: Cold vs. Hot Data

➤ Cold Data

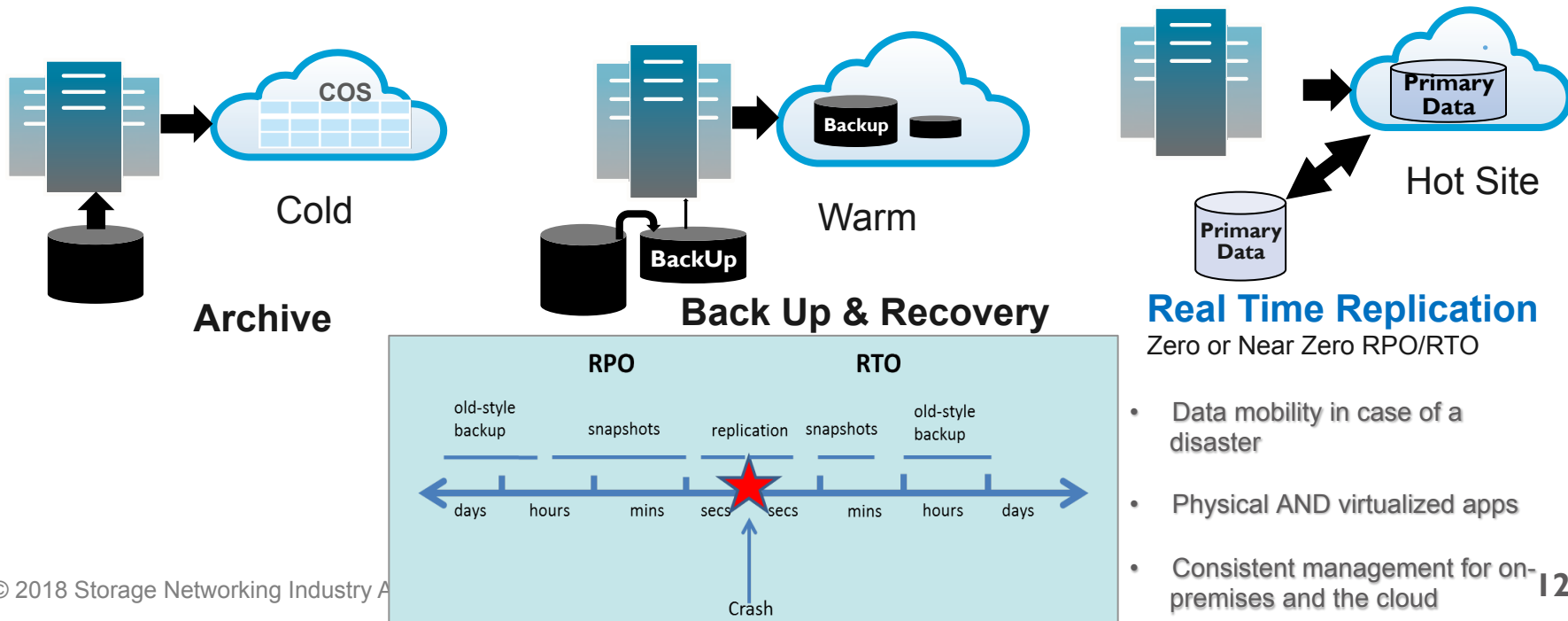
- ◆ Appropriate for object storage repositories in private or public clouds
- ◆ Write once, read never (or seldom)
- ◆ Longer Recovery times for Block Workloads (days, weeks)
- ◆ Purpose-built solutions from storage or cloud vendors can bridge between on-premises infrastructures and cloud archive storage
- ◆ Typical Interfaces Include: S3, CDMI and other RestFul API interfaces.

➤ Hot Data – Primary Data

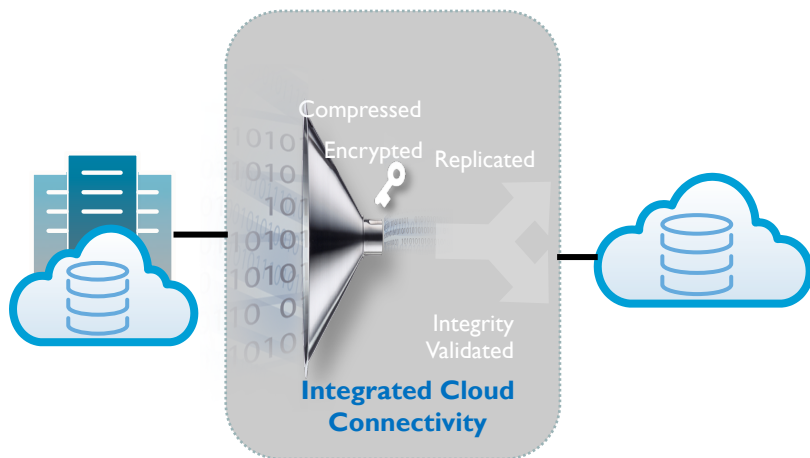
- ◆ Workload dependent and typically performance oriented
- ◆ Block or file protocols (typically)
- ◆ Near Zero RPO/RTO considerations
- ◆ Data management consistency on premises and on the cloud
- ◆ Data mobility options vary dependent on distance, bandwidth, and data reuse scenarios.
- ◆ Typical interfaces include: NFS, SMB, iSCSI, NVMe-oF

Data Protection & DR

➤ A range of data protection solutions with different RPO / RTO



AI can bring new capabilities to data mobility for multi -cloud



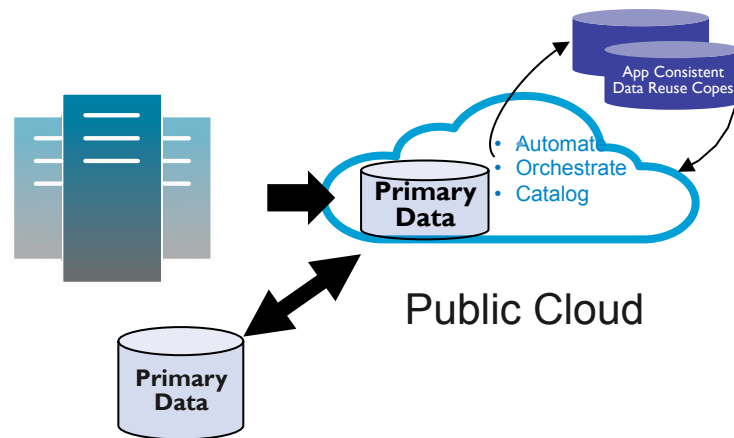
- **Application Response Time and IOPs Driven**
 - ❖ Move to higher performance flash drives dynamically in public or private cloud with AI
 - ❖ Optimize provisioning of disk and flash
 - ❖ Examples: IBM Spectrum Virtualize and IBM Spectrum Virtualize for Public Cloud with EasyTier, NetApp OnCommand
- **Lower Cost: Move Inactive data to Object Storage**
 - ❖ As data ages, snapshot and replicate data to object storage over IP networks – built in
 - ❖ Examples: IBM Spectrum Scale with Transparent Cloud Tiering, NetApp OnCommand, Dell EMC Isilon CloudPools

Other Related Use Cases

- Workload mobility
- Edge Compute & IoT
 - ◆ Bringing compute to storage
 - ◆ Consolidating data
 - ◆ Bringing back data
- Data protection & security
- Networking considerations
- Containers

Gaining Efficiency and Business Insights

- You've used the appropriate data mobility technology to put your data in the right place, now what?
- What if you could make copies and reuse them for automated use in DevOps workflows?
- What if you could do that without having to ask IT to provision more storage?
 - ◆ Leverage public cloud infrastructure
 - ◆ With storage-based snapshots
 - ◆ Speed time to deliver for applications
 - ◆ Reduce bugs by developing and testing against the most recent data



DATA MOBILITY: Create synchronous IP-based replication of primary data to public cloud

DATA REUSE: Dev / Test against the most recent data for applications or VMs

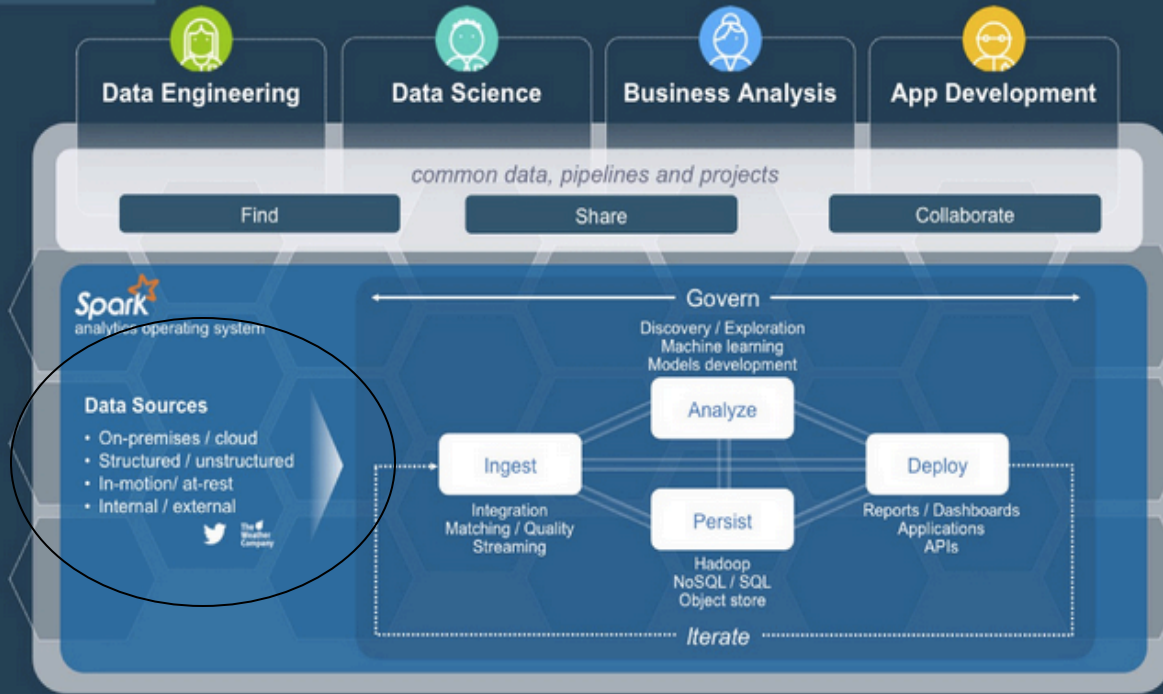


Analytics Example: IBM Watson Data Platform

THE PLATFORM

Courtesy: Gerardo Rodríguez Díaz (IBM), Open Source Tech Talks

EXPERIENCE NEW WAYS TO PUT DATA TO WORK



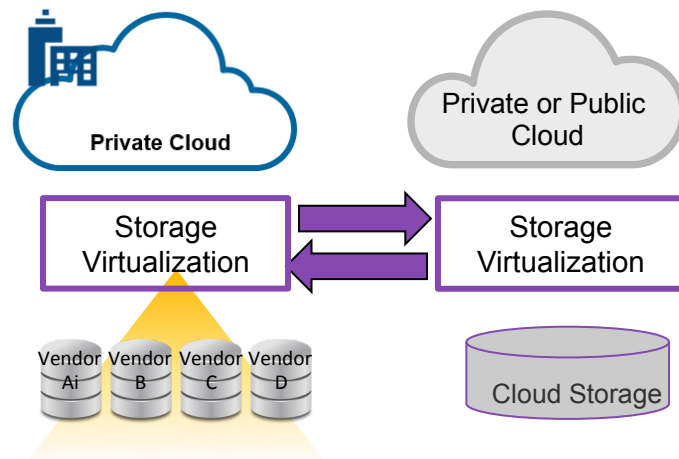
- Mobility of data is critical for scenarios such as Analytics.
- Here's an example from IBM – The Watson Data Platform.
- IBM Watson Data Platform is the first cloud-based data and analytics platform to support cognitive business.
- Data Sources can be On Premises or in the Cloud, Structured or Unstructured
- Data Ingest occurs through REST APIs, SMB, CIFS and other Raw API methods.
- Data is moved to Cloud Object Storage to create a Data Catalog for Analytics and Collaboration.

Technologies for Data Mobility in Multi-Cloud

Storage Virtualization

- Data mobility in multi-cloud environments means moving data between disparate infrastructures
- Create **any to any** data mobility solutions with storage virtualization
- Look for solutions with single-pane-of-glass management capability and built-in optimization
- Data replication capabilities across disparate storage infrastructure for IP/Ethernet and FC protocols
- This enables data mobility between disparate multi-cloud environments at the storage array level
- Further optimize underlying infrastructure for cost, performance, and data reuse scenarios

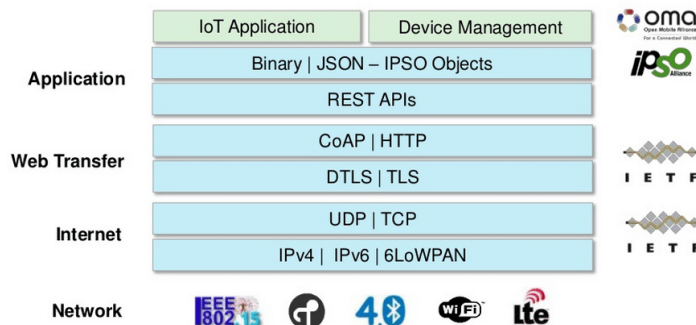
- Example: Storage virtualization and optimization with data mobility, such as IBM Spectrum Virtualize



Protocols and APIs

- Traditional methods of access
 - ◆ Block-based; SCSI over Fibre Channel and Ethernet
 - ◆ File-based; NFS and SMB
- Newer protocols designed for the cloud
 - ◆ SNIA's open Cloud Data Management Interface (CDMI)
 - ◆ Amazon's proprietary S3
 - ◆ Other object protocols, mainly key/value systems
- IoT (Internet of Things)
 - ◆ <https://www.postscapes.com/internet-of-things-protocols/>

Remember the I in IoT!



Credit: [Simon Ford - Director of IoT Platforms ARM](#)

Storage at University of Michigan

- 19 schools and colleges with a common football team
- One of the top 5 employers in the state of Michigan
- Ann Arbor, Flint, and Dearborn campuses
- #1 public research University in the United States
- \$106 million in annual industry sponsored research
- \$1.5 billion in annual research expenditures



Storage at Michigan

- Does not include Michigan Medicine (our health system)
- On-premises and cloud-based offerings for units, faculty, and staff
- 10PB of NAS delivering CIFS and NFS to campus (MiStorage)
- 1PB of SAN for back-end systems
- 250TB of AFS for faculty shares and web hosting
- Support for HIPAA and export-controlled data
- 7 full-time storage engineers, 1.6 PB per FTE

- 20% annual growth
- Rate-based service by GB
- Rates collected are used to refresh hardware after depreciation
- Annual growth has been historically funded via capital request

The Problems

- No more capex for growth after FY16; Challenged by leadership to solve growth with operational funds
- Organization is averse to leasing equipment
- Storage vendor cloud support was immature
- HIPAA¹, ITAR², & EAR³ scattered across the environment
- Fear, Uncertainty, and Doubt (FUD) regarding cloud storage

¹HIPAA – Health Information Portability and Accountability Act (patient and health information)

²ITAR – International Traffic in Arms Regulations (research funded by Department of Defense)

³EAR – Export Administration Regulation (regulated commercial data)

➤ Cloud Integration

- ◆ Storage system support for native cloud integration – October '17
- ◆ BAA signed with primary cloud provider – November '17
- ◆ Testing and small-scale data movement (~20TB) – January '18 to present
- ◆ Approval secured for HIPAA, ITAR, & EAR data – April '18
- ◆ Pricing agreement and capacity commitment with cloud provider – May '18
- ◆ Go-live with tiering and data movement – July '18

- Integrate on-premise storage with a primary cloud provider
- Files not accessed > 180 days are moved to the cloud
 - ◆ CIFS and NFSv4 shares to government-approved cloud storage
 - ◆ NFSv3 shares to standard cloud storage (no sensitive data is allowed on NFSv3)
 - ◆ HSM model with stubs – transparent to users
- Goal – 4PB in the cloud over 5 years
- Shrink on-premise footprint while expanding cloud footprint
 - ◆ Reduce data center costs
 - ◆ Take advantage of cloud elasticity
 - ◆ Absorb 5 years of growth without increasing FTE count

Expected Challenges

➤ Financial

- ◆ Is cloud storage really cheaper? That's TBD.
- ◆ Our billing system isn't designed to include cloud costs.

➤ Political

- ◆ Some units are resistant to data going in the cloud. Some have good reasons (DMP restrictions), others don't.

➤ Technological

- ◆ How will it scale as we approach a multi-PB cloud footprint?
- ◆ What is our data liberation plan? (We don't have one)

➤ Don't assume...

- ◆ that you know where all of the sensitive data is stored
- ◆ that your storage users know where their sensitive data is stored
- ◆ that no response from your customers implies consent to a cloud strategy

➤ Do assume...

- ◆ that your plans will be delayed as you discover more locations with sensitive data
- ◆ that more data than you anticipated will be sensitive in nature
- ◆ that vendors may exaggerate their capabilities

- Not all storage vendors integrate with cloud vendors in the same ways
 - ◆ Features and capabilities vary widely, such as reporting and support for quotas
- Understand that sensitive data may exist in places it should not
- Communicate early and often with storage users
 - ◆ To many, cloud storage is an unknown wilderness fraught with vulnerabilities and weaknesses. It may take time to get people on-board with a cloud-integration strategy

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Thank You