

# Cyberstorage and XDR: Threat Detection through a Storage Lens

Live Webcast

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# Today's Presenters



**Michael Hoard**  
Chair SNIA Cloud Storage  
Technologies Initiative  
Intel



**Erin Farr**  
Storage CTO Office, IBM  
Vice Chair SNIA Cloud Storage  
Technologies Initiative

# SNIA - By the Numbers

Industry Leading  
Organizations



**180**

Active Contributing  
Members



**2,500**

IT End Users &  
Storage Pros  
Worldwide



**50,000**



# What We Do



**Educate** vendors and users on cloud storage, data services and orchestration



**Support & promote** business models and architectures: OpenStack, Software Defined Storage, Kubernetes, Object Storage



**Understand** Hyperscaler requirements  
Incorporate them into standards and programs



**Collaborate** with other industry associations

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# Agenda

- Industry trends driving threat detection in Storage
- Challenges faced by Security and Infrastructure teams
- Detection and Response methods and alternatives
- Key characteristics needed

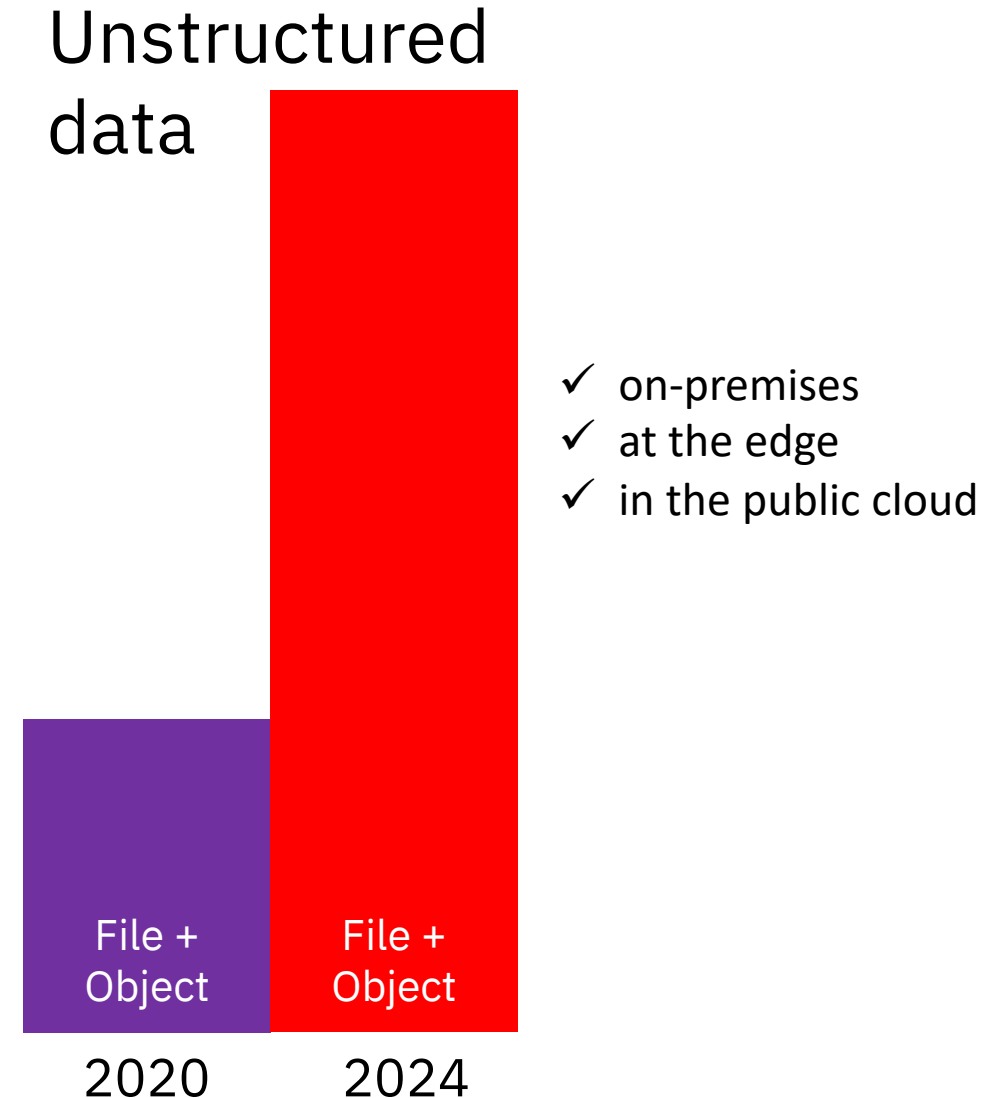


# Industry Trends Driving Threat Detection in Storage

# Industry Challenges

For large enterprises, the amount of unstructured data stored as file or object storage will triple between 2020 and 2024

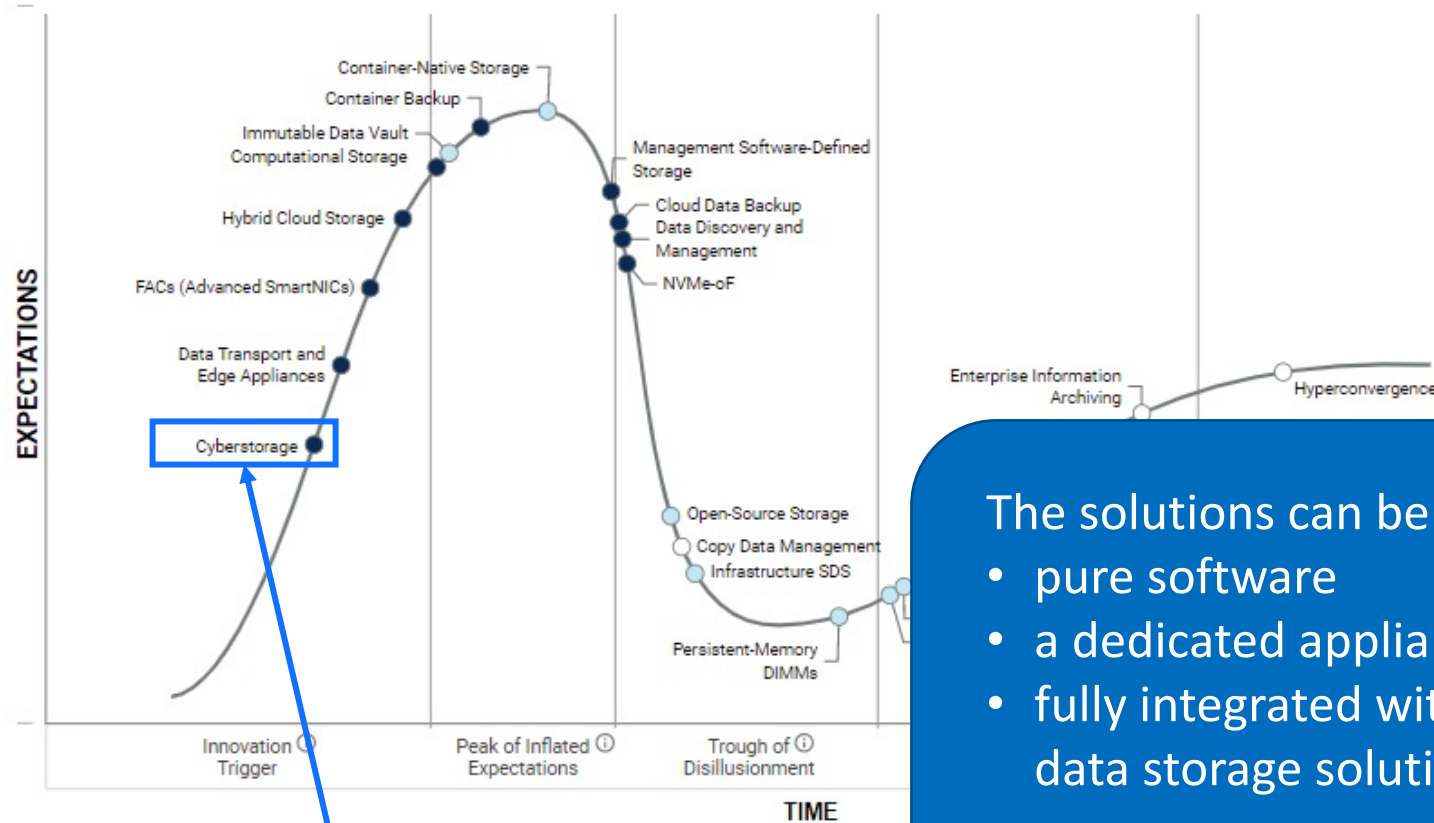
- Gartner, Hype Cycle for Storage and Data Protection Technologies, 2022





# Industry Trend - Cyberstorage

## Hype Cycle for Storage and Data Protection Technologies, 2022



Emerging Cyberstorage technology trend

Gartner defines as:

“Cyberstorage protects storage system data against ransomware attacks through **early detection and blocking of attacks and aids in recovery through analytics to pinpoint when an attack started.**”

The solutions can be

- pure software
- a dedicated appliance
- fully integrated with the data storage solution

Easier to add-on but offers less protection

Gartner considers ideal, but acknowledges not everyone can switch storage vendors for the support

# Cyberstorage in the Context of End-to-End Cybersecurity

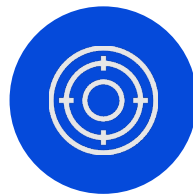
## NIST Cybersecurity Framework (NIST CSF)



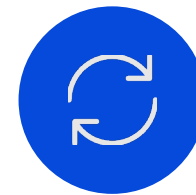
Identify



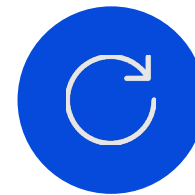
Protect



Detect



Respond



Recover

*Focus for today*

**Cyberstorage** (as defined by Gartner) plays here.

Intent is to reduce the blast radius as much as possible.

*Detect quickly  
Detect accurately  
Respond faster*

# Evolution to SIEM *and* XDR

## Security Information and Event Management (SIEM)

Uses data that's  
**High volume**

**Low accuracy**

### Use cases

- Compliance
- Visibility
- Log management
- Operational Risk
- Security



Collects log and event data from across the Enterprise

A LOT of data (wide) with low fidelity (shallow)

## eXtended Detection and Response (XDR)

### Use cases

Threat Detection  
and  
Response



Creates intelligent alerts from each domain (e.g. endpoint, network)

Scoped data (narrow) with high fidelity (deep)

Uses data that's  
**Low volume**

**High accuracy**

↓  
Enables **automated**  
and **decentralized**  
**response**

At the point of interaction...

Endpoints (EDR)

Network (NDR)

Users (UBA)

OT/IOT

Apps and Data

Cloud

Threat Intelligence

# Evolution to XDR – Where Can Storage Help?

Organizations recognize their risk surface keeps expanding beyond the traditional endpoint

eXtended Detection and Response (XDR)

Endpoints  
Network  
Users  
OT/IOT  
Apps and Data  
Cloud  
Threat Intelligence

+ Storage



Endpoint Detection and Response (EDR)



Network Detection and Response (NDR)

*tells you...*

What is the bad actor *doing*?



Storage Detection and Response

*could tell you...*

What **data** is the bad actor touching?

TODAY

TOMORROW

DEFENSE IN DEPTH



# Challenges Faced by Security and Infrastructure Teams



# Where Storage is Involved Today

## Cybersecurity

## Cyber Resilience

*Ideally, an organization should be both cyber secure and cyber resilient*

Cybersecurity is about prevention; it's about trying to keep the bad actors out of your environment

It's also about detecting and responding to an incident to reduce the impact

Cyber Resilience is about an organization's ability to continue operations despite a cyber-incident

## CISO's responsibility

## Infrastructure's responsibility



## Ownership has silos across the NIST Cybersecurity Framework

Holistic Data Security requires seamless operation and coordination across both

# The Data Protection Lenses – Current Landscape

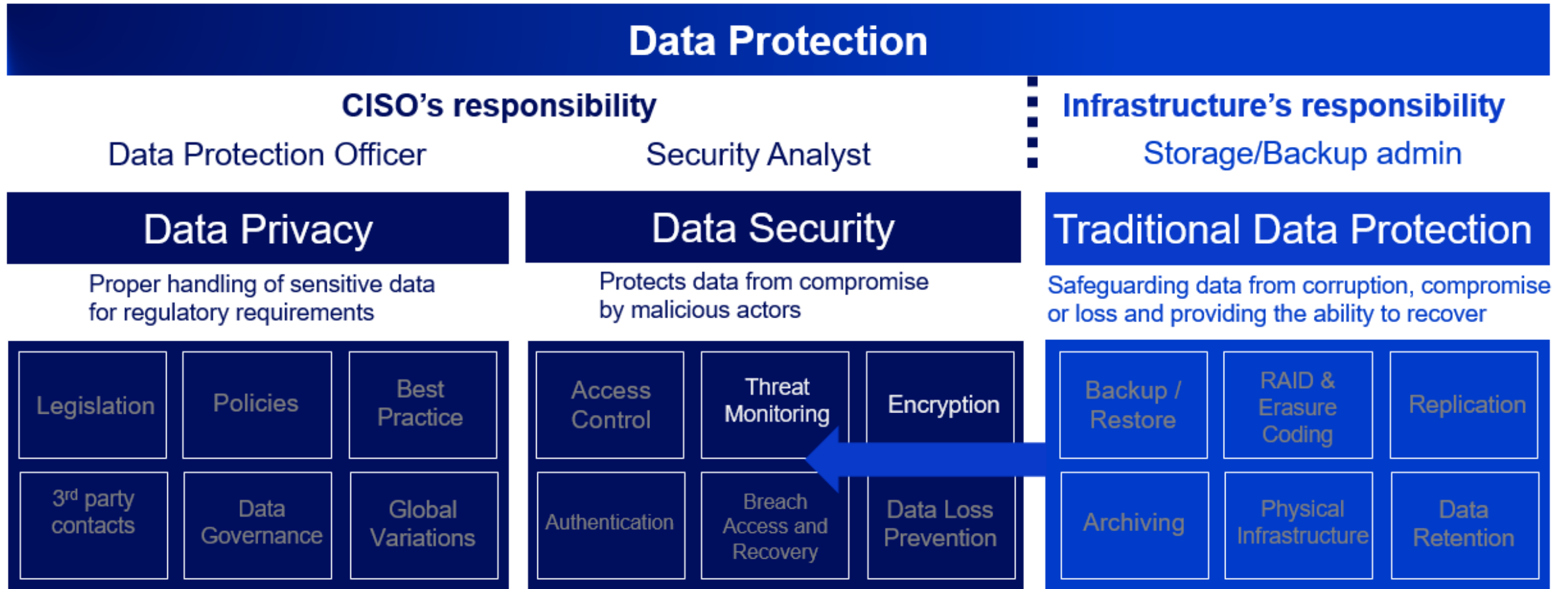


Figure: The Three Categories of Data Protection from:  
<https://www.snia.org/education/what-is-data-protection>

As storage capabilities advance, the lines are becoming blurred

<https://www.snia.org/education/what-is-data-privacy>

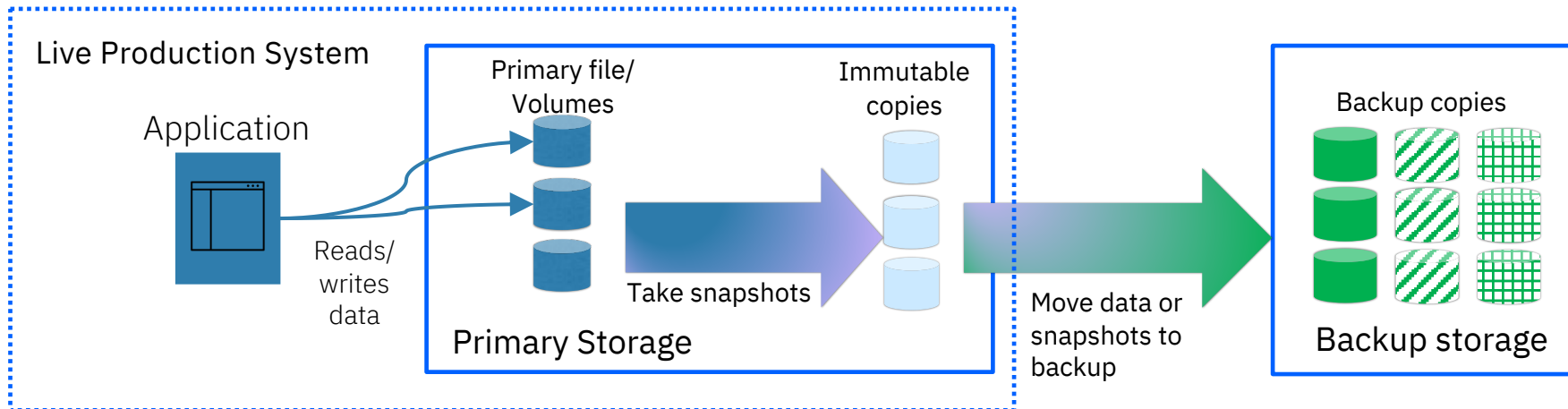
## Poll Question #1

Who should be responsible for detecting threats surfaced by storage?

# The Traditional Data Protection Landscape Today

**Businesses** take **Primary snapshots** + **Secondary backups** with **different admins** and **different software**

or take **Secondary backups only** which can **lengthen time to recovery**



and... keeping copies on primary storage alone is too expensive

Data Protection is either siloed or is not readily available, which slows recovery

# The Threat Detection Landscape Today



**Goal:** ensure data assets and technologies are adequately protected

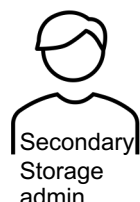
**Scope:** Security across the enterprise



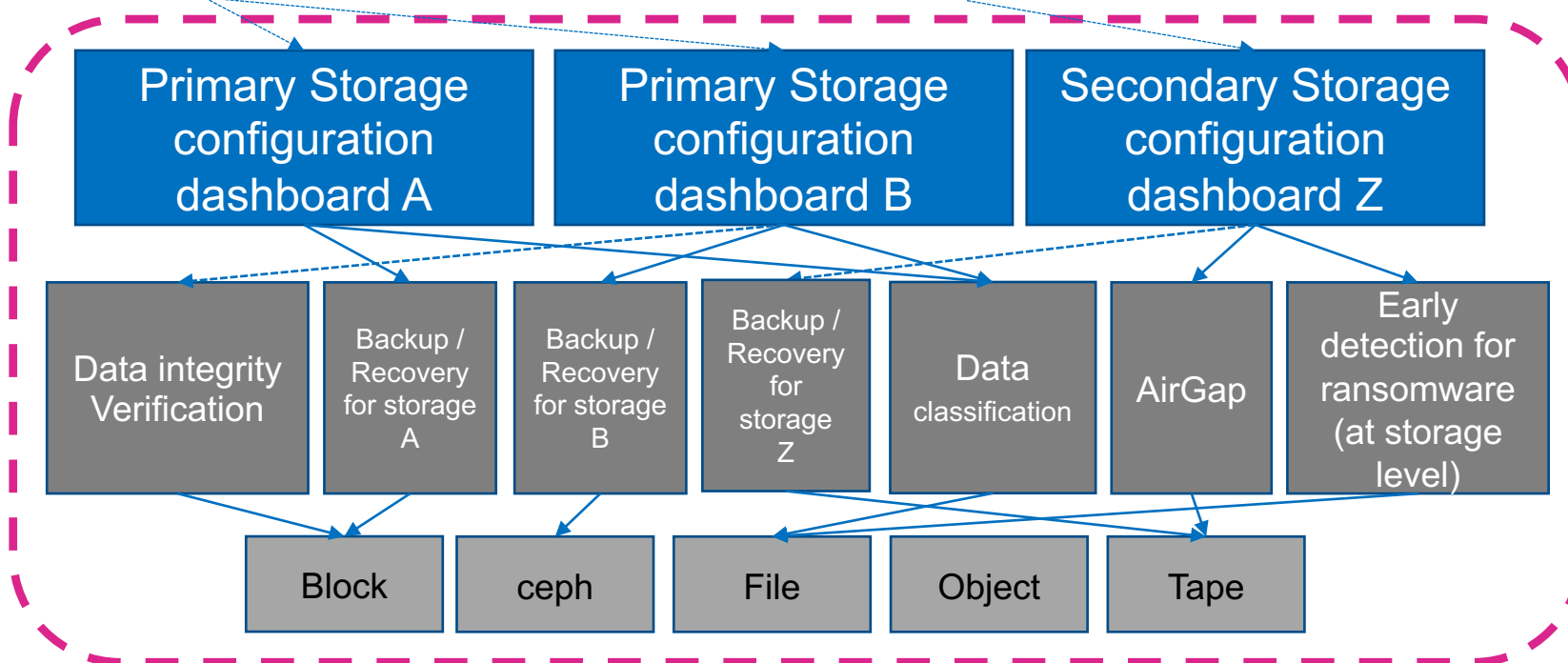
**Relies on multiple storage admins, each without a holistic view**

SIEM  
XDR  
SOAR CASB

**Goal:** Ensure primary data is configured. Set snapshot policies. (limited recovery testing)  
**Scope:** primary data storage estate



**Goal:** Ensure secondary backup data is configured. Set backup policies. (limited recovery testing)  
**Scope:** backup data and appliances



**Storage admins do not have a holistic view, therefore Security Analysts and CISOs do not have a holistic view**

**Storage software doesn't tend to cater to the Security persona**



## Poll Question #2

Are you concerned about silos across primary and secondary storage?

# The Attack Landscape Today

How LONG does it take for a ransomware attack to **encrypt your files?**  
**LESS than 1 DAY, and often just hours or minutes**

**7 minutes** to infect the global network of shipping company  
-CISA

Don't Wake Up to a Ransomware Attack. Apr 2021  
<https://www.youtube.com/watch?v=GdXLp1bEnZE>

Ransomware research from Splunk against **10 ransomware variants** showed it can take between **5 minutes** to **2 hours** to encrypt 100K files (~53GB of data), depending on the strain.

The median was **~43 minutes.**

Splunk: [https://www.splunk.com/en\\_us/blog/security/ransomware-encrypts-nearly-100-000-files-in-under-45-minutes.html](https://www.splunk.com/en_us/blog/security/ransomware-encrypts-nearly-100-000-files-in-under-45-minutes.html)

Ransomware recovery **requires** primary storage data protection  
for faster recovery

Cost requires that some data be kept on secondary storage



# Detection and Response Methods and Alternatives

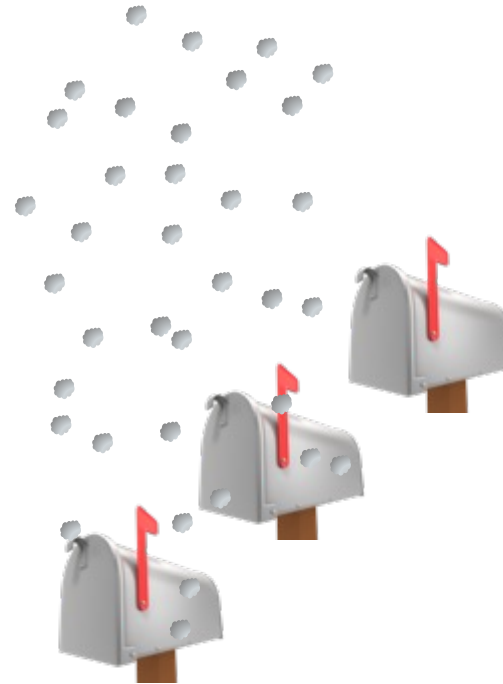
# Detection Mechanisms Today



Signature-based scanning  
(Antivirus/malware scans)



User behavior-  
based detection  
(UBA/UEBA)



Anomaly detection  
(Machine Learning,  
stats-based, heuristics)



Detection of destruction  
(e.g. data integrity  
checks)

# Detection in the Storage Layer

*Across the entire data lifecycle*

## Analyze patterns on a live system

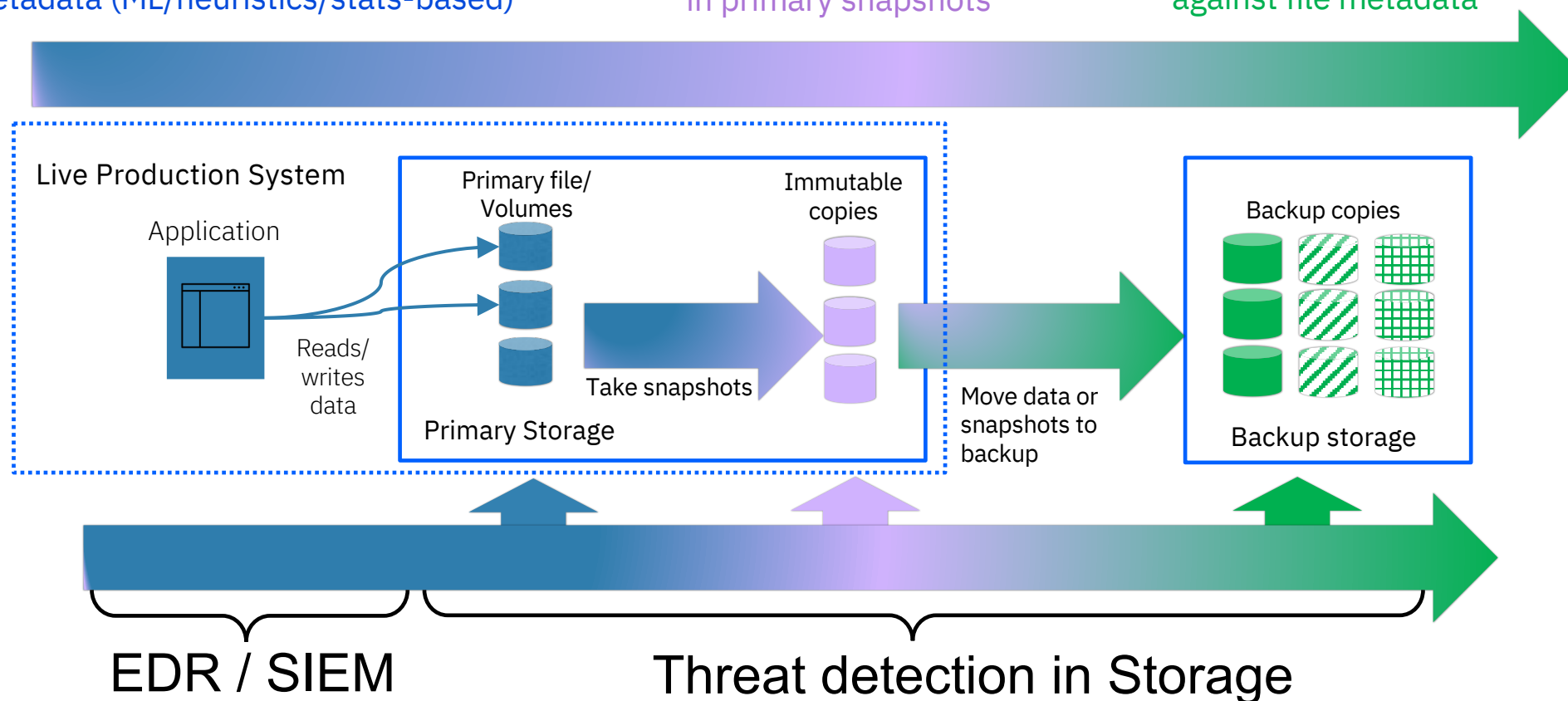
Detect anomalies on a live system by analyzing attack patterns against file metadata (ML/heuristics/stats-based)

## Analyze snapshots

Detect data corruption (evidence of malware) in primary snapshots

## Analyze backup metadata

Detect attacks against primary storage using Machine Learning against file metadata



Each focuses on a different approach and timeline for Defense in Depth





# Key Characteristics Needed

# Detection and Response

## Common techniques and features *through a storage lens*



Detect malware through **signature-based** scanning

**Not relevant for detection** at the storage layer since its **redundant** with endpoint-based (host) scanning, but it can **add value during recovery**.



Detect **data destruction** (evidence of malware)

**Determine if time to detect is fast enough**, given where the detection is occurring in the data lifecycle. Its **highest value** is identifying unimpacted data for recovery.



Detect malware through **anomaly detection** (ML-based or heuristic)

**Can provide value** if the quantity and quality of storage telemetry is sufficient and the false positive rate is low.



Detect **data exfiltration**

If data exfiltration is detected at the storage layer, this can **reduce the amount of data that needs sent to SIEM**. Storage can instead send a high-fidelity alert to XDR.

## Highest Value for Detection and Response



**Integrate** with security tooling (XDR, SIEM, SOAR)

**Table stakes** because:

- Users need a holistic view
- Storage has only partial context needed for detection



**Respond** - halt malware or restrict activities

**Industry trend** with XDR is moving toward **automated response** in each domain (e.g. networking, storage) though one must prove they can detect accurately.

# What to Look for in Storage Detection and Response

*A solution...*

- **MUST** be integrated with SEIM/XDR
  - Check if sufficient data is surfaced or if further drill down would be needed
- Doing detection in secondary storage *alone* may be too slow.
  - Check backup frequency (if every 24 hours, ransomware could be detected too late)
- Should provide ability to warn before automatically responding
  - If providing automated response (e.g. it blocks writes to disk), check false positive rates for detection. Run in warning mode first.



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