



Hyperconverged Infrastructures

What they can do and where they're going

Eric Slack, Sr. Analyst
Evaluator Group

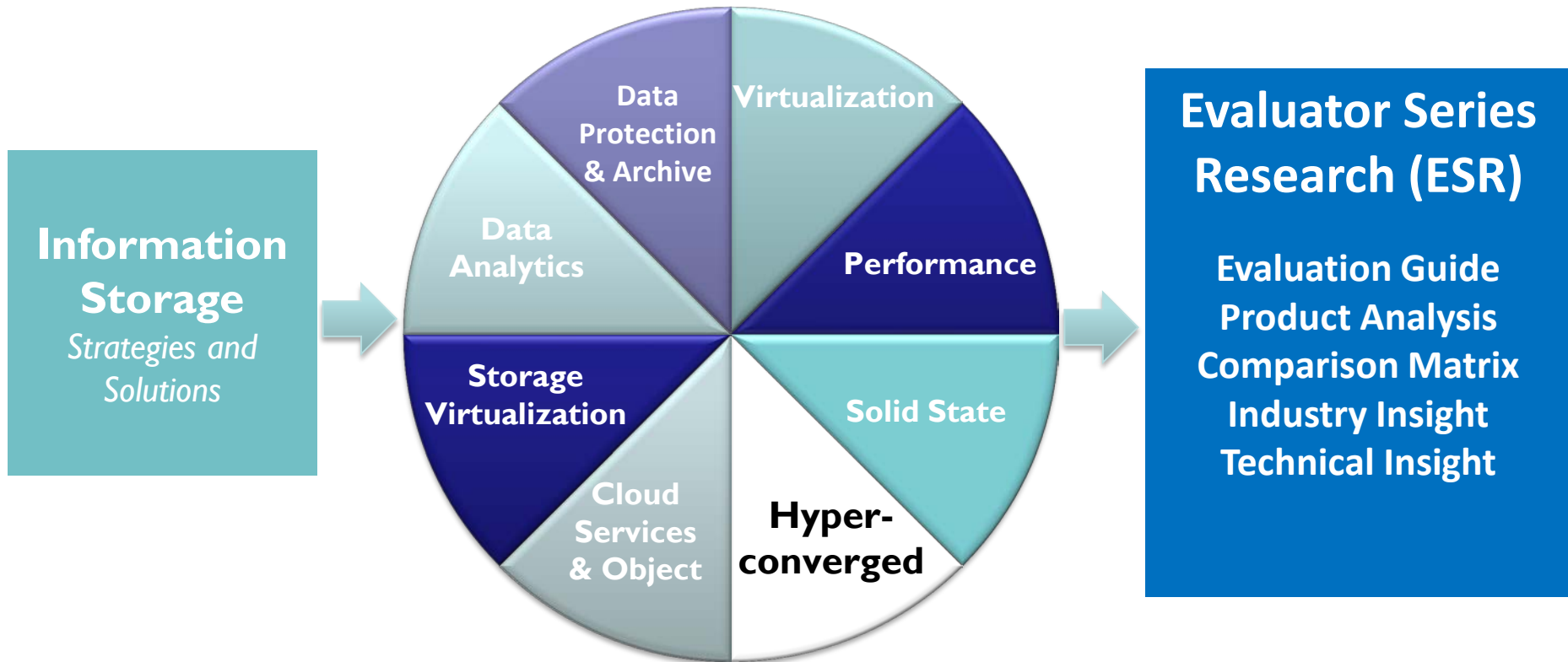


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Unbiased In-Depth Information on Information
Management and Data Storage

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Evaluator Group - Research Coverage



6/15/2016

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Agenda

- ❑ What hyperconvergence is – and what it's not
- ❑ Why this technology is so popular
- ❑ Tour of current hyperconverged appliance products
- ❑ Discussion of where this technology and this market is going

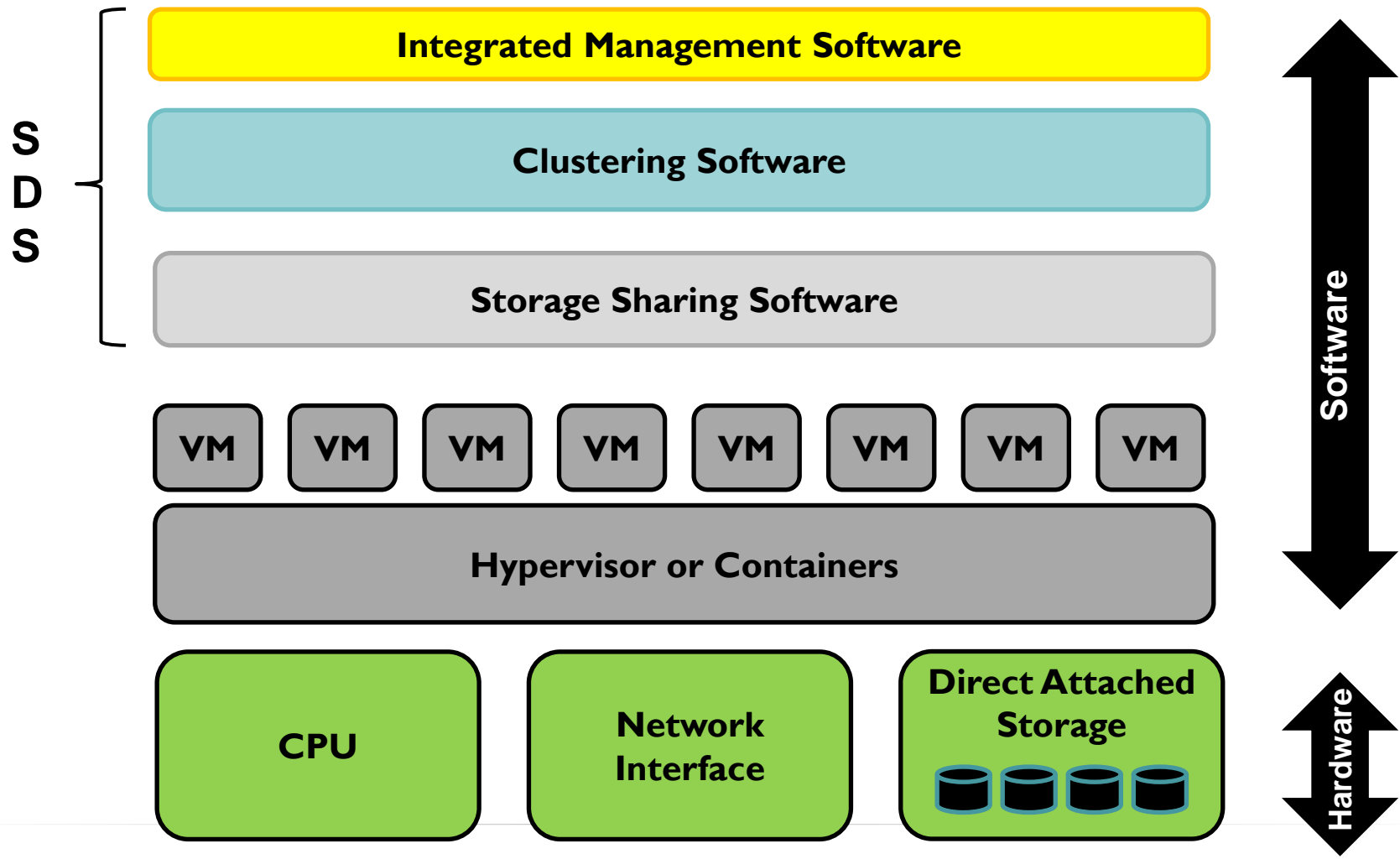


What is a Hyperconverged Appliance?

Hyperconverged appliances:

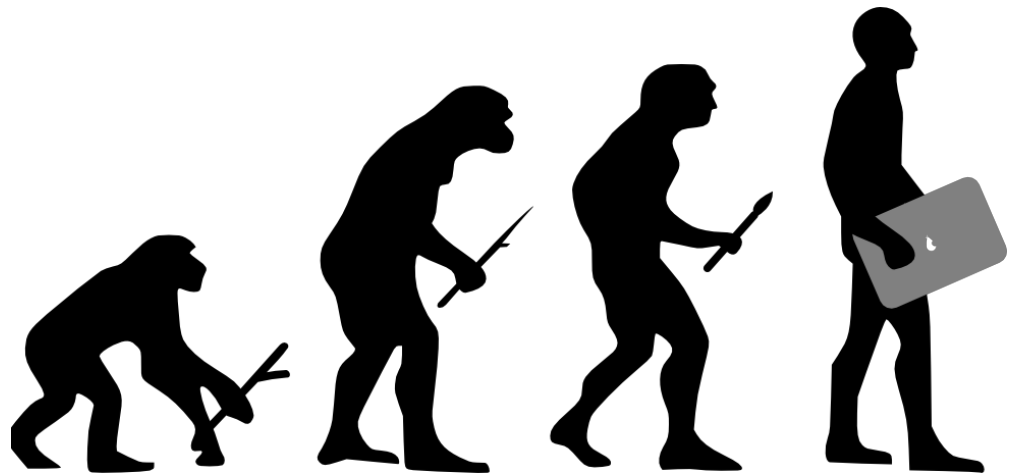
- ❑ combine **compute and storage** resources into
- ❑ **scale-out** platform that
- ❑ includes a **hypervisor** (or containers) and
- ❑ comprehensive **management software**
- ❑ sold by **single vendor** as a
- ❑ cluster of **self-contained appliance modules**
- ❑ running on **industry-standard server hardware** with
- ❑ **internal disk and flash** storage devices.

Hyperconverged Architecture



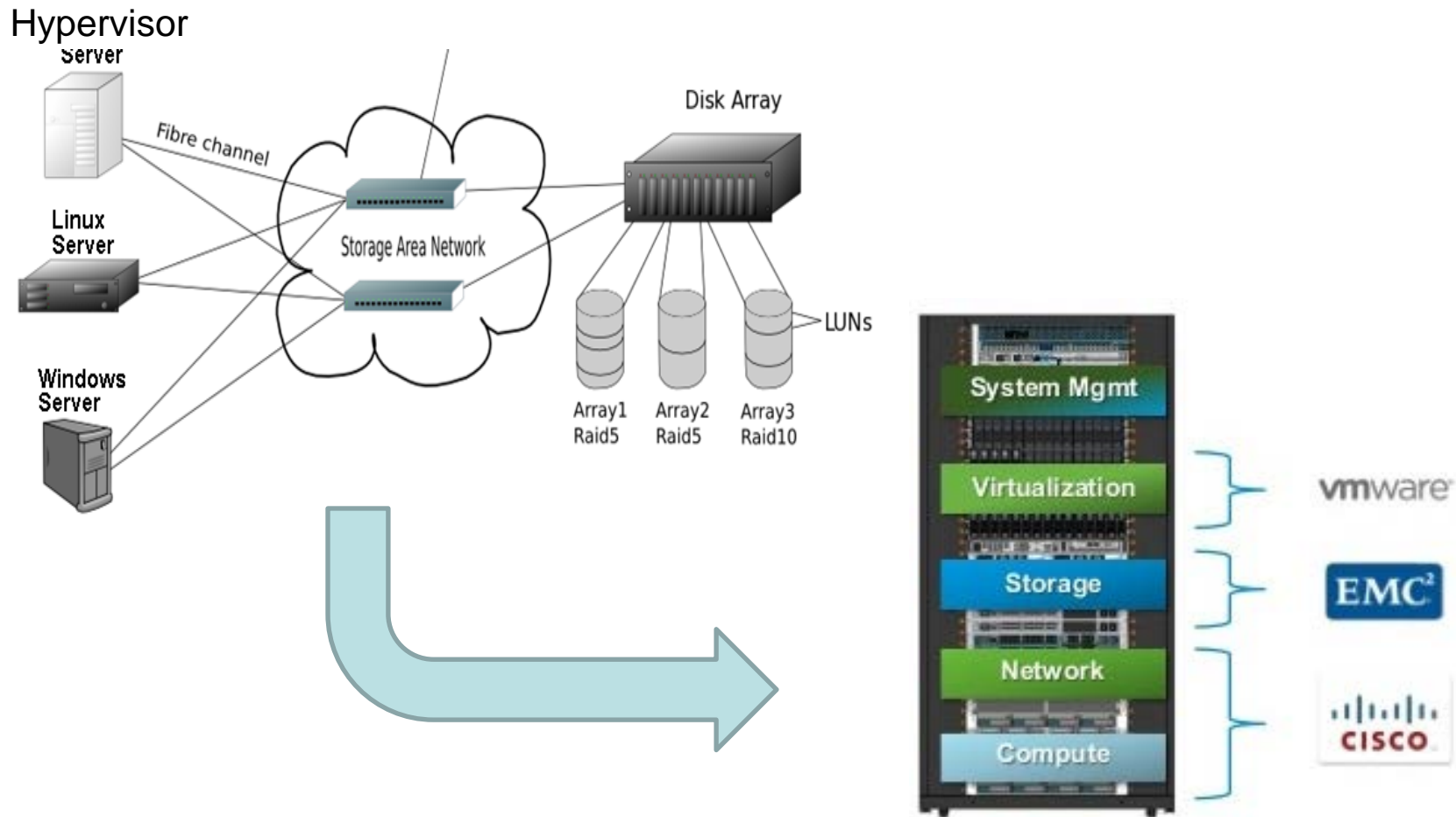
Where did HCAs come from?

- ❑ Scale-out storage
- ❑ Software-Defined Storage (SDS)
- ❑ Server virtualization
- ❑ Hyper-scale success
- ❑ Vendor Innovation



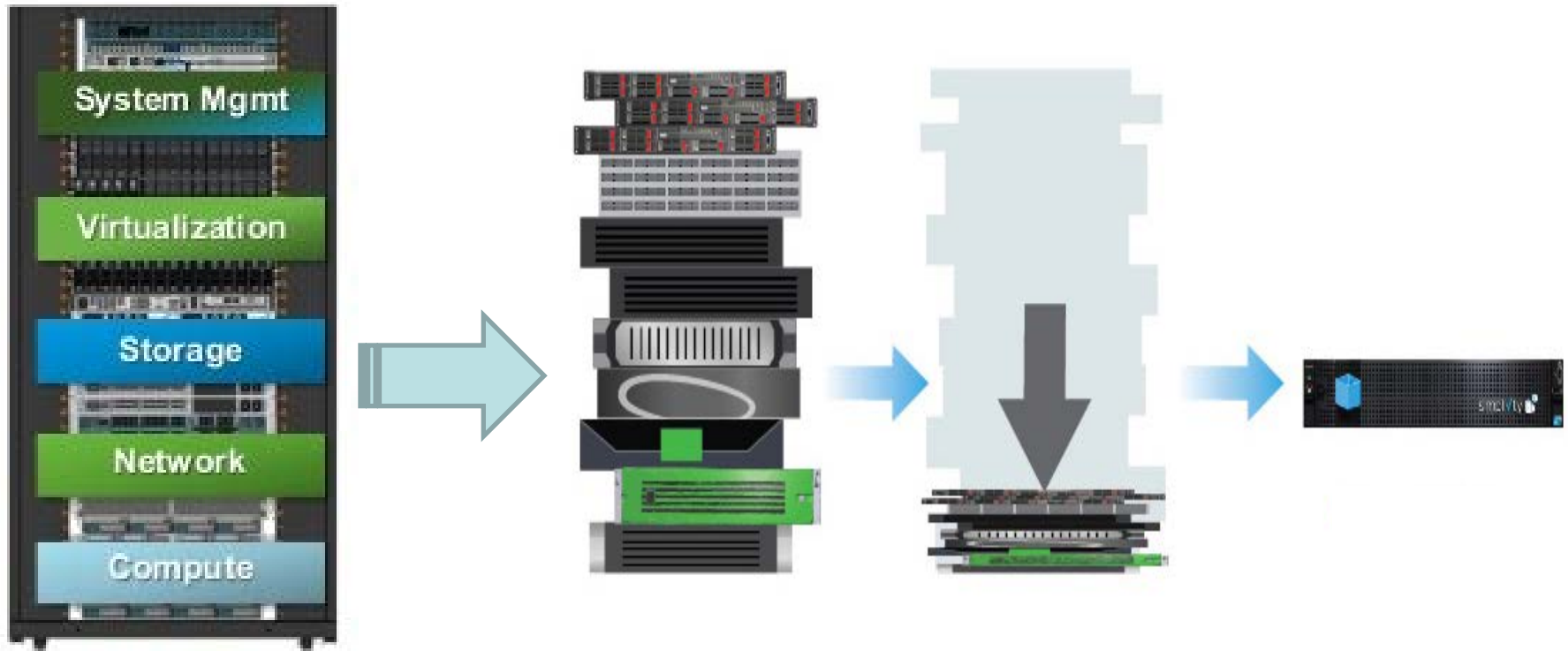
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Converged Infrastructure



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Hyperconverged Infrastructure



Roll-Your-Own

- ❑ Software-only, SDS solutions abound
 - this is component of HCAs
- ❑ Users can create their own HC Infrastructure
- ❑ SDS and industry standard hardware
- ❑ HCA must be turnkey solution from single vendor



Who Cares?

Hyperconverged market growing like crazy

- ❑ \$800M in 2015
- ❑ \$1.5B by end of 2016
- ❑ \$3.9B in 2019

But why?

Source: IDC



Why is it Successful?

- ❑ Supports clouds and cloud-like IT model
- ❑ Follows the hyper-scale concept
- ❑ Starts small and simple
- ❑ Pay as you grow
- ❑ Provides a compute platform standard
- ❑ Works at the edge
- ❑ Commoditizes infrastructure
- ❑ Democratizes IT



Who Makes Hyperconverged Appliances?

- ❑ Atlantis HyperScale
- ❑ Cisco HyperFlex
- ❑ Dell XC series
- ❑ EMC/VCE VxRail
- ❑ Gridstore Hyperconverged Appliance
- ❑ HPE HC 250 / 380
- ❑ Maxta MaxDeploy
- ❑ Nutanix Xtreme Computing Platform
- ❑ Pivot3 Global HCI
- ❑ SimpliVity OmniCube/OmniStack
- ❑ Scale Computing HC3

Atlantis Computing - HyperScale

- ❑ Founded 2006, Mountain View, CA, HyperScale released in 2015
- ❑ Atlantis USX software runs on x86 hardware available from **five OEMs – fulfilled by channel partner**
 - ❑ Cisco, Dell, HPE, Lenovo, Supermicro (Atlantis badged)
- ❑ 4U, 4-node, 1U, single-node chassis available
- ❑ 2-node - 64-node max (2-node increments)
- ❑ All HyperScale models are **all-flash (no hybrid)**
- ❑ Up to 4 SSDs per node (16 per 4-node appliance)



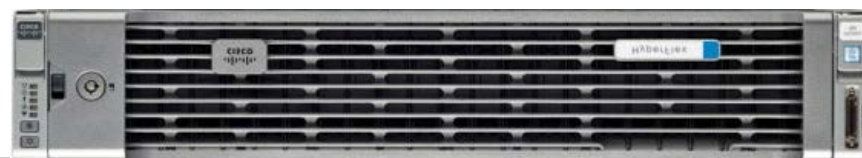
Atlantis HyperScale - Software

- ❑ HyperScale runs **Atlantis USX software** as VM
 - ❑ VMware, XenServer
- ❑ USX leverages distributed file system to provide abstraction layer between nodes
 - ❑ USX ILIO is SDS caching product released in 2014
- ❑ **In-line DRAM and flash-based dedupe and compression** are at foundation
- ❑ Single- and double-parity RAID data protection between nodes
- ❑ Integrated with VMware vCenter

Cisco HyperFlex

- ❑ Cisco released HyperFlex HCA line in **Mar 2016**
- ❑ Product uses Cisco's UCS X86-based server platform
- ❑ 1U and 2U, Single-node hybrid models available
- ❑ 3-node minimum, 16-node max
- ❑ Nodes incorporate **UCS fabric interconnects**
- ❑ Compute-only expansion by **connecting UCS servers**
- ❑ 1U HX220c - 6 HDDs, 1 SSD
- ❑ 2U HX240c - 23 HDDs, 1 SSD

HX240c M4



Cisco HyperFlex - Software

- ❑ HyperFlex HX Data Platform runs **software licensed from SpringPath** as VM on Vmware hypervisor
- ❑ **Log-structured, distributed file system** abstraction layer
- ❑ Incoming data is synchronously mirrored and striped data across cluster
- ❑ Integrated with vCenter for VM management
- ❑ UCS Manager for storage and server profiles
- ❑ Enables connection of compute-only UCS servers
- ❑ **Always-on dedupe** and compression

Dell XC Series

- ❑ Dell XC Hyperconverged appliance line announced 2014
- ❑ Uses **Nutanix software** running on Dell x86 server
 - ❑ VM on VMware, Hyper-V and KVM
- ❑ 1U and 2U single- and 4-node HCA - hybrid and all-flash
- ❑ 2U hybrid **storage-only node**
- ❑ Dell XC clusters 3 nodes min - no specified max
- ❑ Single-node - up to 24 HDDs, 10 SSDs
- ❑ 2U, storage-only nodes
 - 12 HDDs, 2 SSDs



EMC VxRail

- ❑ Released by EMC's VCE division in **Feb 2016**
- ❑ Replaces VSpex Blue and EVO:Rail HCAs
- ❑ 2U, 4-node appliance module (Dell OEM)
- ❑ VxRail clusters can contain between 4 and 64 nodes
- ❑ Four hybrid models 5 HDDs, 1 SSDs per node
- ❑ **Five all-flash models - 6 SSDs per node**
- ❑ **Scales** by adding appliances - **4 nodes at a time**



VxRail - Software

- ❑ **VSAN software** runs on each node, creates virtual SAN across nodes
- ❑ **Embedded in VMware kernel**, not running as guest VM as other HCAs do
 - ❑ VMware claims this improves performance
- ❑ VSAN 6.2 offers single- or dual-parity RAID distributing data blocks between nodes
- ❑ In-line dedupe and compression
- ❑ VSAN integrated with VMware management tools

Gridstore Hyperconverged Appliance

- ❑ Founded 2009, Mountain View, CA, **HCA released 2015**
- ❑ 2U, 4-node hyperconverged appliance
- ❑ Clusters contain a **min of 3 and a max of 256** nodes
- ❑ **Mix/match 3 compute-node** configs and **storage node**
 - ❑ Up to 24 SSDs per 4-node appliance
- ❑ 1U, single-node, hybrid, **storage-only appliance**
 - ❑ Up to 12 HDDs and 1 PCIe SSD per appliance



Gridstore HCA - Software

- ❑ HCA software is **built on Gridstore's SDS** scale-out storage solution
- ❑ **Runs in Windows kernel** (not VM) – ind. of hypervisor
- ❑ Internal data protection with **inline erasure coding**
 - ❑ 50% less resources consumed - company claim
- ❑ HCA **connect to external** Gridstore **SDS** system
- ❑ Leverages features resident in Windows Server 2012 OS
- ❑ Includes Hyper-V – only hypervisor choice
- ❑ Integrated with Windows management (MS Systems Center)

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HPE Hyperconverged 250 / 380

- ❑ First Hyperconverged Appliance product released 2014
- ❑ **HC 380 is 2U, single-node** chassis that uses HPE ProLiant DL380 server
- ❑ **HC 250 is 2U, 4-node** model
- ❑ **2 node cluster** – scales to 16-node single resource pool
- ❑ HC 250: 6 HDDs, 2 SSDs per node
- ❑ HC 380: **3 storage blocks** in single-node chassis
 - ❑ 6 HDDs + 2SSDs (hybrid block)
 - ❑ 8 HDDs each (HDD block)



HPE HC 250 / 380 - Software

- ❑ HPE's **StoreVirtual VSA SDS** runs as VM on each node
 - ❑ VMware, Hyper-V, KVM hypervisors
- ❑ Network RAID stripes multiple copies across nodes
- ❑ **Connects to external StoreVirtual appliance** or cluster
 - ❑ SDS storage-only nodes
- ❑ Connects to external servers
 - ❑ compute-only nodes
- ❑ **HC 380 UI** automates firmware upgrades, simplifies deployment of VMs
 - ❑ UI not integrated with VMware

Maxta MaxDeploy

- ❑ Founded 2009, HQ Sunnyvale, CA, first release 2013
- ❑ MaxDeploy **HCAs configured on Maxta website**
 - ❑ **6 OEMs** – delivered thru channel partners
 - ❑ Dell, HP, Intel, Lenovo, Quanta, Supermicro
- ❑ 3-node minimum cluster, no specified maximum
- ❑ 2U, 4-node appliance - 24 HDDs and 8 SSDs
- ❑ 1U, single-node appliance - 6 HDDs, 2 SSDs
- ❑ **Storage expansion options:**
 - ❑ Direct connected storage (DAS)
 - ❑ Upgrading drive capacity

MaxDeploy on Intel



Maxta MaxDeploy - Software

- ❑ MxSP SDS runs as VM on VMware or KVM – or on Linux
- ❑ **‘Hardware agnostic’ design** (Maxta claim)
 - ❑ Multiple platforms, storage and server flexibility
- ❑ Maxta Distributed File System provides VM-based abstraction layer
- ❑ **All functionality at VM level** - provisioning, protection, data services, management
- ❑ Replicate and stripe data across cluster – at VM level
- ❑ Asynchronous replication - local and remote
- ❑ Synchronous replication (stretch clustering)

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Nutanix - Xtreme Computing Platform

- ❑ Founded 2009, San Jose, CA, **first release 2011**
- ❑ 2U appliances **1-, 2- or 4-node models** (Supermicro)
- ❑ Nutanix sells software to other OEMs (Dell, Lenovo)
- ❑ Nutanix clusters start at 3 nodes with no specified max
- ❑ NX Series **10 models** – hybrid, one AF
- ❑ Up to 20 HDDs, 8 SSDs, 24 SSDs per AF node



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Nutanix – Software

- ❑ Acropolis software runs as VM on each node
 - ❑ **VMware, Hyper-V, KVM (proprietary)**
- ❑ Distributed Storage Fabric (DSF) - abstraction layer
 - ❑ Based on **Google File System**
- ❑ DSF synchronously replicates writes to other nodes
- ❑ Acropolis **App Mobility Fabric** – VM migration layer
- ❑ Timestream - VM-centric snapshot-based BU
- ❑ Manage with Prism, vCenter, MS Systems Center plugin

Pivot3 – Global Hyper-Converged Infras.

- ❑ Founded **2003**, HQ Austin, TX, first release GHCI **appliance 2014**
- ❑ Originally, scale-out storage for video surveillance
- ❑ Pivot3 GHCI 2U, 1- or 4-node appliances (Dell h/w)
 - ❑ Lenovo, Cisco OEM
- ❑ 3 to 16 node clusters – **single node operation**
- ❑ 2U, single- or 4-node appliances
- ❑ Hybrid models - 12 HDDs, 2 SSDs
- ❑ **All-flash** models - 8 SSDs
- ❑ **Storage-only nodes**
 - ❑ 12 HDDs, 2 SSDs



Pivot3 GHCI - Software

- ❑ vSTAC abstraction layer, runs as VM (VMware only)
- ❑ GHCI uses **erasure coding** to provide internal data protection
- ❑ **More efficient** than replicating copies – claim 7% overhead, 94% usable capacity
- ❑ Resilient, **variable parity**-based scheme distributes data around cluster
- ❑ Protects against 5 drive failures or 2 drives and appliance failure
- ❑ PC-based vSTAC Manager runs on external PC

Scale Computing – HC3

- ❑ Founded in 2007, Indianapolis, IN, first scale-out storage product 2009, **first HCA in 2012**
- ❑ HC3 is 1U, single node appliance (Supermicro and Dell)
- ❑ 3 – 8 nodes max or to 16 with Scale tech support
- ❑ 3 HC3 original models - **all-HDD** configurations
- ❑ 2 new **hybrid models** – field upgrade HDD to hybrid
- ❑ Current models feature up to 8 HDDs and 2 SSDs



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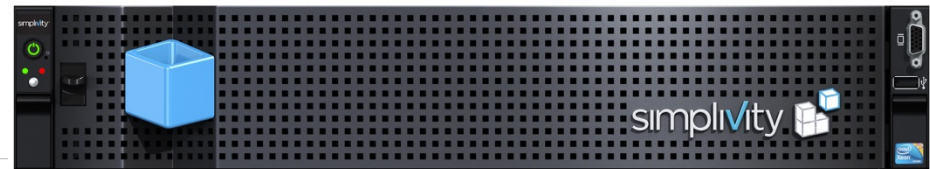
Scale Computing - Software

- ❑ HyperCore **software runs at Linux kernel** level, not VM
 - ❑ **Only** supports the **Scale proprietary KVM** hypervisor
- ❑ SCRIBE data placement engine handles abstraction, data sharing and data protection functions
- ❑ Creates replica (up to 16) of each block in VM and distributes around cluster, like distributed RAID 10
- ❑ **Automated data tiering** supported between SSD and HDDs – not caching
 - ❑ Can also pin data in flash or in HDDs
- ❑ Web-based management tool runs on any node
- ❑ **DRaaS** offering for Cloud DR

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SimpliVity - OmniCube

- ❑ Founded in 2009, Westborough, MA, **release in 2012**
- ❑ 2U appliance, single-node model - current Dell OEM
- ❑ SimpliVity OmniStack software available through:
 - ❑ OmniStack with Cisco UCS, Lenovo System
- ❑ OmniCube **can run as a single node** (2 recommended)
- ❑ Scales to 32 nodes (rec max) – no formal limit
- ❑ 4 models - up to 20 HDDs, 4 SSDs (caching) per node



SimpliVity – Hardware / Software

- ❑ Proprietary **PCle accel card** – dedupe, compression
- ❑ OmniStack runs as VM - on **VMware, XenServer and KVM**
- ❑ **Data Virtualization Platform (DVP)** – abstraction layer
 - ❑ Mirrors data blocks and distributes around cluster
 - ❑ Manages block deletion to **eliminate clones**
- ❑ **RAID 5** or 6/60 within each node
- ❑ **Built-in VM-level backup** and restores
- ❑ Single pane of glass control, plus vCenter plugin

Hyperconverged Appliances Today

Historically sold into

- ❑ SMB and medium-sized companies
 - ❑ Primary infrastructure
 - ❑ Replacing SAN, NAS and servers
- ❑ Enterprise
 - ❑ ROBO, Departmental, Specific projects
 - ❑ – VDI, Test and Dev
- ❑ HCAs closing in on mainstream Enterprise

Hyperconverged Appliances Tomorrow

- ❑ Flash, flash and more flash
 - ❑ – incl. all-flash nodes
- ❑ Smaller starting configurations
- ❑ More VM-level functionality
- ❑ Storage-heavy nodes
- ❑ Compute-heavy node
- ❑ More features



Hyperconverged Market Tomorrow

HCAs will continue to expand in mid-market and SMB space

Enterprise IT is warming up to HCAs

Enterprise Vendors adding HCAs

- ❑ EMC VxRail
- ❑ Cisco HyperFlex
- ❑ HPE HC 250/380
- ❑ HDS, NetApp and IBM?



HCA in the Enterprise Survey – Where

Hyperconverged Infrastructures in Enterprise

- ❑ Consolidation of traditional infrastructure
- ❑ Virtual Server projects
- ❑ VDI



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HCA in the Enterprise Survey – What

Enterprise IT prefers enterprise suppliers
- and VMware

VSAN	64%
VxRail	44%
Nutanix	42%
HPE	27%
Dell	21%
SimpliVity	17%
All others	single digits



Thank you

Questions?

eric@evaluatorgroup.com