



Workload Acquisition for the Enterprise Data Center

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Hard Problems You're Trying to Understand

- How to most accurately test all solid state storage arrays
- Approaches for assessing storage performance
- How to select the best methodology for YOUR application(s)
- Find proven strategies to help avoid over-spending



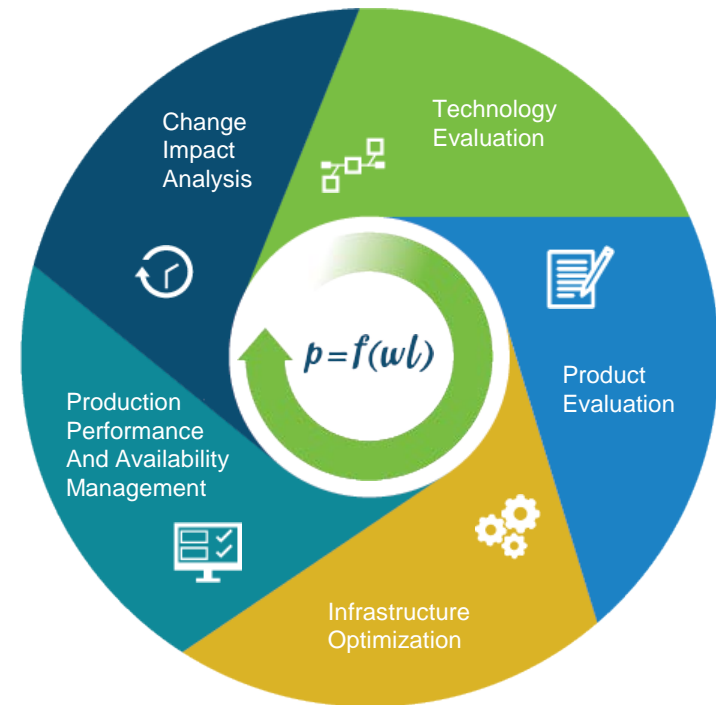
Application Emulation

- The best way to test all solid state arrays is to emulate real applications
- Important application stream characteristics
 - Temporal locality
 - When data is written/read
 - Spatial locality
 - Where data is written/read
 - Data content patterns
 - Random or compressible
 - Some patterns repeat more than others
- These characteristics are critical to understanding SS array performance



The Journey: How Did we Get Here?

- Storage testing was black art
- Testing programs derived from disk drive utilities
 - Did not represent actual applications
 - Could not emulate spatial temporal or spatial locality
 - Did not emulate Data Content
- Difficult to emulate the varying load on many LUNs
- Difficult or impossible to configure the metadata and structure required to emulate file-based apps



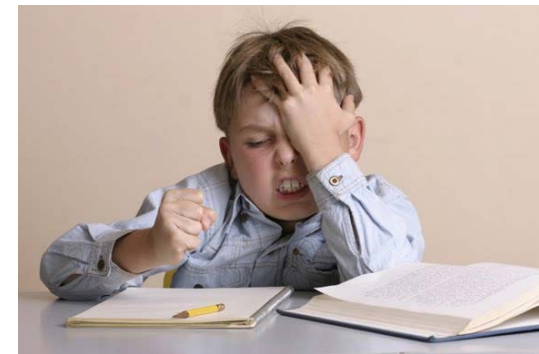
The World has Changed – Don't Miss It

- Before flash, disk drives were the storage performance bottleneck
 - Short-stroking and other techniques helped but were inadequate
 - Data reduction rarely used because it added to transaction times
- Solid state memory technologies change this model
 - Read access time is unaffected by data location
 - Any location can now be accessed as quickly as any other



Writing to Solid State Arrays

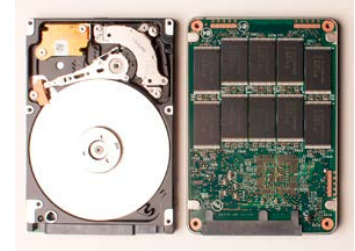
- Solid state memory has a limited number of write cycles
- Therefore, modern solid state storage arrays avoid writing
- Write access is very different than read access
- Flash write access time is implementation dependent
 - Sequential writing may be impacted
 - Random writing can impact garbage collection
- Data reduction processing may require post-processing
 - But typically does not affect write speed



Writing is Hard

How is Flash Different?

- Addressable storage space is likely less than raw space
 - ▶ May help avoid performance issues during garbage collection
 - ▶ Other methods are available to avoid performance issues
 - ▶ Can help increase flash life
- Deduplication & compression decrease storage requirements for an app
 - ▶ More storage per nominal byte
 - ▶ But, performance may be impacted
- Advanced metadata processing & workload profiles at scale make it harder to saturate an array
 - ▶ Test at near full capacity to understand array performance
- Testing with hotspots helps model application behavior
 - ▶ Garbage collection or metadata processing may affect performance
- Software services & protocols – software runs differently on SSD than on HDD



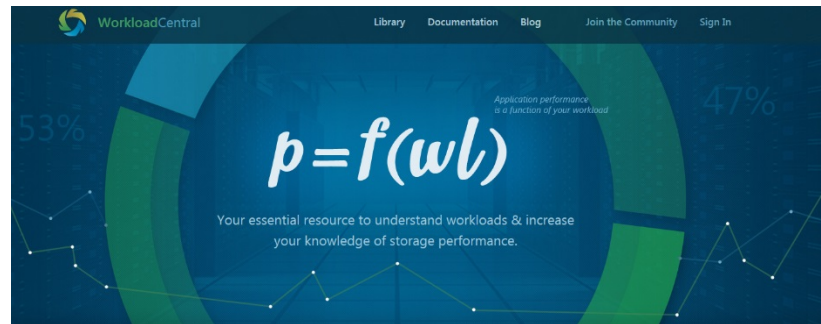
SS Arrays Require New Storage Testing Methods

- Applications exhibit spatial and temporal locality
 - Modern solid state arrays are designed with this in mind
- Application traffic contains data content
 - Data is random or compressible
 - Data may also be de-duplicatable
 - All content types are present in most applications
- Some all solid-state storage arrays must be tested with local
 - Data reduction is a key feature - can't be turned off
 - Legacy testing apps cannot emulate the locality, content or content flocking present in applications
- New thinking and testing applications are mandatory!



Storage Performance

- Vendors have good stories, but don't confuse marketing with reality
- Vendors endorse performance testing with your workloads, derived from production environments, via synthetic workloads
- Vendors and standards organizations produce benchmarks, but they are guidelines at best
- Benchmarks don't offer configuration guidance – and don't represent your workloads



Why Performance Testing is Important

- Which is the best technology for my needs?
- Which is the best vendor / product for my needs?
- What is the optimal configuration for my array?
- Does performance degrade with enterprise features:
 - ▶ Deduplication
 - ▶ Compression
 - ▶ Snapshots, Clones, Replication
- What are the performance limits of a potential configuration?
- How does an array behave when it reaches its performance limit?
- Does performance degrade over time?
- Which workloads are best for an AFA? A hybrid storage array?

Why Performance Testing is Important



Why Performance Testing is Important



Traditional Storage Testing Approaches

- Limits finding
- Functional testing
- Error Injection
- Soak testing



2 core methodologies



Workload Modeling

Simulate the I/O profiles of
your production environment



Performance Profiling

Fully characterize performance of arrays under wide variety of load parameters



Performance Profiling for Vendors

Performance Profiling

- ▶ Characterization under a wide range of workload conditions
- ▶ Understand sweet spots and weaknesses of an array
- ▶ Sometimes referred to as “4 corners” or “limits” testing, but you can do much more than that
- ▶ Vendors need these tests to validate portions of a storage array
- ▶ IT customers do not generally benefit from this testing
 - Applications don’t act like performance profiles
 - Some exceptions; e.g. queue depth or outstanding commands



Performance Profiling

Iteration Parameters



Access Pattern - Read %

0, 20, 40, 60, 80, 100



I/O - Constant Request Size

4KB, 8KB, 16KB, 32KB, 64KB



Port - Tx Queue Depth (FC only)


1, 2, 4, 8, 16, 32, 64, 128



Load - Throughput Value

1MB, 5MB, 10MB



Data Reduction - Uncompressed
to compressed ratio 

2.0, 1.5

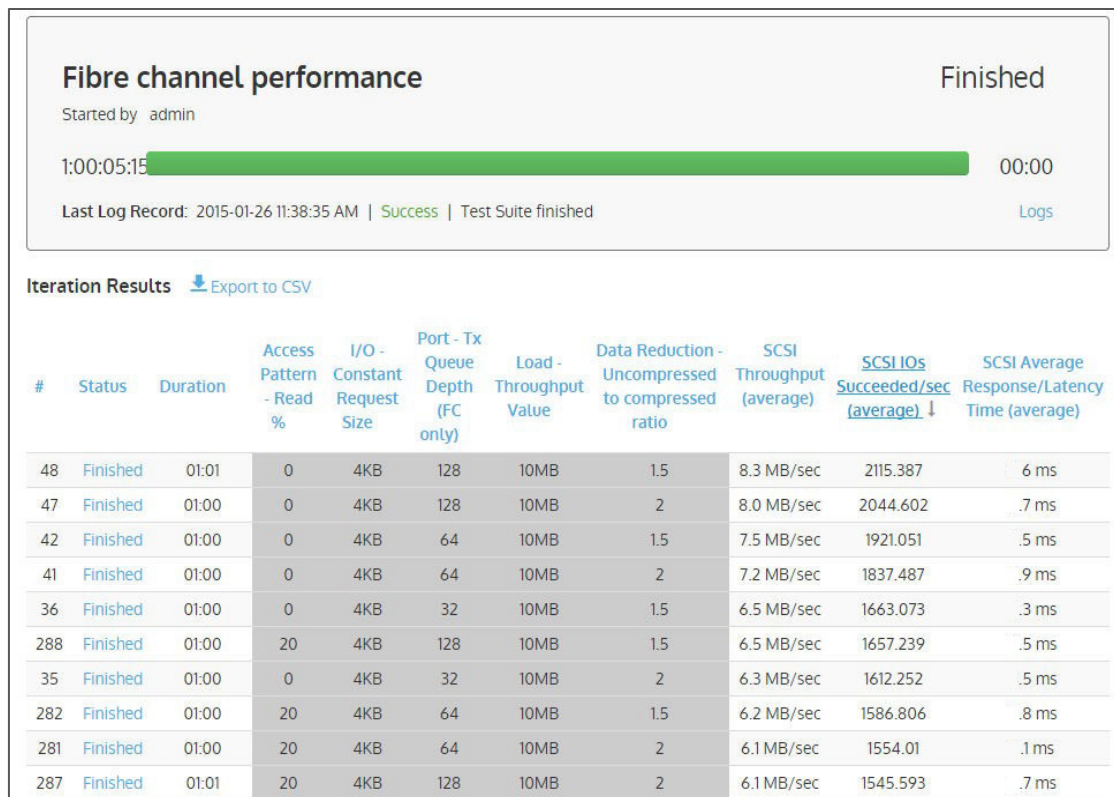


Add Iteration Parameter

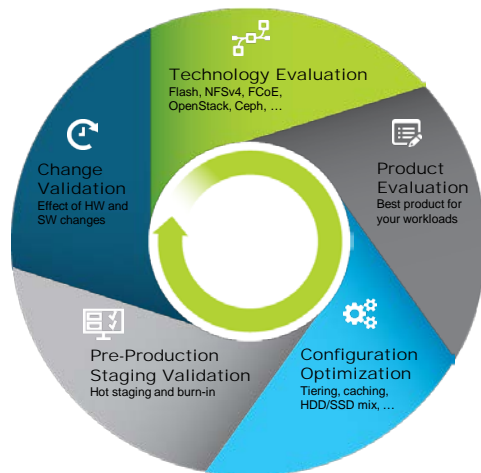


Number of configured iterations: 1440

Performance Profiling



Workload Modeling



Workload Modeling
Simulate the I/O profiles of
your production environment



Performance Profiling
Fully characterize performance of
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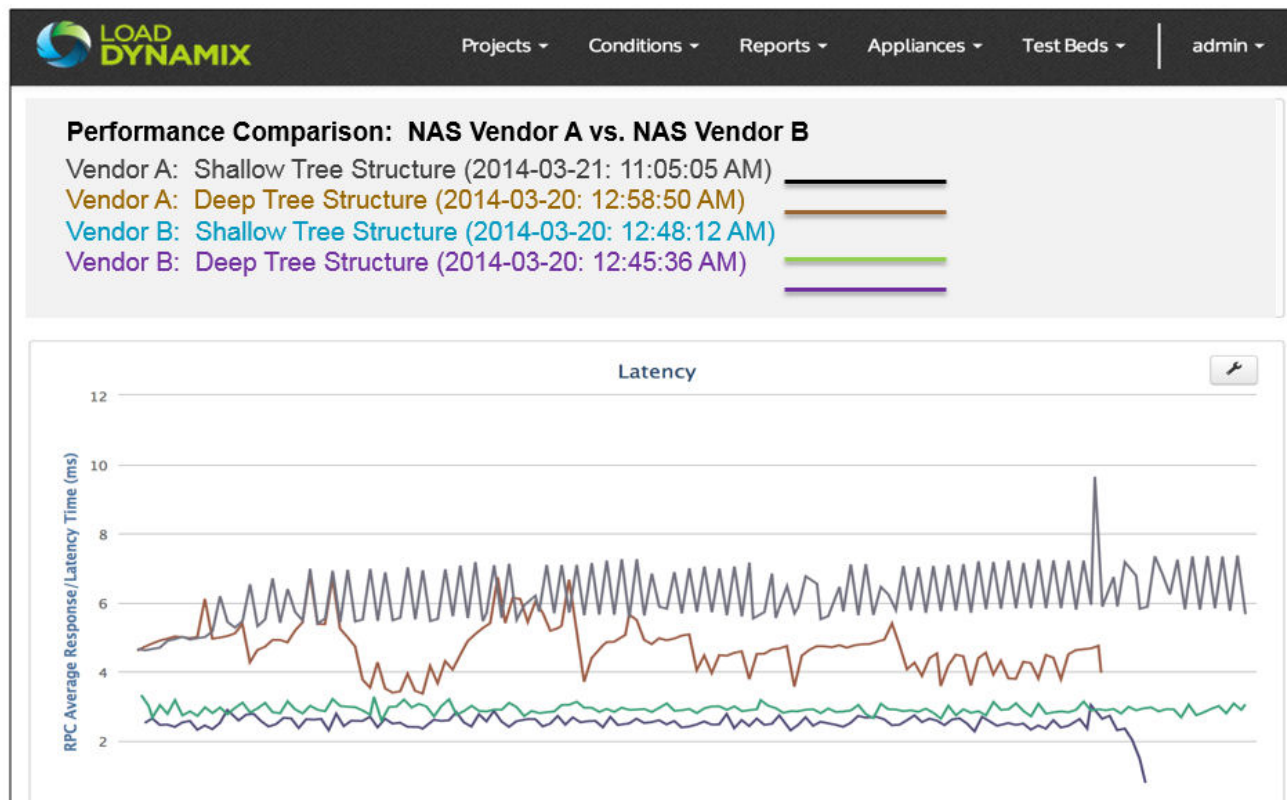
Workload Modeling

Workload Modeling

- ▶ Stresses an array using a realistic simulation of the specific production workload/s
 - For IT customers, from your current environment
 - For vendors, using customer examples or “dog food”
- ▶ Realism is paramount – realistic I/O profiles
- ▶ Packet traces offer limited utility in testing
 - Huge volume of data
 - Short Duration
 - Security concerns



Workload Modeling



Where Does Workload Modeling Come From?

- Customers ask for workload models
 - IT customers want models of their workloads
 - Vendors want “the” workload
 - Oracle, Exchange, etc.
- IT customers ask to help make better decisions about:
 - Upgrading storage hardware or software
 - Changing storage network configuration
- Vendors ask for help to:
 - Test customer examples/issues
 - Find realistic scaling limits to test app growth over time



Result: A New Modeling Method

- Cloud-based workload modeling
- Community-based workload sharing
- Workload model that be ingested into Virtual Networks load generation
- More realistic and scalable than benchmarks



Workload Central Beta

WorkloadCentral is a free cloud-based analytics platform and community that allows you to understand analyze, create and share workloads.

Available at: www.workloadcentral.com

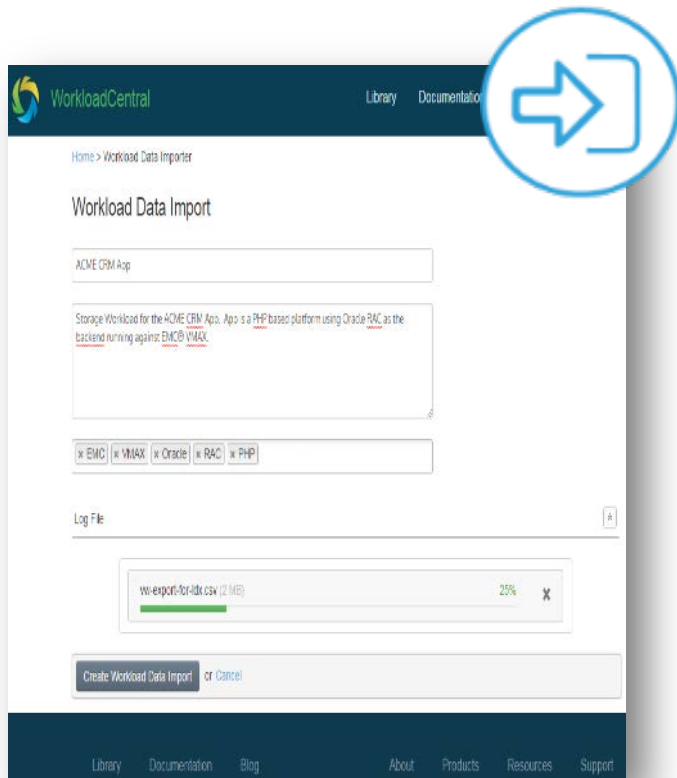


- Key Features:
 - Free workload analysis & creation
 - Advanced workload analytics
 - Workloads for validation, testing & benchmarking
 - Workload Library, community & discussion

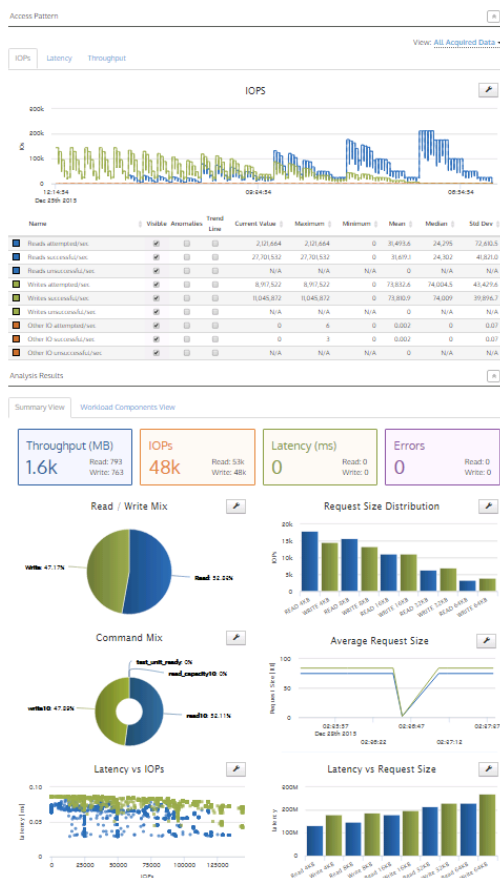
Uploading Your Workload Data

The Workload Importer offers:

- Ability to upload data from any vendor or environment
- Out of the box import policies
- Analysis policies provide flexibility to define different workloads



Visualizing Your Data with the Workload Analyzer



A free downloadable, printable report and dashboard that provides:

- Workload access pattern
- Workload behavior characteristics
- Workload performance
- Workload creation

Running a Block-Based Workload Model



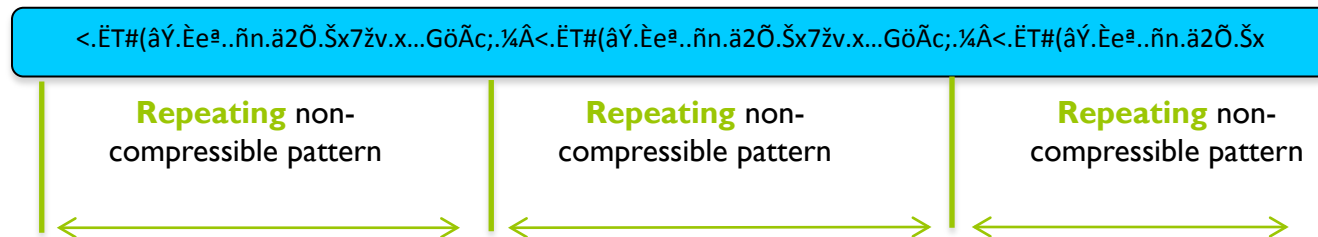
1. Characterize Workload I/O

- Per-LUN I/O:
 - Read-Write Mix
 - Random or sequential access
 - Hot spots and hot spot drift
- Data Content
 - Randomness
 - Compressibility
 - Unique vs. duplicated blocks



2. Determine Data Content Patterns

- ❑ **Data content patterns**
 - ❑ Created during preconditioning
- ❑ **Data content streams**
 - ❑ Created during preconditioning
 - ❑ Replayed during testing
- ❑ **Consist of repeating and non-repeating patterns**
 - ❑ Random
 - ❑ Compressible
- ❑ **Consist of varying pattern lengths**



3. Build I/O Models

- Decide when to model
 - Boot storm
 - Everyday office load
 - Backups
 - End of period processing
 - Month, Quarter, year end
- Test primary models individually
- Test periodic models on top of everyday load
- Magnify load to test expected maximums



4. Run Workload Models

- Run most common model(s) first
 - Determine baseline performance
- Add periodic models to common model
- Combine apps if appropriate and test together



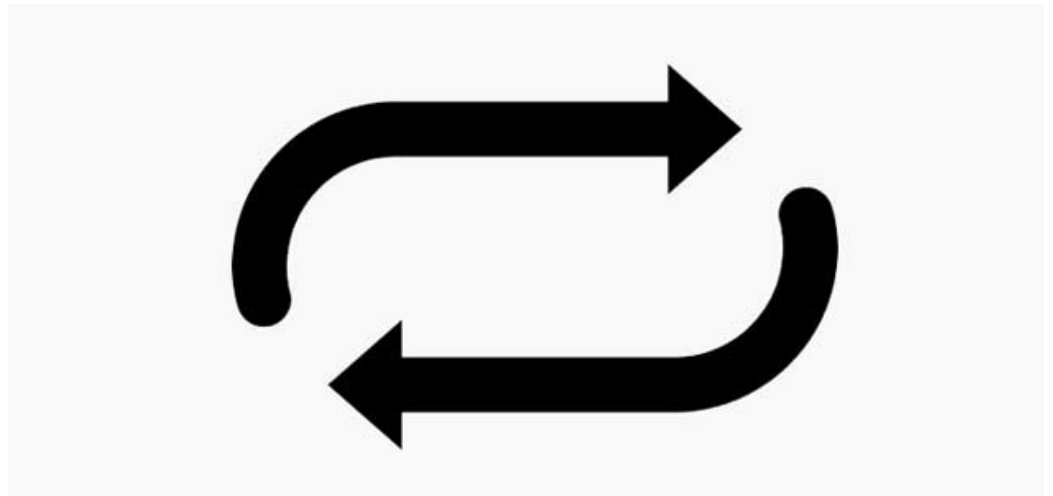
5. Test Array Features

- Test effect of MPIO
- Test effect of maintenance / other management activities
- Test at or near full capacities
- Test effect of QoS



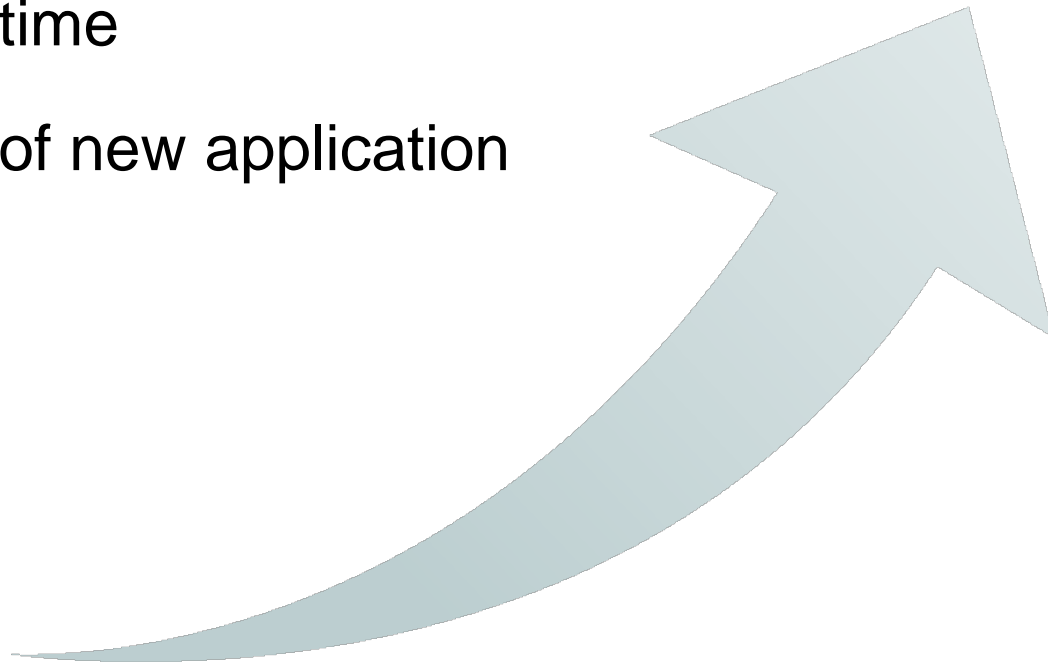
Test in an Iterative Manner

- Run
- Analyze
- Repeat as necessary
 - Change testing to reflect business conditions



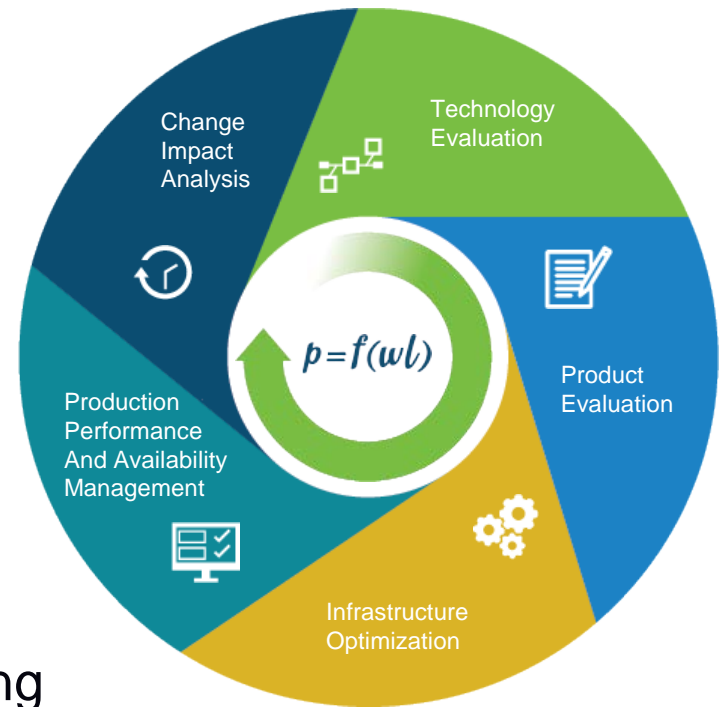
Summary

- Performance assurance
- Reduced storage costs
- Increased uptime
- Acceleration of new application deployments



Summary

- Application Testing is now mandatory
 - Black art has become repeatable
- No synthetic workload is perfect
 - But is the best approach available
 - This will only improve over time
- Customers can see:
 - How closely the model emulates apps
 - A realistic view of how an array operates
- This new model is changing storage testing



Company Overview

Global Leader in Infrastructure Performance Analytics

- ❑ Founded in 2008
- ❑ HQ in San Jose, CA
- ❑ Global 2000 Customers
- ❑ Every Major Vertical
- ❑ 44 of the Fortune 100
- ❑ Merged with Load DynamiX in April 2016

