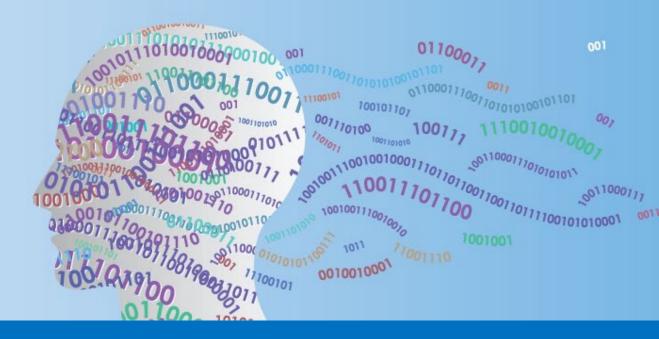


FROM DATACENTER TO EDGE : VIRTUAL EVENT APRIL 21-22, 2021



# **Opening Remarks and State of the Event**

Scott Shadley

**SNIA Board of Directors** 

VP of Marketing, NGD Systems



# Welcome to our 9th annual Summit – and a 1st in several areas!

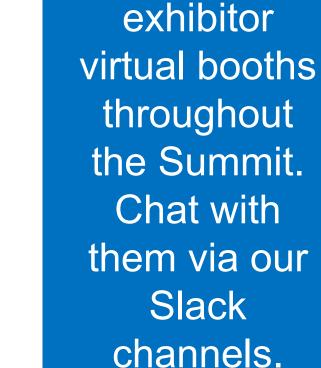
### **Thanks To Our Sponsors**

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SNIA. | COMPUTE, MEMORY,

CMSI AND STORAGE









### Summit Agenda – Wednesday April 21

### Sessions Live at Listed Times – then On-Demand



Time (PST)	Title	PM-focused	CS-focused	Both
9:00 a.m. – 9:30 a.m.	Summit Opening Remarks and State of the Union			
9:30 a.m 10:00 a.m.	Future of Persistent Memory, DRAM, and SSD Form Factors Aligned with New System Architectures			
10:05 a.m 10:35 a.m.	The Persistent Memory Connection - How to Attach PM in Computing Systems?			
10:40 a.m 11:10 a.m.	NVMe Computational Storage: A New Hope for Accelerators and DPUs			
11:15 a.m 11:45 a.m.	Dynamic Trends in Non-Volatile Memory Technologies			
11:45 a.m 12:30 p.m.	What Does the Future Hold for Persistent Memory? A Panel Discussion			
12:35 p.m 1:05 p.m.	CXL 2.0 - Architecture and Benefits for Computational Storage			
1:10 p.m. – 1:40 p.m.	Security in Computational Storage Drives			
1:45 p.m 2:45 p.m.	Benefits of Computation in CSD, CSA, CSP - A Panel Discussion			
1:45 p.m. – 2:15 p.m.	The Challenges of Measuring Persistent Memory Performance			
2:20 p.m 2:55 p.m.	How Computational Storage Can Become a New Standard for Cloud Architectures			
2:50 p.m. – 3:00 p.m.	Recap of Day and Closing Remarks			
3:00 p.m. – 4:00 p.m.	Birds-of-a-Feather - Computational Storage			
4:00 p.m. – 5:30 p.m.	Networking Reception			

### Summit Agenda – Thursday April 22 Sessions Live at Listed Times – then On-Demand



Time	Title	PM-focused	CS-focused	Both
9:00 a.m. – 9:30 a.m.	State of the Computational Storage Market – A Supplier's View			
9:30 a.m 10:00 a.m.	Four Top Use Cases for Big Memory Today and Tomorrow			
10:05 a.m 10:35 a.m.	Practical Computational Storage: Performance, Value, and Limitations			
10:40 a.m 11:10 a.m.	Persistent Memory in CXL			
11:15 a.m 11:45 a.m.	Why Distributed AI Needs Computational Storage			
11:45 a.m 12:30 p.m.	Q&A With Thursday Morning's Presenters			
12:35 p.m 1:05 p.m.	Beyond Zoned Named Spaces – What Do Applications Want?			
1:10 p.m. – 1:40 p.m.	A New Path to Better Data Movement within System Memory, Computational Memory with SDXI			
1:45 p.m 2:45 p.m.	Security Impacts to a Changing Storage Ecosystem – A Panel Discussion			
1:45 p.m. – 2:45 p.m.	CXL: Expanding the Memory Ecosystem – A Panel Discussion			
2:50 p.m. – 3:00 p.m.	Recap of Day and Closing Remarks			

# **Enjoy and Socialize the Summit!**



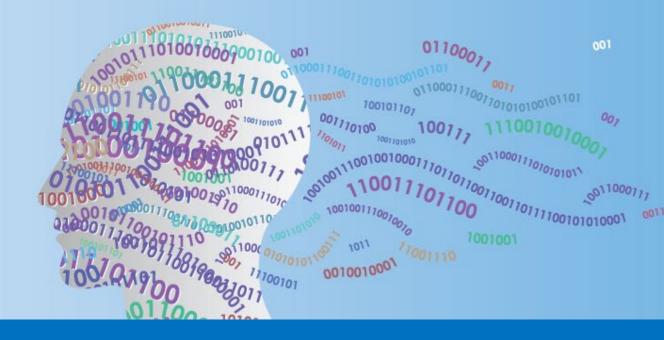
Check out the PM+CS Summit Slack Channels and network with your peers

Ask a question on Twitter – use #sniapmcs

mentioning @SNIA and @SNIACMSI



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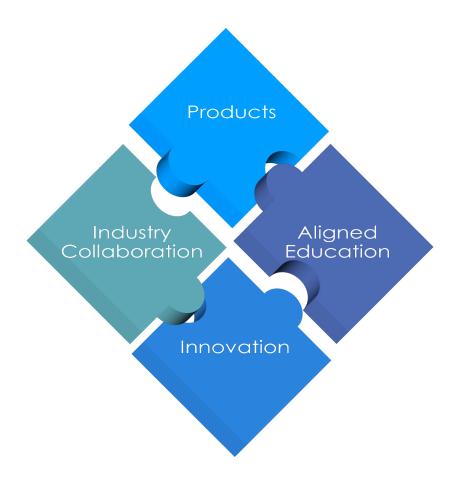
### **The Computational Storage Market**

Scott Shadley, VP Marketing – NGD Systems Board Member, SNIA Board of Directors

### **Driving from Nothing to Something**



- Innovation is key to future technology development
- It cannot be done in a vacuum and requires:
  - Collaboration
  - Marketing
  - Products
- Computational Storage shares this Evolution
  - Products Start-ups, R&D projects
  - Education Marketing, Events, Customer Engagements
  - Collaboration SNIA and NVMe





# History – Getting the Word Out

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### **Information Sharing is Key**

- The challenge with information sharing can be the convolution of data
  - The ability to say the same thing with different words

- Computational Storage had many names back as far as 2010
  - Scale-In
  - In-Situ Processing
  - Compute to Data
  - In-Data Processing
- A Change to the taxonomy model was needed and SNIA TWG was formed







### **Getting the Industry Involved**



- Don't just listen to me, Ask the Experts
  - New technology requires understanding and backing
- Gaining the attention, insights and shared knowledge is invaluable
- So many technology advancements come and go without support
  - Who remembers the Betamax?
- Working as a collaborative industry, engaging the 'Analysts' was a key factor in driving awareness and adoption of the technology...







# Crossing Boundaries, Driving Innovation



- Very few times has a technology crossed the Hype Cycles
- NVMe-oF and now Computational Storage •
- 2020 was the year for Gartner to drive Computational Storage •

Prepare Your Storage and Data Management Strategy for the Impact of Artificial Intelligence Workloads

20 April 2020 ...infrastructure Computational storage NVMe SSD Storage-class memory NVMe-oF Distributed file systems Computational storage Object storage Blob storage Tape Hybrid...datasets in shared storage, so that organizations can scale the compute and.

Analysts: Julia Palmer, Arun Chandrasekaran, Chirag Dekate

### 2020 Strategic Roadmap for Storage

bring computing power closer to storage, reducing performance inefficiencies...ecosystem is rapidly evolving with unproven vendor business models. Computational Storage.

Analysts: Jeff Vogel, Julia Palmer, Santhosh Rao, Joseph Unsworth, Michael Hoeck, Jerry Rozeman

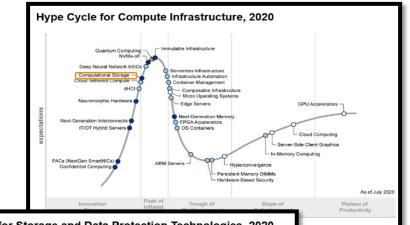
### Hype Cycle for Storage and Data Protection Technologies, 2020

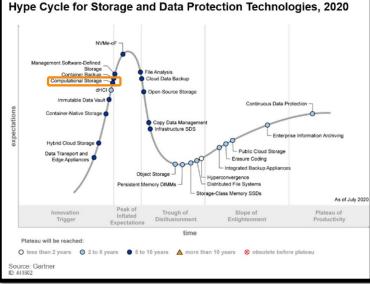
06 July 2020 | ... Julia Palmer Definition: Computational storage (CS) combines processing and storage media to allow applications to run on the storage media, offloading host...SSD. Position and Adoption Speed Justification: Computational storage brings computing power to...

Analysts: Julia Palmer

### Hype Cycle for Compute Infrastructure, 2020

08 July 2020 ...Julia Palmer Definition: Computational storage (CS) combines processing and storage media to allow applications to run on the storage media, offloading host ... widespread in storage arrays and offer significant performance increases for some workloads. In the longer. Analysts: Tony Harvey, Daniel Bowers, Chirag Dekate





### **Continued Engagement – Beyond Press**

PERSISTENT MEMORY + SUMMIT 202 COMPUTATIONAL STORAGE

• Gaining traction means gaining recognition as well

• Humble beginnings have garnered greater visibility, and traction

Participating Con	npanies	SNIA. STORAGE	46 Pai
	Bringing Intelligence ta Storage	<b>©</b> ScaleFlux	12 F Å D U
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	<b>.</b>	-	Microsemi
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46 Participating Companies - 232 Member Representatives			
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4   02021 Storage Networking Industry Association. All Rights Reserved.	NIÁ.		



### Work smarter, work faster: Move the processing, not the data

MARCH 4 2019

By Tim Stammers

In the cloud world, the problem of data gravity is well known. But it also includes the performance-sapping microgravity suffered by IO data movements between storage and server processors. Pioneers of computational storage are sidestepping that problem by moving the processing to the data.

IDC Innovators: Computational Storage, 2019

Jeff Janukowicz

IDC INNOVATORS IN COMPUTATIONAL STORAGE

• More engagement, more points of view, more products come to market

### Don't Just Take "Our Word" For It



### GET STARTED

### Computational storage terminology explained

Computational and edge storage are changing the way we manage data at the network edge. Understanding the terminology around this technology can help clarify how it works.

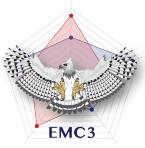
By Stacey Peter

### What is computa you need to kno

By Neil Werdmuller October 22, 2020

Computational storage is rapidly evolving and creating value across the IoT, ML, edge computing and more









Computational storage: What is it and what are its key use cases?

Computational storage brings the CPU to the storage and so boosts system performance by tackling processing tasks, such as near the edge or in Al/machine learning workloads

By Stephen Pritchard

**D**&LLTechnologies

Perspectives

making progress?









Published: 20 Mar 202

e <mark>rson</mark> , Senior Managing Editor	Published: 25 Mar 2020
ational storage? Everything	
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Transformative Technology Transformative Leadership Research and Insights

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### INDUSTRY PERSPECTIVES

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### Persistent Memory vs. **Computational Storage**

There's an alternative to persistent memory that provides a different approach to compute and storage locality: computational storage.

LEADER

Jun 14, 2019

PRICE

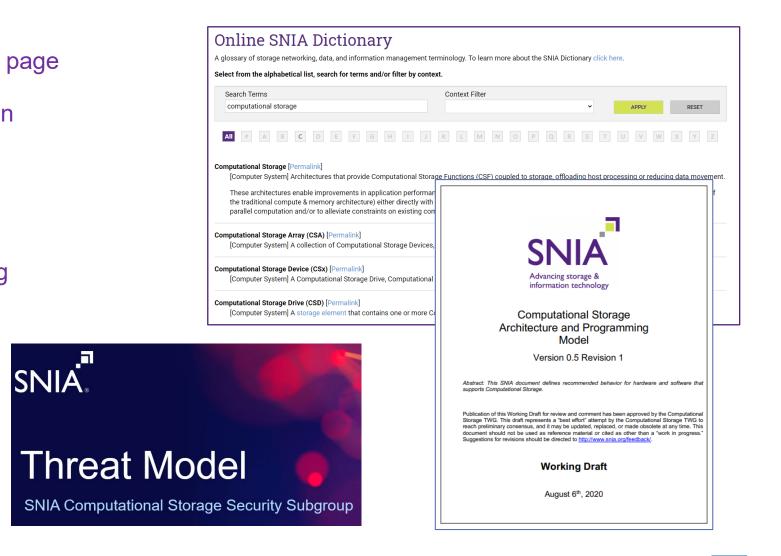
### What is Going on in SNIA - NVMe?



- Definition work Getting on the same page
- Architectural work Providing direction
- Interface work NVMe and more
- API work How to program/deploy
- Security Whole new threat modelling



**NVMe Computational Storage Task Group** The charter of Computational Storage Task Group is to develop features associated with the concept of Computational Storage on NVM Express devices.





# **Productization**

What is available, what is possible

### **So Why is it Needed?**

- IDC predicts we will churn out 175 zettabytes of data in 2025
- NVMe and PCIe Gen 3/4/5 are still just a Transport
- Moving Data has weight, Challenges ٠
- A new way is Needed •

### **The Great Compute Migration:** From Cloud Computing to Edge Supercomputing

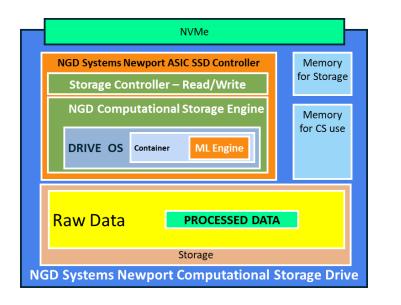
By Veerbhan Kheterpal QUADRIC

April 09, 2021



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### The Data Iceberg

**Primary Storage** 

Data Production will be 44 times reater in 2020 than it was in 2009

Mission Critical Apps Secondary Storage

(High Performance, Strict SLA)

Operational Test/Dev, File Shares, Analytics (Good Performance, Relaxed SLA)

### Data Protection

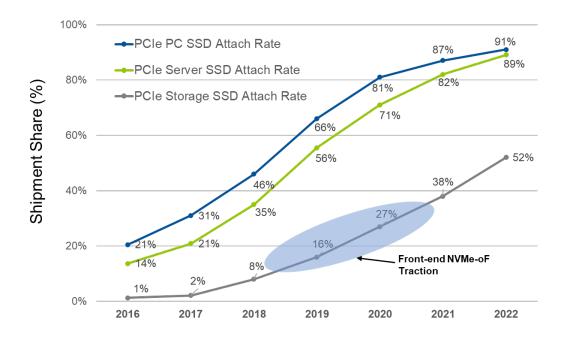
- Backup Software & Targets
- DR & Replication
- Archive to Tape/Cloud

(Low Performance, Resiliency)



### Making a Product is 'Easy', Adoption???

- SATA SAS PCIe NVMe ...
- Fusion-IO was a success, drove innovation from PCIe to NVMe
- It takes time, It takes collaboration, It takes 'ease of Deployment'







### What is Available Today – Graphically

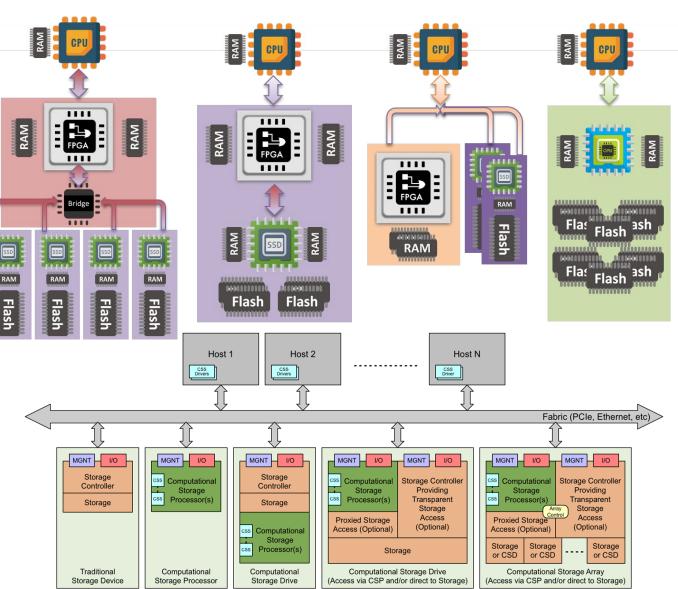


• Different Ways to Look at a Product

• Implementation is Vendor Related

- Connectivity, Use Standards
  - NVMe, SNIA, etc...

- Making it 'Easy to Use' is Key!!
  - API, Seamless Programming, Plug 'n Play



### **Existing Solutions – Vendors Specific**

















# **Keys To Success**

Driving Adoption while Driving Standards

• If you Build it, they WILL NOT COME, unless you can make it the way they want it ③

### What is the Next Step

- Making sure it is Easy to Use
  - Plug 'n Play
  - Seamless Programming
  - Common Interface
- Making sure adoption is not cost prohibitive
  - Pricing drives adoption as much as ease of use
  - SSDs are Commodity Pricing today, need to 'be aligned'
- Strong Roadmaps
  - For Both Vendors, Standards and Customers







### **Customer Success is Key**



• First Innovations don't always win

- First Customer Introduction is key!
  - Fast Followers are Great!

- Flexibility of Designs is Mandatory
  - Vendor unique is great, Vendor collaboration is best







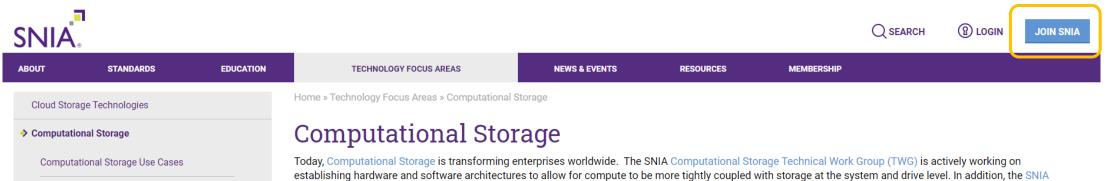


# What Is Next?

Learn, Participate, Evangelize, Deploy

### JOIN the Efforts!! SNIA and NVMe!!





Compute, Memory, and Storage Initiative

Computational Storage Technical Work Group

Today, Computational Storage is transforming enterprises worldwide. The SNIA Computational Storage Technical Work Group (TWG) is actively working on establishing hardware and software architectures to allow for compute to be more tightly coupled with storage at the system and drive level. In addition, the SNIA Compute, Memory, and Storage Initiative (CMSI) is focused on fostering the acceptance and growth of computational storage in the marketplace with the activities of the Computational Storage Special Interest Group. To achieve those goals, the CMSI provides education, performs market outreach, and influences and promotes standards.

### NVMe Computational Storage Task Group

The charter of Computational Storage Task Group is to develop features associated with the concept of Computational Storage on NVM Express devices. The scope of work encompasses how these features are discovered, configured and used inside an NVM Express framework. Examples of these features include general compute, compression, encryption, data filtering, image manipulation and database acceleration.

The target audience consists of the vendors and customers of NVMe Storage Devices that support computational features.



Join NVM Express

### Join SNIA at SDC Events in 2021



STORAGE DEVELOPER CONFERENCE



Storage Developer Conference September 28 - 29, 2021



Storage Developer Conference India Virtual Conference, August 5, 2021



Storage Developer Conference EMEA Virtual Conference, June 8, 2021

### To attend, or to speak or sponsor, visit: https://www.snia.org/news-events/storage-developer-conference



# Thank you

Scott Shadley, VP Marketing – NGD Systems, Computational Storage TWG Co-Chair and Board Member – SNIA Twitter: @SMShadley, @NGDSystems

Please visit <u>www.snia.org/pm-summit</u> for presentations