



Zeroing in on the Storage Sweet Spot: Navigating the Forces of Scale, Performance and Management

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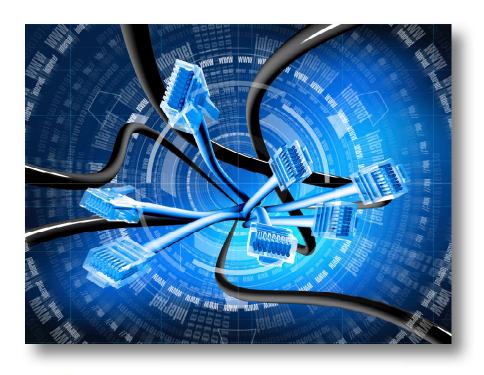
A Plea For Floor Awareness*

*In dancing, it's important to know what is going on around you. Keeping an eye on not just what you're doing, but what's going on around you, prevents people from getting hurt.





Agenda



- Storage Philosophy and Perspective
- Examining "Vertical" Storage
- Putting It All Together





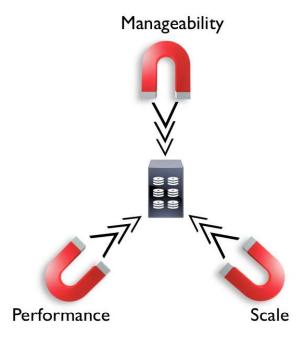




Part I: Horizontal v. Vertical

Storage Perspective

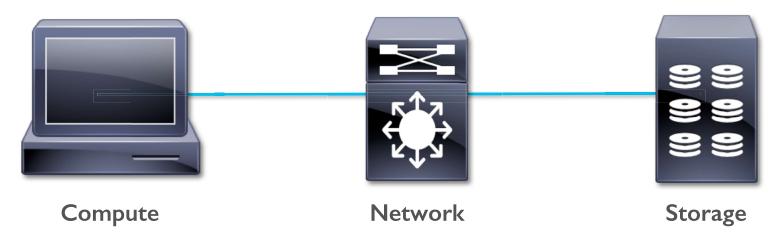
- There is a "sweet spot" for storage
 - Depends on the workload and application type
 - No "one-size fits all"
- What is the problem to be solved?
 - Deterministic or non-deterministic?
 - Highly scalable or highly performant?
 - Level of manageability?
- Understanding "where" the solution fits is critical to understanding "how" to put it together







Horizontal View



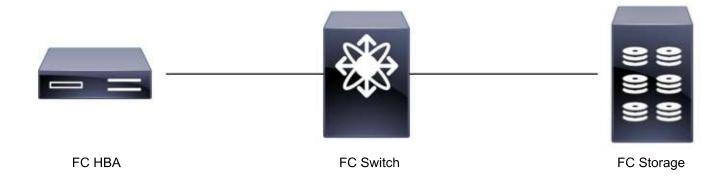
- Many presentations look like this
- Focus on connectivity, not solutions





Example: Fibre Channel

Fibre Channel



Bandwidth:

IOPS: Insert Hero Numbers Here

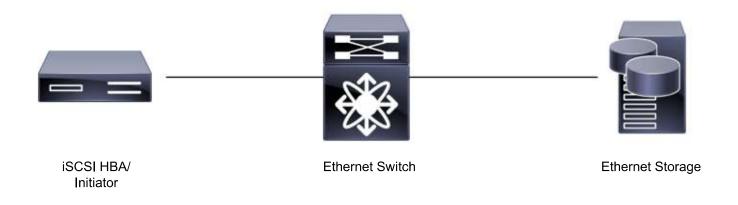
Latency:





Example: iSCSI

<u>iSCSI</u>



Bandwidth:

IOPS: Insert Hero Numbers Here

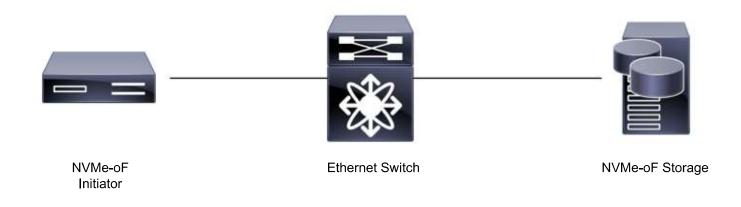
Latency:





Example: NVMe-oF

NVMe-oF



Bandwidth:

IOPS: Insert Hero Numbers Here

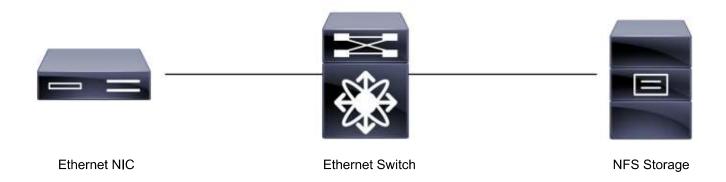
Latency:





Example: NFS

<u>NFS</u>



Bandwidth:

IOPS: Insert Hero Numbers Here

Latency:



SDC

Charts!!

 Hero numbers make great charts!

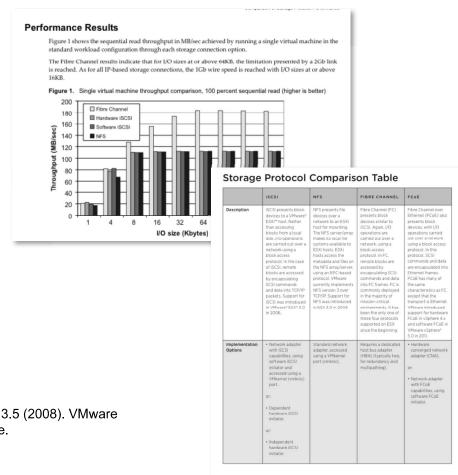


Image Sources:

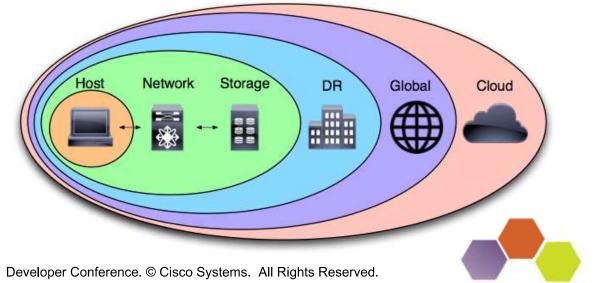
Upper: Comparison of Storage Protocol Performance: ESX Server 3.5 (2008). VMware

Lower: Storage Protocol Comparison White Paper. (2012). VMware.



Advantages of the Horizontal View

- Explains the relationships between devices for a specific technology
- Easy to break down the component parts and "zoom in" to different sections





Disadvantages of the Horizontal View



- Starts off in the middle; assumes you already know why you want to use that kind of technology
 - How do I know which one I should use?
- People will learn how to connect their favorite technology, without asking whether or not it's the right one to use





Example: What Problem Needs Solving?



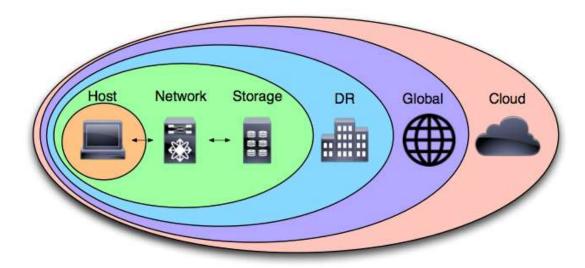
- Problem:
 - I need to have very fast access for my Database application
- Problem:
 - I need to have multiple users share a single storage device for their home directories
- Problem:
 - I need to store a lot of images all over the world





Changing the View

Take the horizontal approach...



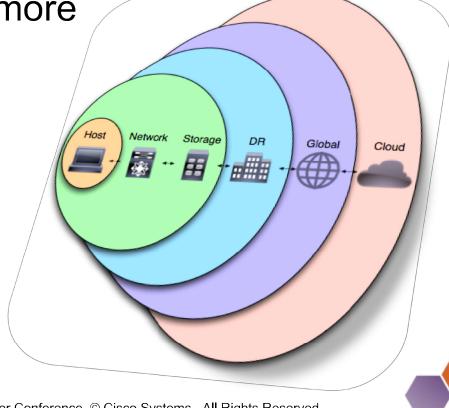




Vertical Approach

... and look at it more

vertically





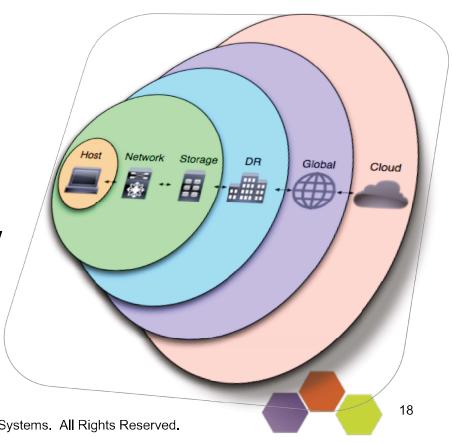




Part II: Examining the Vertical

Big Picture

- Many ways to solve a problem
- Lots of overlap
 - Can easily get confused about which to choose
 - If two different approaches can do the same thing, how do you know what to do?

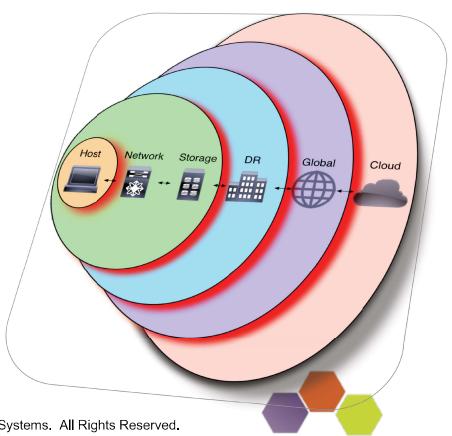




Big Picture

• When you miss the sweet spot, you risk major problems

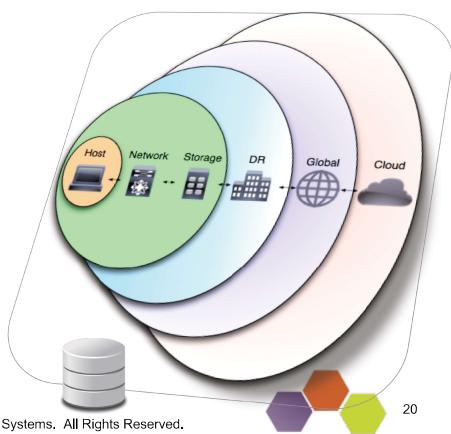
• Careful of the "Danger Zones"





Block Storage Scope, Vertically

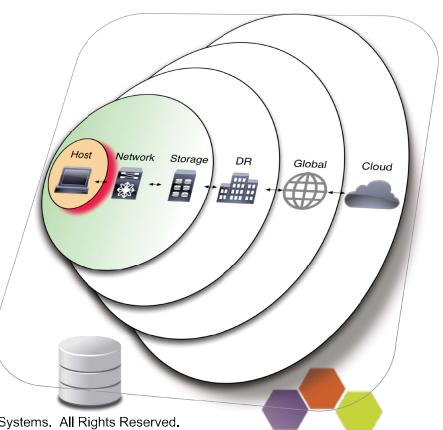
- Host and Storage are very close together
- Latency-sensitive
- Rigid Architectures
- High Performance, designed for high transaction, rapidly changing data
- Distance is for Disaster Recovery and Backup only





Intra-Host (PCIe/NVMe)

- PCle
 - Co-Located
 - Device limitations
 - Remote storage access
 - Extending the bus architecture poses risks
 - Developing bus technology into a fabric poses risks
 - Distance is a non-starter





Intra-Data Center

• Fibre Channel, FCoE, InfiniBand & iSCSI

Not Co-Located

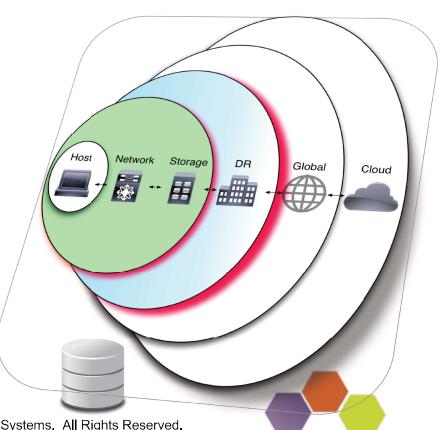
• Primary usage: Intra-Data Center

• Distance considerations

• Extending the architecture poses risks

• Host-to-storage is not a good idea

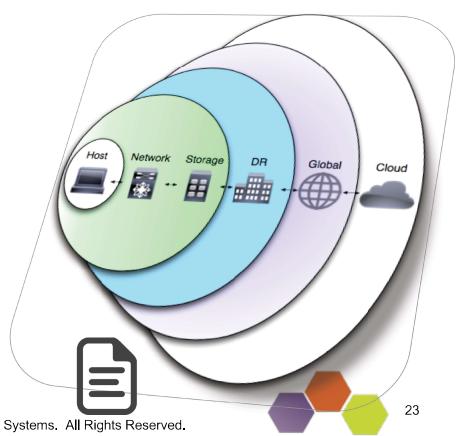
• Global distance is not impossible for FC/iSCSI, but requires extra considerations





File Storage Scope, Vertically

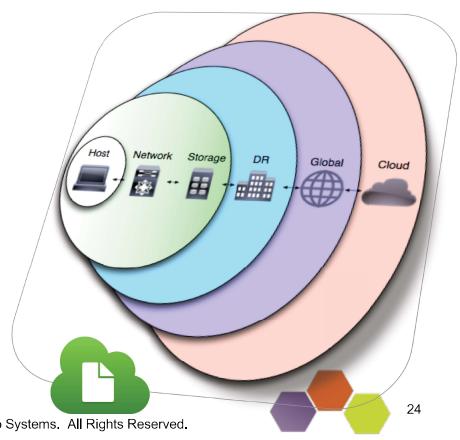
- Less rigid architecture, less performant than Block
- Inside and Outside Data Center
- Designed for sharing data among clients at scale
- Distance can be for normal operations, Disaster Recovery, and Backup





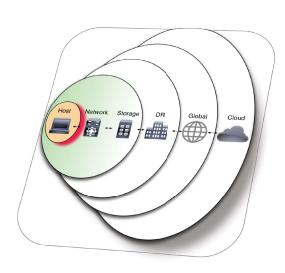
Object Storage Scope, Vertically

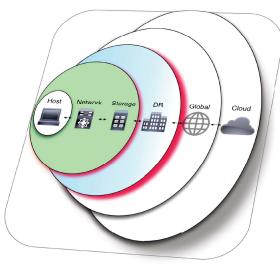
- Object Storage
 - Least performant
 - For data that doesn't change much, if at all
 - Designed for scale and distance - access from anywhere

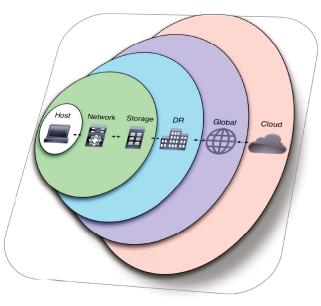




Scope Comparison







PCle

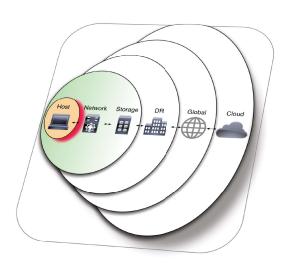
Fibre Channel
Ethernet (FCoE, iSCSI, iSER, NVMe-oF)
InfiniBand

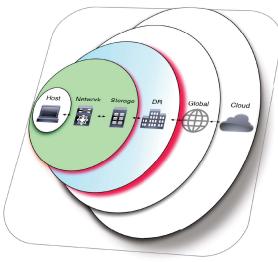
Ethernet (NFS, SMB, Object)

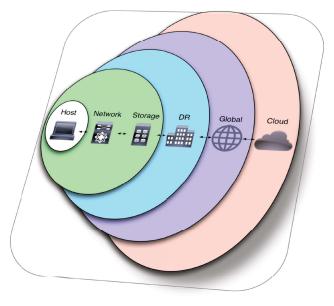




Scope Comparison







NVMe
Appliance
Rackscale/TOR

2017 Storage De

SD®

Traditional Arrays
Software-Defined Storage
Hyperconvergence

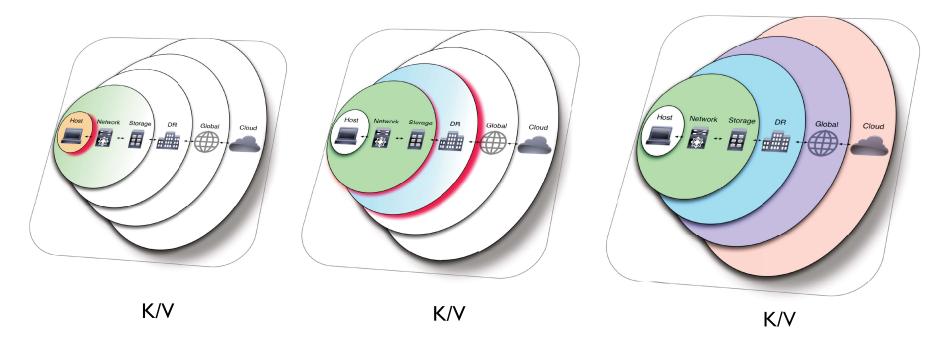
NVMe-oF

Appliance/TOR II Rights Reserved.

DR/BC/Archive Cloud Data Stores



In the Future (to hear people talk)





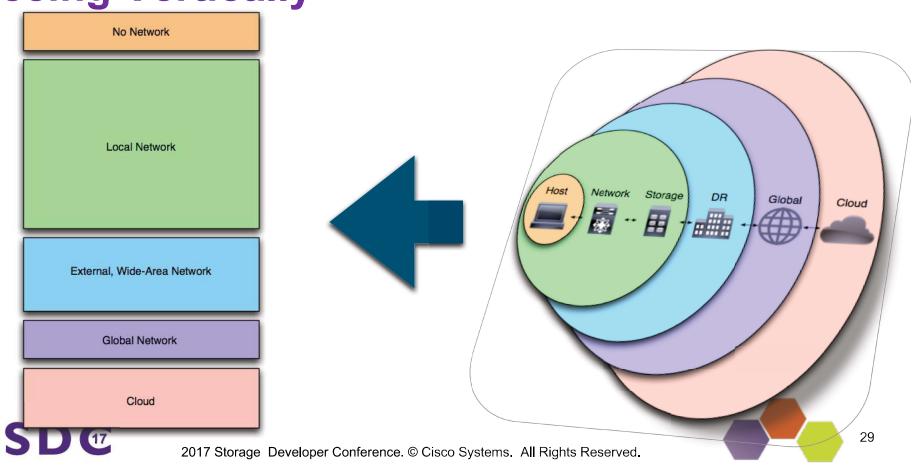




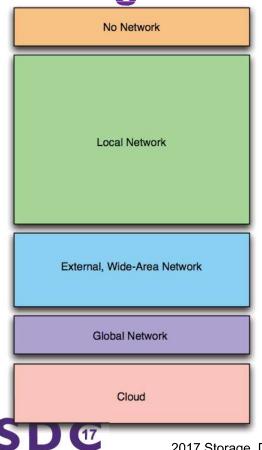


Part III: Putting it Together

Seeing Vertically



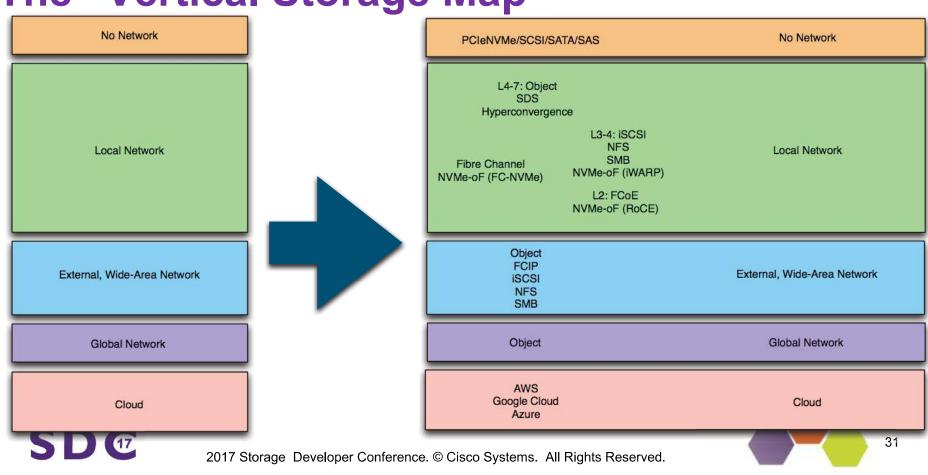
Thinking Vertically



- Internal Storage
 - Buffering & Caching; Load/Store Operations; Local I/O operations
- Local Network
 - Inside a Data Center
 - Hosts communicate with storage targets or networkattached storage
- Wide-Area Network
 - Backup and Disaster Recovery, Remote Offices, Distributed sharing systems (e.g., Drop-Box)
- Global Network
 - Global object data/storage
- Cloud
 - Catch-all storage for "storage not located here"

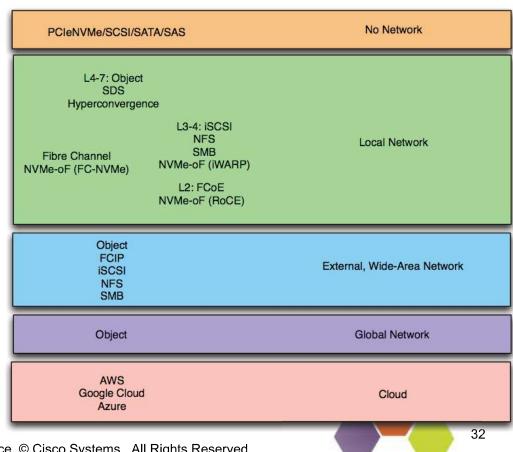


The "Vertical Storage Map"



The Vertical Map

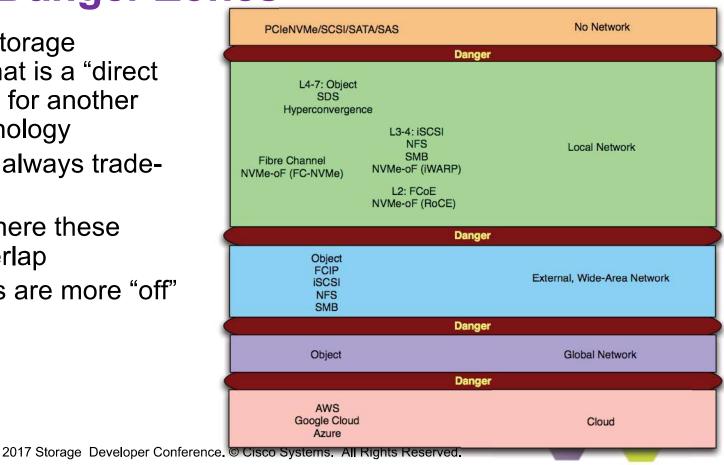
- A general guide to understanding "where" technologies play
- From the local (top of the chart) to the global (bottom) you can marry the needs of workloads and applications
- Most storage solutions focus in the green area
- Notice how the same technologies fit into multiple layers
- Boundaries are not rigid: new technologies move the goalposts





Know the Danger Zones

- There is no storage technology that is a "direct replacement" for another storage technology
 - There are always tradeoffs
- The risk is where these concepts overlap
 - The trades are more "off" than on





Local Storage

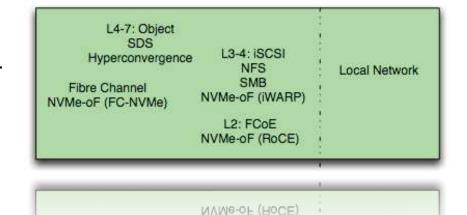
PCIeNVMe/SCSI/SATA/SAS No Network

- Common Usage
 - Internal to servers, bus-based architectures
 - Recent emphasis on PCIe-based storage solutions
- All-Block solutions
 - Can build SDS and Hyperconvergence solutions with this foundation
- Risk
 - Adding layers of software and abstraction changes the fundamental architecture
 - Trying to extend internal storage solutions (e.g., PCIe extensions) can have unintended consequences



Remote Storage (Intra-Data Center)

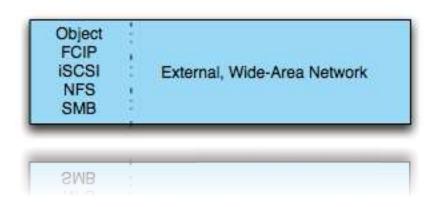
- Common Usage
 - Connecting hosts with storage targets inside a Data Center
 - Different connecting strategies emphasize or deemphasize storage
 - Deterministic vs. Non-deterministic storage approaches
- Block, File (and some Object) solutions
 - Some solutions trade off scale and performance for manageability
- Risks
 - Assuming that "all storage is equal" and is just an I/O problem
 - Not understanding that "using Ethernet for storage" covers a lot of ground with massive margin for error







Long-Distance Storage



- Common Usage
 - Backup, disaster recovery, infrequent access to
- Block, File and Object usage
 - Block storage is only used for backup never connect a host to a storage device across a wide-area network!
 - File and object storage is used for backup, but also for low-frequency, small size storage access
- Risks
 - Expecting block storage to work the same over distances
 - Placing the wrong workload on long-distance links





Global Storage

Object Global Network

- Common Usage
 - Data replication services, Backup and Recovery, eventually consistent data
- Object Usage Only
- Risks
 - Workload/Distance mismatch





Cloud Storage

AWS Google Cloud Azure

Cloud

- Common Usage
 - Varied: Workloads completed "in the cloud" use a
- Can be Block, File, or Object
 - But distributed to client machines via File or Object
- Risks
 - Choosing the wrong storage type for your workload can be fundamentally hazardous to your employment future
 - Costs can skyrocket

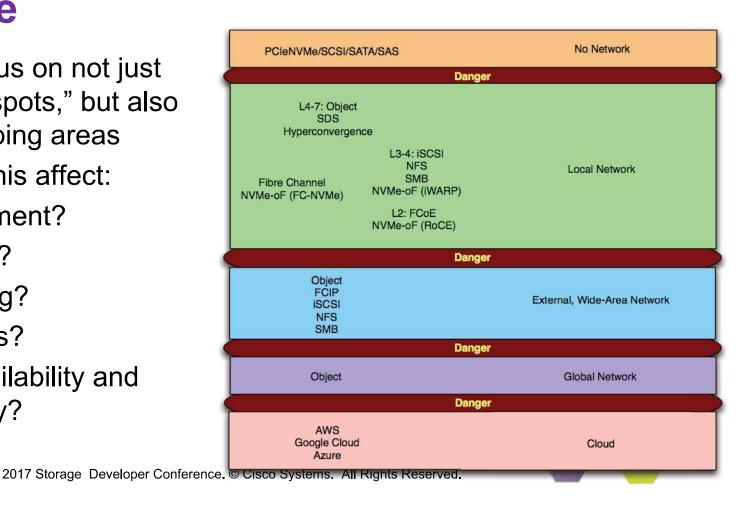


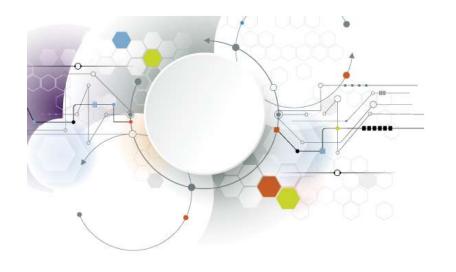


Big Picture

- Need to focus on not just the "sweet spots," but also the overlapping areas
- How does this affect:
 - Management?
 - Lifecycle?
 - Budgeting?
 - Upgrades?
 - High Availability and Reliability?









Pop Quiz!

NVMe-oF

- "What's the difference between using Fibre Channel versus RDMA-based Ethernet Transports?"
 - How do you go about answering such a question?
 - What is the *real* question we are trying to answer?





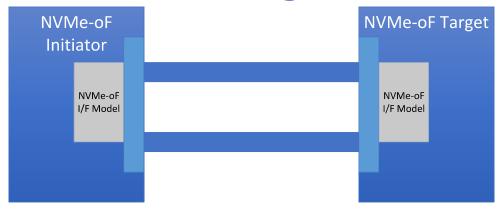
Zero-Copy

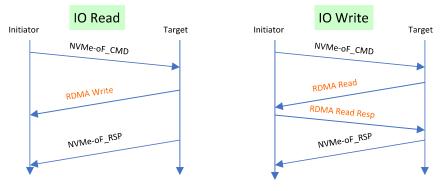
- Zero-copy
 - Allows data to be sent to user application with minimal copies
- RDMA is a semantic which encourages more efficient data handling, but you don't need it to get efficiency
- FC has had zero-copy years before there was RDMA
 - Data is DMA'd straight from HBA to buffers passed to user
- Difference between RDMA and FC is the APIs
 - RDMA does a lot more to enforce a zero-copy mechanism, but it is not required to use RDMA to get zero-copy





NVMe-oF using RDMA





NVMe-oF over RDMA protocol transactions

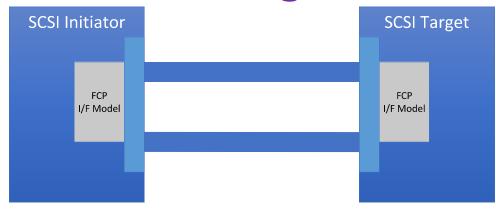
- RDMA Write
- RDMA Read with RDMA Read Response

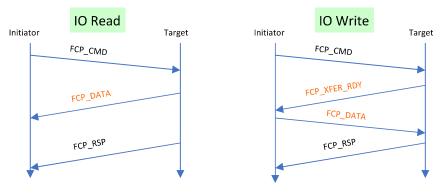
SDO

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NVMe-oF using FC-NVMe





FCP Transactions look similar to RDMA

- For Read
 - FCP_DATA from Target
- For Write
 - Transfer Ready and then DATA to Target







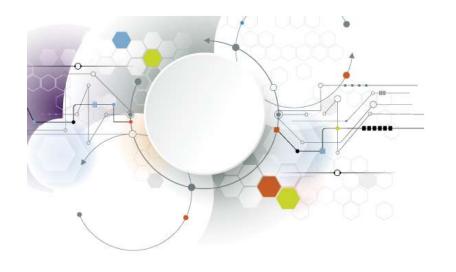
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So...

- Looking at the key functionality requirements for Zero-Copy don't help
- Thinking Horizontally doesn't help
- Thinking in terms of connectivity doesn't help
- What helps?
 - Deterministic or Non-Deterministic environments
 - Not just data locality, but transport locality
 - "Outside in" or "Inside Out" management





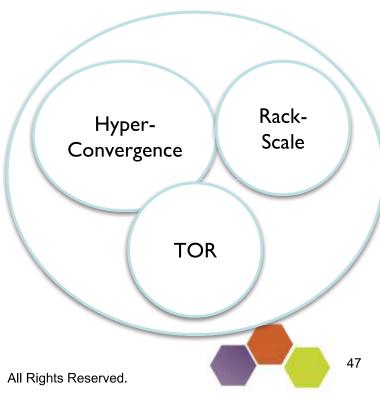




Bottom Line

Beware The Law of the Hammer

- True for both developers, consumers, and architects
- Can you do the same thing with a different paradigm?
- Are we shoe-horning in "solutions" just because we can?
- What happens when we become obsessed with "which technology will 'win'?"





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"Battle of the Boxes" or "Data on a Stick?"

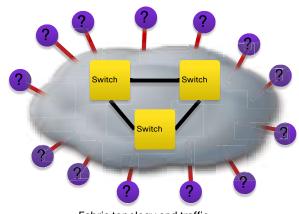
- Application Developers rarely think of network topologies
 - "As long as I have access to *some* storage, I'm okay. How it gets there is not my problem."
- Compute/Server developers rarely think of storage relationships
 - "My job is to get the I/O to the wire. After that it's not my problem"
- Storage developers rarely think of management issues
 - "My job is to protect the bits at all costs. How people manage their boxes is not my problem."





Network Determinism

- Non-Deterministic
 - Provide any-to-any connectivity
 - Storage is unaware of packet loss relies on ULPs for retransmission and windowing
 - Provide transport w/o worrying about services
 - East-West/North-South traffic ratios are undefined
- Examples
 - NFS/SMB
 - iSCSI
 - iSER
 - iWARP
 - (Some) NVMe-oF

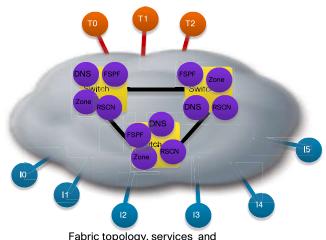


Fabric topology and traffic flows are highly flexible





Network Determinism (cont.)



Fabric topology, services and traffic flows are structured



Deterministic Storage

- Goal: Provide 1:1 Connectivity
- Designed for Scale and Availability
- Well-defined end-device relationships (i.e., initiators/targets)
- Only north-south traffic; east-west mostly irrelevant

Examples

- Fibre Channel
- Fibre Channel over Ethernet
- InfiniBand
- RoCE
- (Some) NVMe-oF





Comparison

	Ethernet	PCle	Fibre Channel	InfiniBand
Intra-Host	No	Yes	No	No
Direct Attached (DAS)	Yes	Yes	Yes	Yes
Network Attached (NAS)	Yes	No	No	No
Storage-Area Network (SAN)	Yes	No	Yes	Yes
Deterministic Capability	Yes	Yes	Yes	Yes
Non-Deterministic Capability	Yes	No	No	No
Block Storage	Yes	Yes	Yes	Yes
File Storage	Yes	No	No	No
Object Storage	Yes	No	No	No
Global Distance	Yes	Hell no	No	No

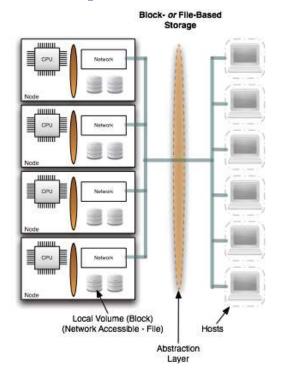
Comparison (cont...)

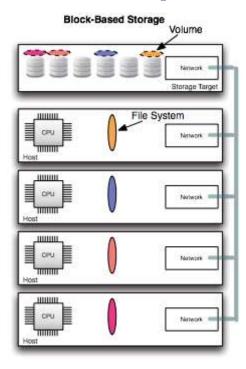
	Ethernet	PCle	Fibre Channel	InfiniBand
Centralized Fabric Service	No	No	Yes	Yes
Consistent Performance at Scale	Maybe	N/A	Yes	Yes
Flexible Architectures	Yes	No	No	No
Open Source Ecosystem	Yes	No	No	No
End-To-End Qualification	No	No	Yes	Yes
Standards-based Solutions	Sometimes	Yes	Yes	Yes
Multiple Traffic Simultaneously	Yes	No	Yes	No
Codified Management	No	Yes	Yes	Yes

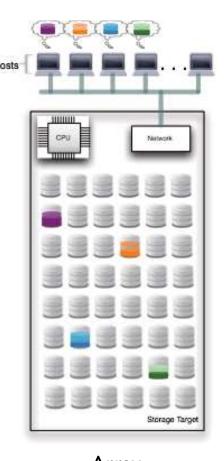




Example - Architectural Comparison







Hyperconverged

Top of Rack (TOR)





Example - Architectural Comparison

Hosts . . .

- Considerations
 - Data protection/High Availability
 - Scale vs. Management
 - Performance Consistency
 - Growth/Migration
 - Ease of Backup/Restoration
 - Update Procedures



Top of Rack (TOR)





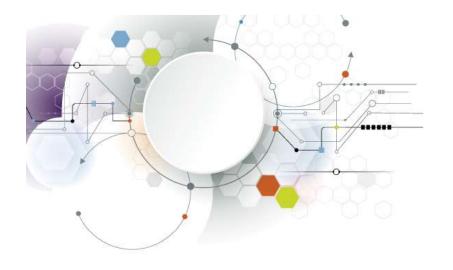
<Technology> Is Dead! Long Live <other technology>!



- Tape is dead! Long live disk!
- Disk is dead! Long live SSDs!
- SSDs are dead! Long live NVMe!
- Mainframe is dead! Long live arrays!
- Arrays are dead! Long live Software-Defined!
- Fibre Channel is dead! Long live Ethernet!









Summary

Summary

- Understanding the reasons why you want to put a storage solution in place is far more important than how the parts connect together
 - First things first
- Understanding the strengths/weaknesses of each "layer" will help prevent massive failures in the danger zone
- Understanding the combination of technology "sweet spots" and usage requirements can make you a hero
- There is a need for everyone consumers, developers, and architects, included - to gain just a bit more "floor awareness"





