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Eric Ries SVP, Memory and Storage Strategy **Toshiba Memory America, Inc**. First things first . . .

an announcement





Next week our name changes to....



KIOXIA Corporation

KIOKU + AXIA

KIOXIA is a combination of the Japanese word *kioku* meaning "memory" and the Greek word *axia* meaning "value." Kioku, which underpins our mission and vision, goes beyond the notion of memory as mere data to broadly encompass experiences, emotions and ideas.



And now,

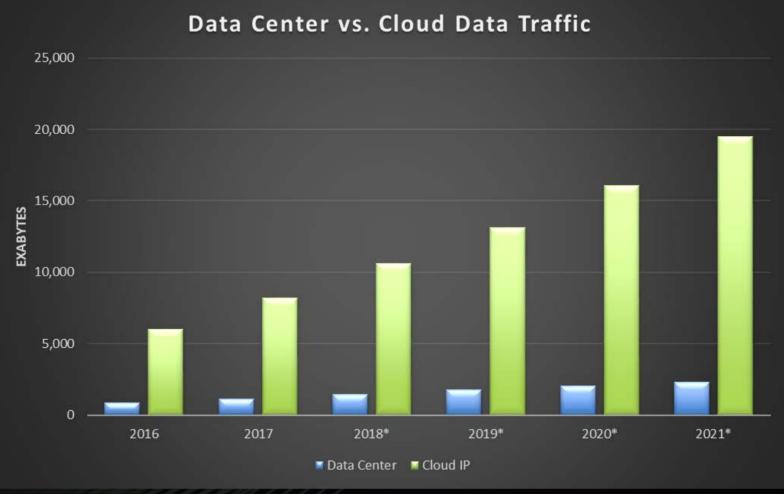
for something completely different...



our storage world continues changing and the change is accelerating...



Cloud Storage is Inescapable (nearly)

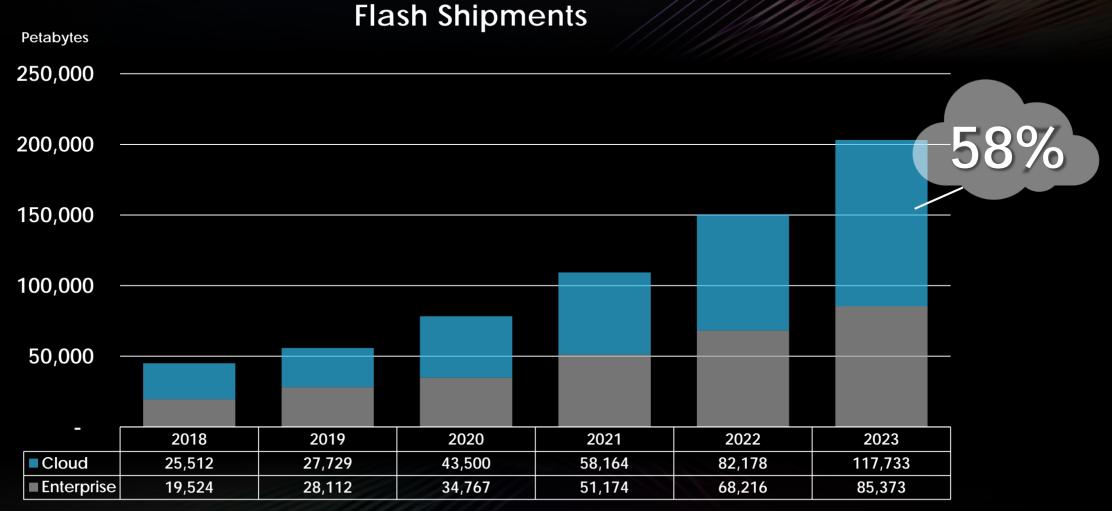


Source: https://www.statista.com/study/26788/data-storage-statista-dossier/



...and the majority of Exabytes sold will shift to Cloud vendors





Source: Forward Insights Aug 2019

Cloud will consume majority of new flash storage.

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The majority of Cloud bytes will go to the Hyperscale providers



Hyperscalers (we've noticed) use storage differently...



Hyperscale cloud is application-driven (software-defined)



Storage devices are NOT (software-driven)



So, the Hyperscale cloud providers began <u>defining their own</u> flash storage devices



These devices are host-controlled, application-driven and highly integrated into the stack



The host and application control many of the flash-unique processes

Garbage Collection Data Placement Wear Leveling



As developers you know this.



Storage, as a device, has evolved at its own pace



For so long it was just "rotating rust"







The big new "innovation" was enabling FLASH

for storage

Solid-state storage is digital, yet it is still delivered like a drive



Solid-state storage must be enabled for Software Control



Hyperscale cloud is already doing it.

Storage vendors need to pay attention.



Today's innovations in storage are driven by cloud applications





Yet today's storage devices define their own mode of access...



Cloud operators require their applications to define how data is stored...



and these storage-related factors impact Hyperscale service quality

Performance Parallelism

(orchestration)

Predictable Latency Data Placement



This is where Hyperscale is innovating with storage

Performance Parallelism

(orchestration)

Predictable Latency Data Placement



Solid-state devices are digital. A software-enabled device can control these features

Performance Parallelism

(orchestration)

Predictable Latency Data Placement

AND MORE...



As developers, You know a new paradigm is coming to solid-state storage.



In the new paradigm the application is king.

Solid-state storage must embrace this.





Cloud-based applications are the new normal.

This will drive further innovation demands for solid-state storage.



Future versions of software-enabled solid-state storage may support:

- Workload-driven aggregation and disaggregation of a storage pool
- Multi-mode capability/functionality
- Latency control by software
- Host control over garbage collection and wear leveling



The Cloud is eating into Enterprise. Hyperscale cloud is software-driven. Their applications are king [for storage].

This new paradigm is at our heels.



You've talked about these concepts before...



We're exploring how to make flash more valuable in a sofware-defined world.



Two examples:

1. Software can be drive-aware

2. Software can be "media-aware"



Toshiba Memory's KumoScale™

Software that deploys SSDs at cloud-scale …enables NVMe[™] Flash as a Service



NVMe is a trademark of NVM Express, Inc.

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What is KumoScale?

A Software product

- Implements a fast, networked block storage service
- Disaggregation based on NVMe [™] -over-Fabrics standard
- Focused on speed, very low cost
- Target:
 - Mid to large-scale (50k-500k nodes) on-prem data center
 - Bare metal or containerized
- Architected for Private Clouds (not enterprise)
 - Integrates with (not replaces) management infrastructure
 - Tight integration with Kubernetes®/CSI
 - Zero touch deployment at scale

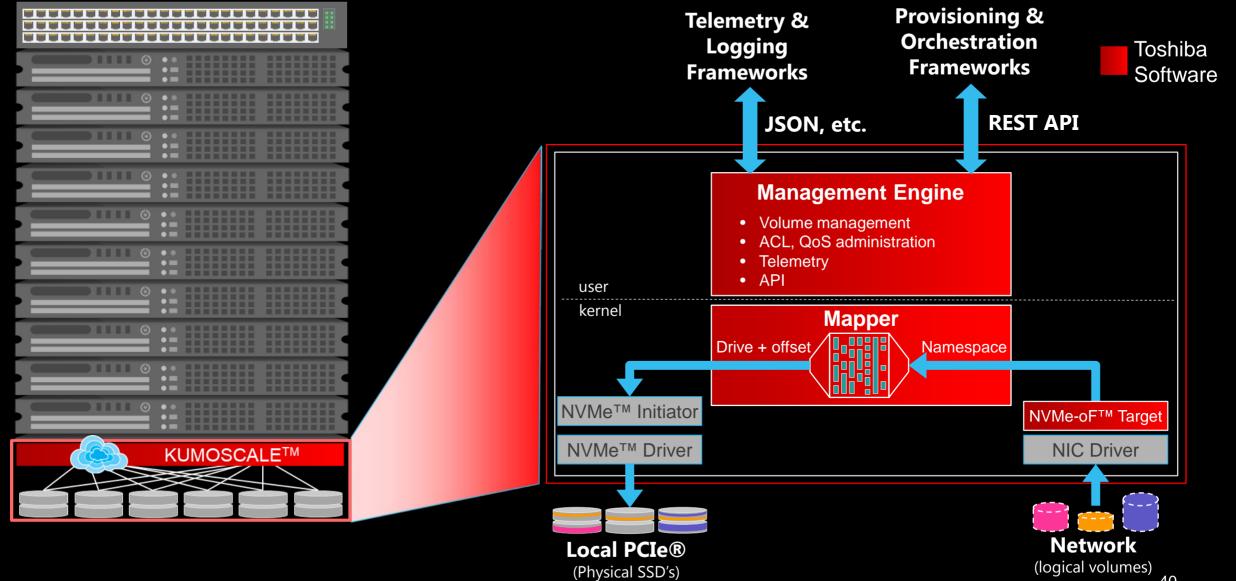
Software enabling NVMe[™] Flash as a Service





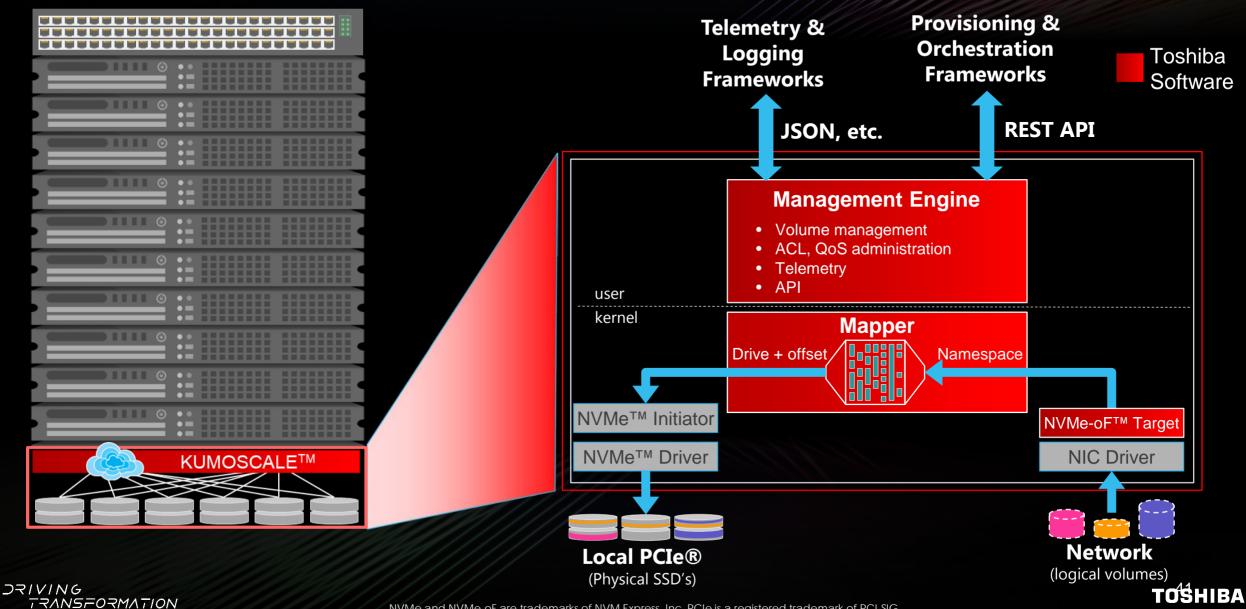
Storage Node Architecture





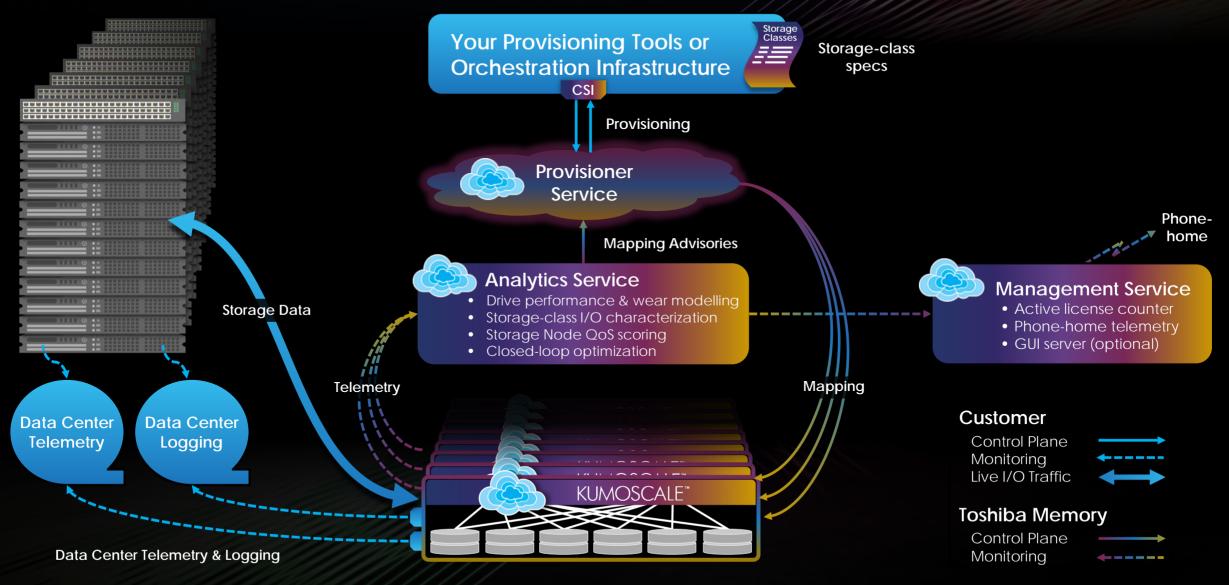
NVMe and NVMe-oF are trademarks of NVM Express, Inc. PCIe is a registered trademark of PCI-SIG.

Storage Node Architecture



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KumoScale[™]: Storage Software Enabling NVMe[™] Flash as a Service



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Modified RocksDB to be more "media-aware" for better TCO



- A popular data storage engine
- Used by a wide range of database applications:



Cassandra is a registered trademark of The Apache Software Foundation. Ceph is a trademark of Red Hat, Inc. or its subsidiaries in the United States and other countries. Python is a registered trademark of the Python Software Foundation. MariaDB is a registered trademark of MariaDB in the European Union and other regions.

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- Good for HDD and small database values
- Not "flash media-aware"
 - Compaction layer heavily rewritten
 - Generates write-amp of 20x to 30x
 - This degrades flash memory endurance



But... there is a better way



Toshiba Memory America re-architected RocksDB to be more flash media-aware



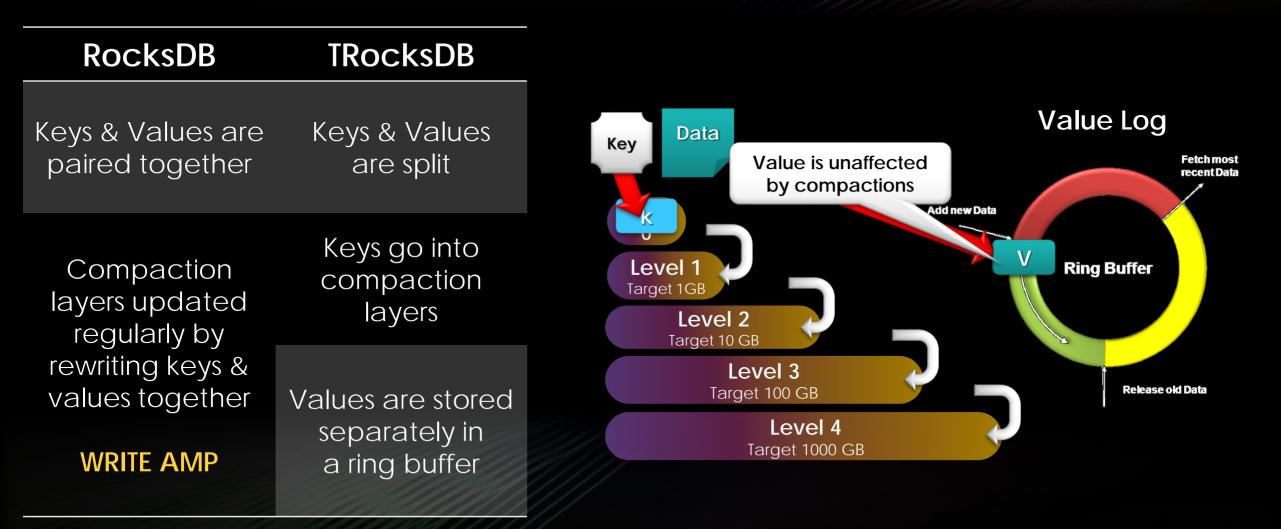
...all done in software; no changes to the SSD necessary.



We want to show you what software can do if it's media-aware.



How does TRocksDB work?



ϽマΙVING TRANSFORMATION By being Cognizant of media characteristics, a developer can enhance storage value.



The greatest value: improved endurance at <u>no performance cost</u>.



Greater SSD Endurance: Better TCO

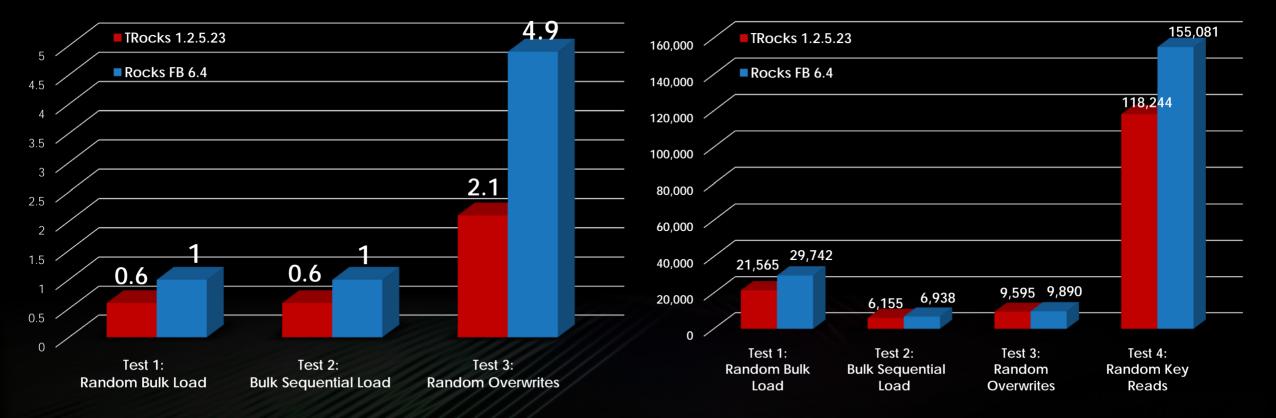
Improved Write Amplification

Write Amplification

(lower is better)

Same or Better Performance

Performance Comparison (lower is better)



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Toshiba Memory wants to show examples of how software can enhance solid-state storage...



So, we developed TRocks as Open Source software available today:

https://github.com/ToshibaMemoryAmerica





Join the project; improve and contribute to the code:

https://github.com/ToshibaMemoryAmerica



To conclude, a new paradigm shift in storage is coming...



Continued innovations in software are necessary and...



...Solid-state storage has a big role to play...



...but, it needs to be software-enabled to take advantage of its digital nature.



I shared two modest examples of Toshiba Memory's efforts in this direction



We are investing in these and other methods on a larger scale in both media and software.



There's more to discuss in future.



Thank You

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