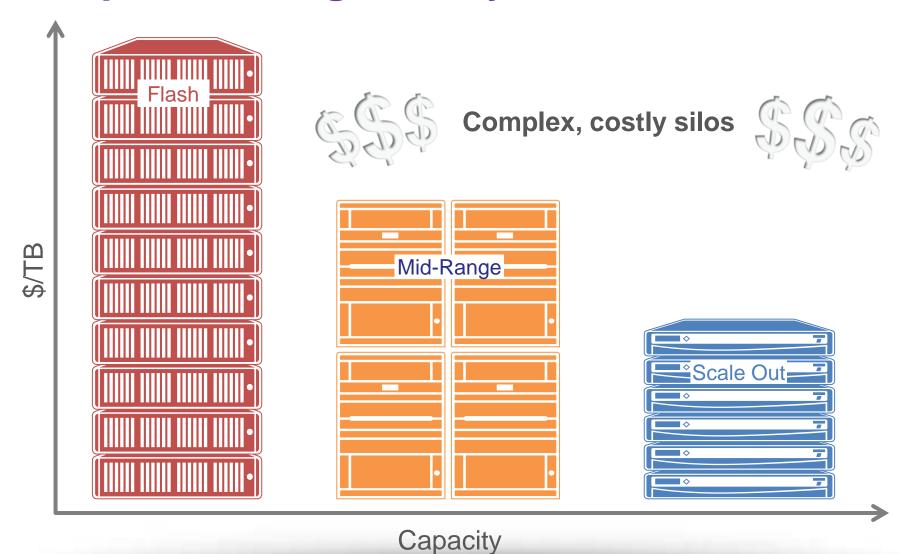


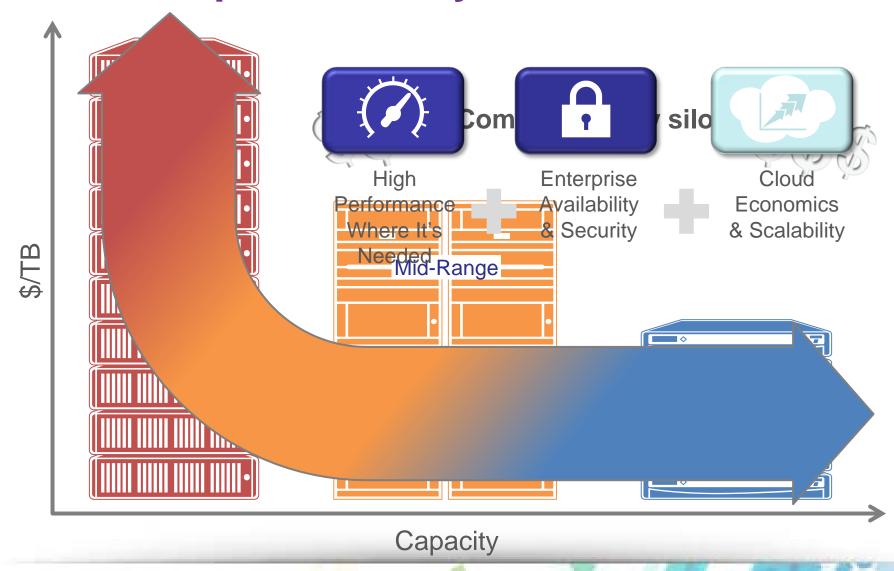
Why the storage you have is not the storage your data needs

Laz Vekiarides ClearSky Data, Inc

Enterprise Storage Today

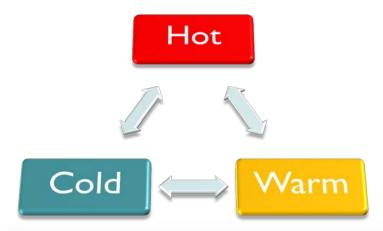


What Enterprises Really Want



Tiering is a bad answer

- Nothing remains static:
 - How fast does hot data cool?
 - How fast does it re-warm?
 - Is the overhead from this churn manageable?
- How can we use the cloud?





It's the Latency, Stupid

(Apologies to Stuart Cheshire)

- Data travels at the speed of light
- Fast but finite
 - 3x10⁸ meters per second
 - □ 186000 miles per second
- Example: Boston to San Francisco
 - 2740 miles
 - 29.4 milliseconds RT
- There are more delays
 - Light travels more slowly in fiber
 - Fiber-optic repeaters every few hundred miles
 - Switches, routers
 - Protocols, virtualization, etc.
- End result: ~70ms



So, Where Exactly Is "The Cloud"?

- Amazon East is near Ashburn, VA
- West is in Northern California
- Boston is closest to East
- Best case numbers:
 - ~10ms round trip (private line)
 - From BOS MPOP via Direct Connect Ethernet
 - Does not include time to actually access the storage
- Worst case ~150ms (IP transit)

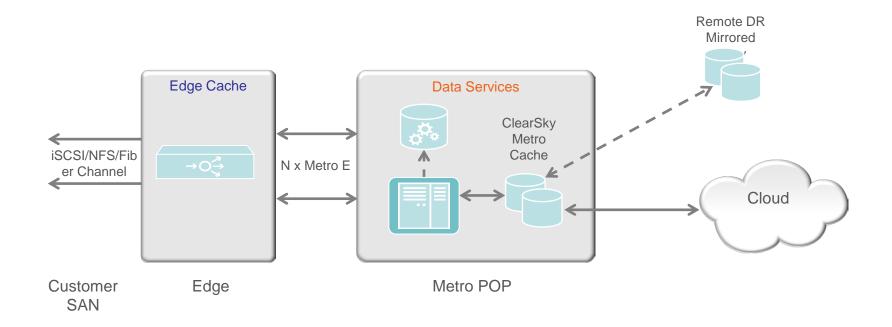




The ClearSky Solution: A Global Storage Network

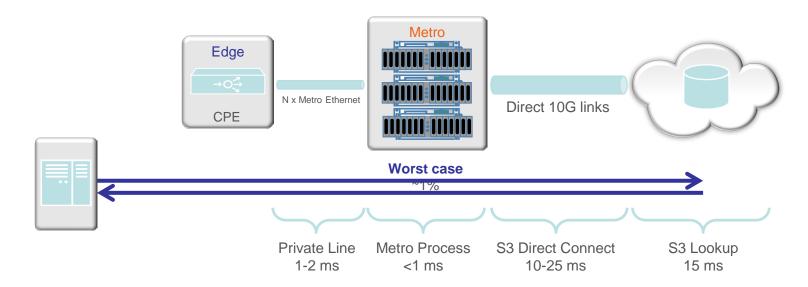


ClearSky: Geo-Distributed Data Caching



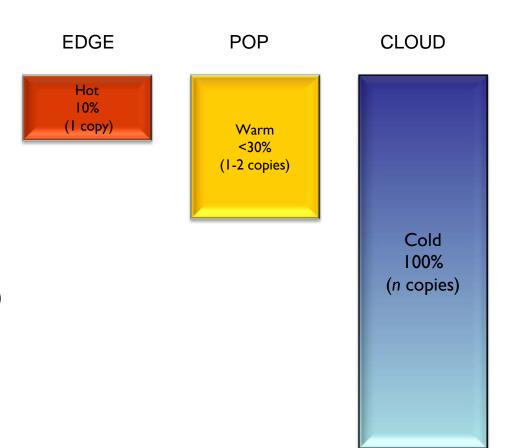
Latency Math

- Best case miss path ~25 ms
- Worst case <50 ms

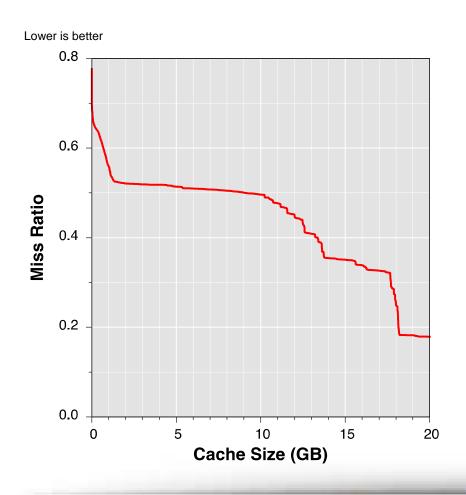


Current Space Management

- <u>All</u> managed data is migrated to a Cloud provider for durability
- All data is optimized
 - Deduplicated
 - Encrypted
- At least three tiers
 - Hot (local)
 - Warm/near-line, (POP, <2ms)
 - Cold, e.g. S3 (<20ms)
- Local appliance need only cache hot dataset (~10%)



Modeling Cache Performance*

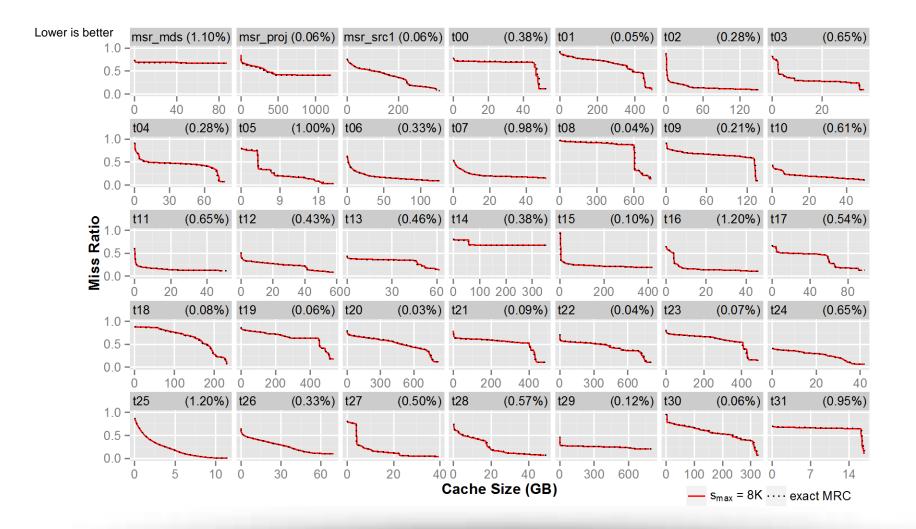


- Miss Ratio Curve (MRC)
 - Performance as f(size)
 - Working set knees
 - Inform allocation policy
- Reuse distance
 - Unique intervening blocks between use and reuse
 - LRU, stack algorithms

*Courtesy of Irfan Ahmad & CloudPhysics



MRCs from Customer Workloads



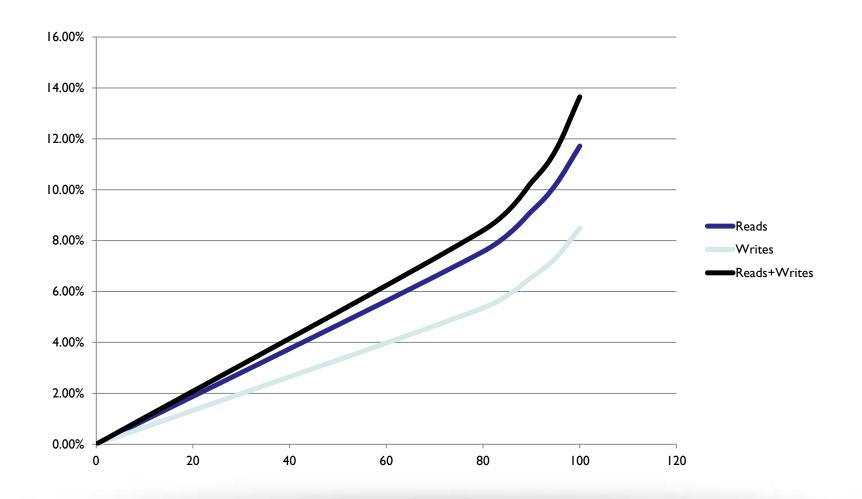


Customer Heat Map Data Collector

- Sizing tool built for VMware environments
- Collected 3-9 days per workload, most workloads analyzed for 7 days:
 - □ >1400 virtual disks on >800 VMs
 - Logical size of all workloads 27.4TB
 - □ Allocated space 18.9TB (68%)
 - Avg Read IOPS 5.2K, write IOPS 5.9K
- Performance & latency averages:
 - □ Read IO 36KB, write IO 110KB
 - Read latency 9.7ms, write latency 4.5ms

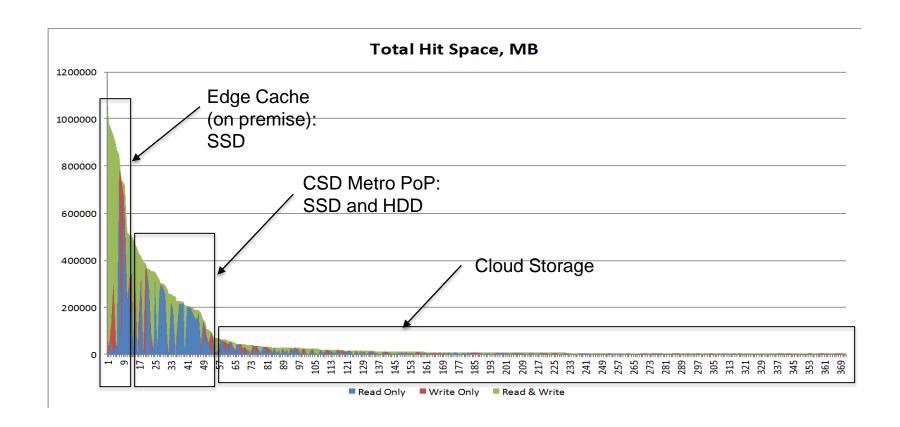


Miss Ratio Curves (>1400 virtual disks)

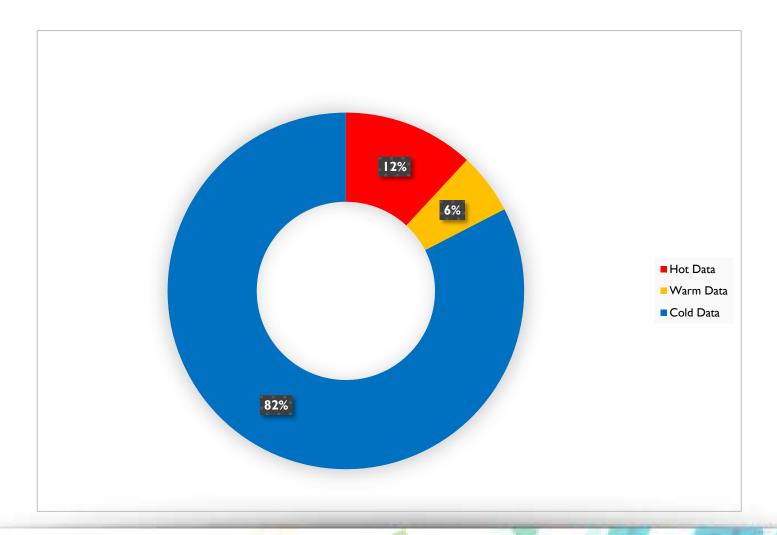




Importance of The Warm Tier

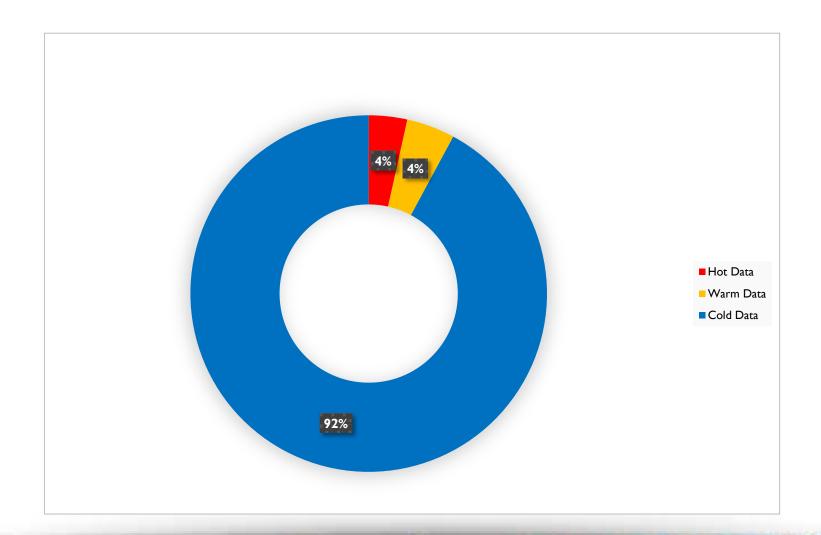


Heat Map Example: Production cluster





Example 2: Test / Dev / Beta / Xen





Yes. It Can Work

- Data access is very tiered
- Small amounts of flash can yield disproportionate performance benefits
- Variation of latencies must be bounded
 - Single tier cache in front of high latency storage cant work
 - Bounding network latency is as important as bounding media latency

