

SNIA Technology Center Services Price List

Training/Meeting Space

Our training/meeting room services include everything you need to run a successful meeting. The following pricing includes wireless internet, projector and screen, Polycom conference call equipment (with free long distance domestic calls), flipchart, coffee and tea. Please contact us for a custom quote if you need pricing without the additional bundled services listed above, or if you need additional food and beverage services.

Meeting	Description	Pricing
Training Room 1	Theater seating capacity: 38	\$500/day
	Classroom seating capacity: 18	\$2000/week
Training Room 2	Theater seating capacity: 38	\$500/day
	Classroom seating capacity: 18	\$2000/week
Conference Room 2	Boardroom seating capacity: 8	\$75/hour
		\$500/week
Conference Room 3	Boardroom seating capacity: 6	\$50/hour
		\$400/week

Lab Bench Workspace

Meeting	Description	Pricing per Bench
Open Work Area 1	Standard lab bench with a 20 Amp power bar, and a	\$75/day
(3 benches available)	10/100 Mb network drop.	\$300/week
Open Work Area 2	Standard lab bench with a 20 Amp power bar, and a	\$75/day
(8 benches available)	10/100 Mb network drop.	\$300/week

Data Center Services

All services listed in the following table require a signed contract with the SNIA. Members and groups of the SNIA are entitled to an additional discount off the standard prices listed below. *If your project involves more than one full cabinet of equipment please contact us for a custom quote with special pricing.*

Service Name	Description	Pricing
1U rackspace	1U rackspace, 3 Amps power, one 10/100 Mb drop,	\$150/month
	network drop 100GB of transfer, 1 external IP address	\$100 setup*
¼ Cabinet	10U rackspace, 5 Amps power, one 10/100 Mb drop,	\$300/month
(2 to 10U)	125GB of transfer, up to 2 external IP addresses	\$100 setup*
1/2 Cabinet	20U rackspace, 10 Amps power, one 10/100 Mb drop,	\$450/month
(11 to 20U)	150GB of transfer, up to 4 external IP addresses	\$200 setup*
Full Cabinet	42U rackspace, 20 Amps power, one 10/100 Mb drop,	\$700/month
(21 to 42U)	175GB of transfer, up to 8 external IP addresses	\$200 setup*
Additional Power	Additional 20 Amps circuit. Setup fee will apply for 3 or	\$200/month
	more circuits per cabinet.	
Additional Drop	Additional 10/100 Mb drop, network drop to your cabinet.	\$50/month
	No additional bandwidth included.	\$50 setup*
Additional 20GB of	Contracted price	\$40/month
Traffic		
Additional 50GB of	Contracted Price	\$80/month
Traffic		
VPN access	Single VPN access account to customer equipment.	\$50/month
		\$50 setup*
Additional external	Up to 4 additional external IP addresses	\$15 /month
IP address		\$50 setup*

^{*} Setup fee covers only basic SNIA network configuration to support co-located equipment. Client is responsible for installation and setup of their own equipment unless additional setup services are requested, which will be billed at the Engineering Services hourly rate.

Engineering Services

These prices apply to services not included in your project contract.

Description	Pricing
Hands-on or consulting time, M-F 9am-5pm, except	\$150 per hour
holidays*.	½ hour minimum
Hands-on or consulting time, M-F during non-regular	\$250 per hour
business hours, except holidays*.	one hour minimum
Hands-on or consulting time on weekends or holidays*.	\$300 per hour
	one hour minimum
Contracted labor hours (requires a contract).	2 hrs/mo - \$280
Minimum of ½ hour per request. Only applies to regular business hours.	5 hrs/mo - \$600
	10 hrs/mo - \$1,000
Great for new projects and new customers! Get your	
project done right with the SNIA experts on staff!	10 hrs - \$1,200
	20 hrs - \$2,200
No contract required. Packages must be purchased and paid for at least	30 hrs - \$3,000
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	Hands-on or consulting time, M-F 9am-5pm, except holidays*. Hands-on or consulting time, M-F during non-regular business hours, except holidays*. Hands-on or consulting time on weekends or holidays*. Contracted labor hours (requires a contract). Minimum of ½ hour per request. Only applies to regular business hours. Great for new projects and new customers! Get your project done right with the SNIA experts on staff!

^{*}Holidays include: New Year's Day (and the work day preceding or following if it falls on a weekend), President's Day, Memorial Day, 4th of July (and the work day preceding or following if it falls on a weekend), Labor Day, Thanksgiving Day (and the Friday after Thanksgiving Day), December 25th - Christmas Day (and the work day preceding or following if it falls on a weekend).

Other Services

These prices apply to services not included in your project contract.

Service Name	Description	Pricing
Admin Services	For meeting/events hosted at the Technology Center admin services includes general office support, fax & copying, preliminary planning and communications and basic admin services during the event. Minimum ½ hour per request.	\$40 per hour