



SNIA[®] STORAGE
SECURITY SUMMIT
Wednesday, May 11, 2022 • Virtual

Importance of Cyber-Resiliency for next data decade

Key trends around cyber resiliency & how to design cyber
resiliency strategy

Presented by: Anay Pathak



Agenda

- ✓ Understating Cyber Resiliency
- ✓ Trends and why it is important to be resilient in today's connected world
- ✓ Cyber Resiliency: Key requirements from customers
- ✓ Best Practices and how to design CR strategy



Digital Risk

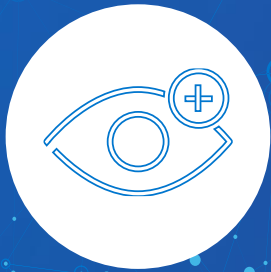
The greatest facet of risk
that an organization faces
when transforming



ation. All Rights Reserved.

Successfully Manage the Risk

CHALLENGE:
SECURE DATA BACKUP AND
RECOVERY



Dell Safeguard and
Response powered
by VMware Carbon
Black

CHALLENGE:
THREAT AND VULNERABILITY
DETECTION AND RESPONSE



PowerProtect
Cyber Recovery



VMware NSX Network
Virtualization Platform

CHALLENGE:
SUPPLY CHAIN INTEGRITY



Dell Technologies
Managed Detection
and Response



Supply Chain Security
and Integrity

Gain the confidence, control and scale you need to address security challenges from Dell Technologies.

Cyber Attacks – A threat to IT Transformation

Data-driven Society

Data has immense value, offers insights and transfer's leverage.

Data fuels global economies and our professional, social and individual lives

Inadequate Protection for Critical Data

Cybercrime and cyber warfare are outpacing preventative solutions and are terminal threats to businesses, governments and all data-driven entities

Cyber Recovery is an Enabler of Security Transformation

Modern threats require modern protection, isolation and intelligence to enable recovery in wake of successful ransomware or cyber attack

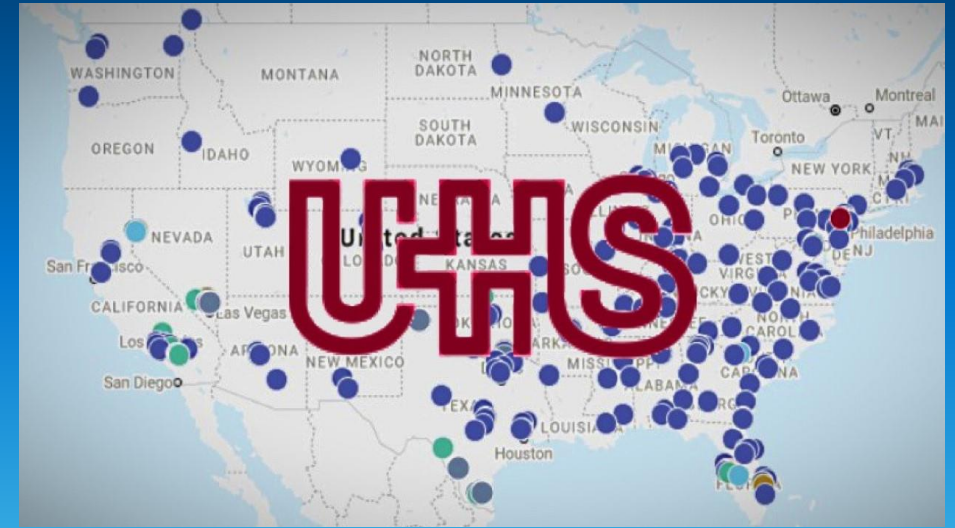
Cyber attacks are increasingly sophisticated



Source: SolarWinds, Jan 2021



Source: Wired, Oct 2020



Source: HealthITSecurity.com, Oct 2020

“69% of global IT decision-makers lack confidence their organizations could reliably recover all business-critical data in the event of a cyber attack. “

Global Data Protection Index Survey 2020 Snapshot

HOBBLED —

four-day service meltdown was caused by ransomware

ICS Threat Snake Ransomware Suspected in Attack

An attack targeting the automaker reportedly infected internal servers and led to the suspension of production at plants around the world.

Anticipates \$50-70 Million Loss Following Ransomware Attack



Cyber Threat Actors

Different Motivations, Techniques, & Goals

CRIME



Theft & extortion for financial gain

INSIDER



Trusted insiders steal or extort for personal, financial, & ideological reasons. Increasingly targeted because of privileged access to systems

ESPIONAGE



Corporate or Nation-state actors steal valuable data

HACKTIVISM



Advance political or social causes

TERRORISM



Sabotage & destruction to instill fear

WARFARE



Nation-state actors with destructive cyber weapons (Not Petya)

Cyber Threats 2021: The facts

39s

Every 11 seconds
a cyber or ransomware attacks occur.*

71%

86%

of breaches
are financially
motivated.

verizon✓

\$13M

\$24.7M

Avg. cost of
cybercrime for an
organization.

accenture

\$1T

\$6T

Total global
impact of cyber
crime in 2021.

Cybersecurity
Ventures

43%

48%

of breaches
involved
small business.

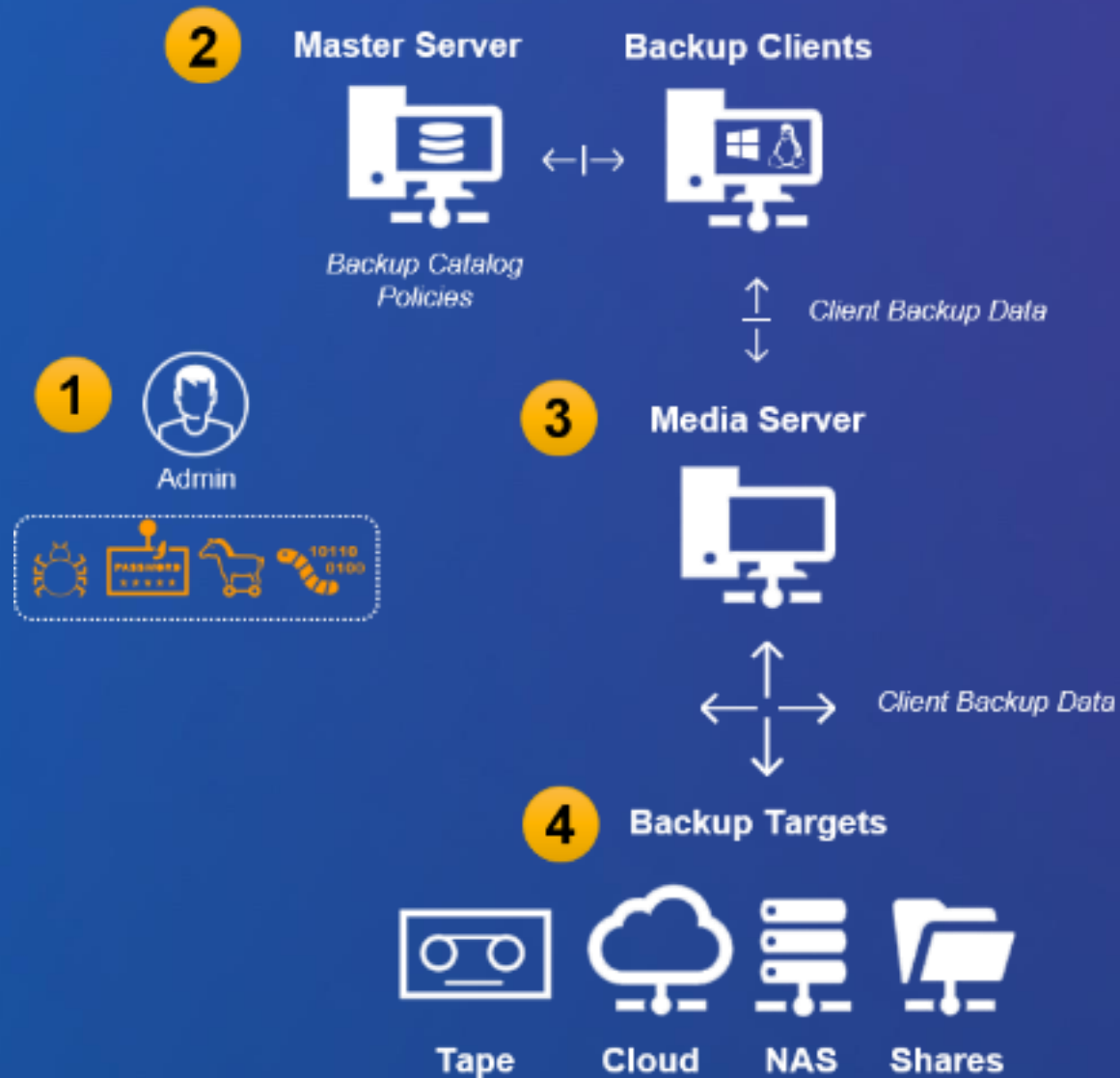
verizon✓

Banking	\$18.4M
Utilities	\$17.8M
Software	\$16.0M
Automotive	\$15.8M
Insurance	\$15.8M
High Tech	\$14.7M
Capital Markets	\$13.9M
Energy	\$13.8M
US Federal	\$13.7M
Consumer Goods	\$11.9M
Health	\$11.9M
Retail	\$11.4M
Life Sciences	\$10.9M
Media	\$9.2M
Travel	\$8.2M
Public Sector	\$7.9M

*Source: Cybersecurity Ventures

9 | ©2022 Storage Networking Industry Association. All Rights Reserved.

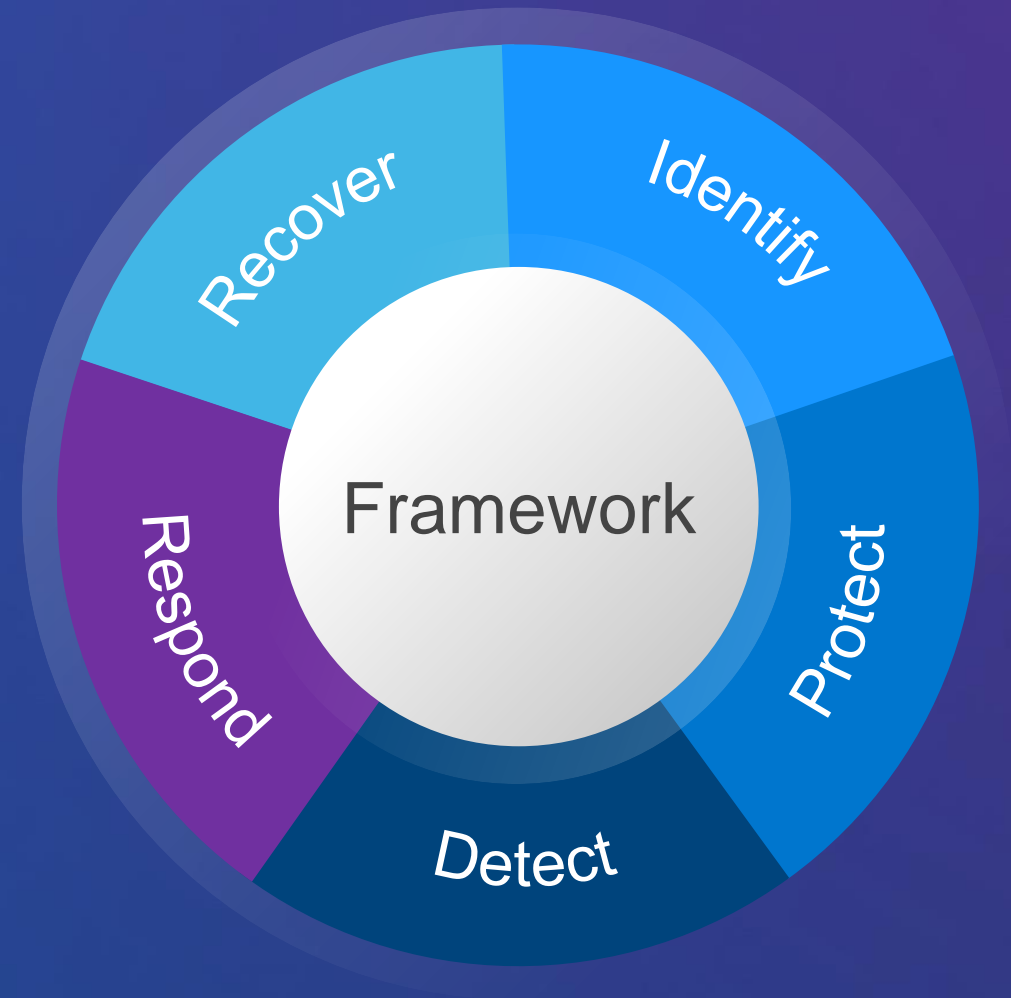
Attackers Target Primary Backups



Cyber resilience is a strategy.

A high-level holistic strategy that includes cyber security standards, guidelines, people, business processes and technology solutions.

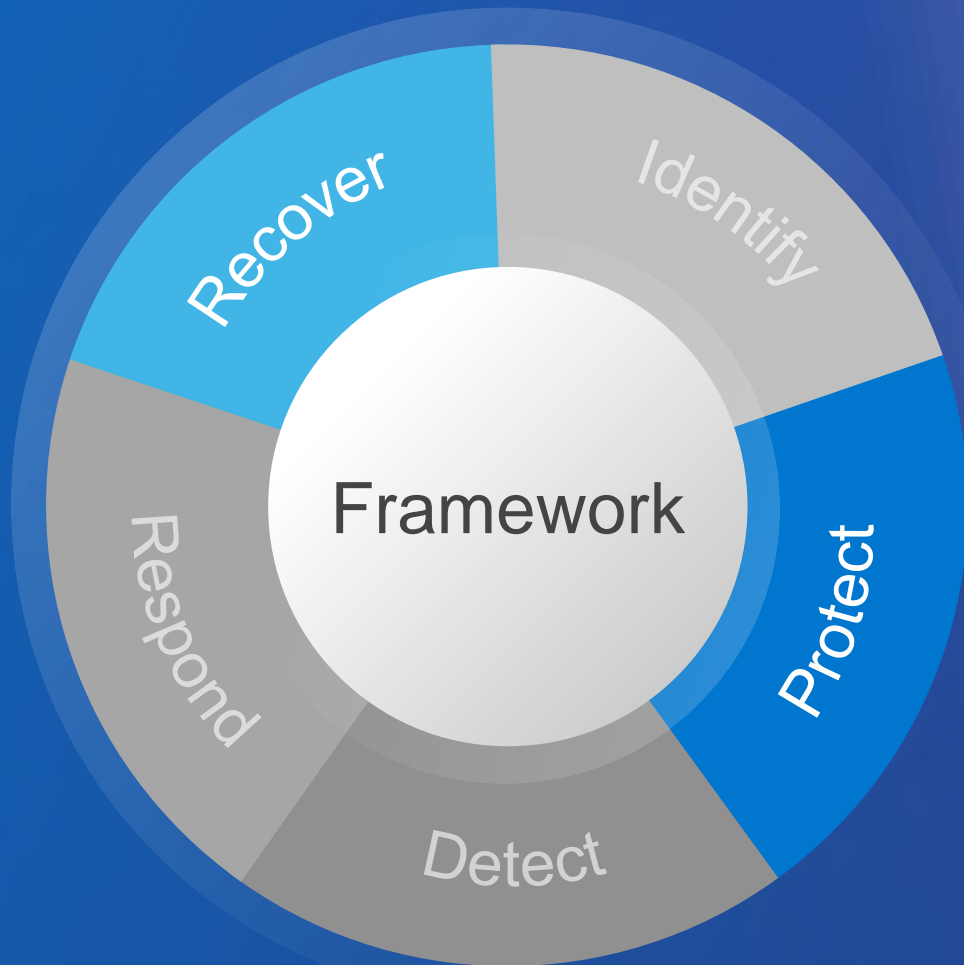
Example: [NIST Cybersecurity Framework](https://en.wikipedia.org/wiki/NIST_Cybersecurity_Framework)



Cyber recovery is a solution.

A data protection solution that isolates business-critical data away from attack surfaces.

Critical data is stored immutably in a hardened vault enabling recovery with assured data availability, integrity and confidentiality.



Cyber Recovery Requirements

Modern threats require modern solutions



Isolation

Physical & logical separation of data

- Air gap with physical isolation
- Logical isolation – not just separate from production
- Automation and control from secure side
- Secure during “unlock” phase
- Certification to a standard (Sheltered Harbor)



Immutability

Preserve original integrity of data

- A capability, not a solution
- Compliance with a standard (eg 17a-4)
- No admin or security overrides
- NTP Hardening
- Single point of failure / platform dependence



Intelligence

ML & analytics identify threats

- Answers the question: “Could this data be used for recovery?”
- Full content, not just metadata
- Resides and operates in the air gapped vault for security
- Reporting used to inform root cause and recovery



Please take a moment to rate this session.

Your feedback is important to us.

Key Data to Protect by Industry



Healthcare

Electronic Medical Records, scheduling, payment and billing systems



Legal

Document management, conflicts checking, billing, email



Financial Services

Payments, Core Banking, Trading, Treasury, Sheltered Harbor data



Oil & Gas

Seismic & geographical exploration data



Life Sciences

Research and development, drug discovery & Clinical trial data



Government

Property records and taxes, justice systems, payment collection, licenses



Retail

Point of sale, inventory, shipping



Manufacturing

Plant manufacturing and scheduling, ordering systems, inventory