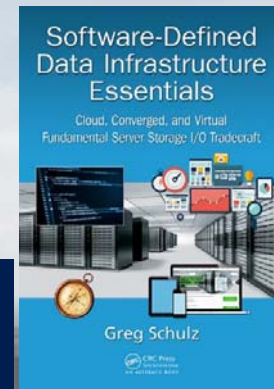


# Data Infrastructure and Storage Industry Trends

*Everything Is Not The Same*

*Navigating The Trends*

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SNIA / EPA Session  
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# Agenda For Today's Discussion

## What Will Be Covered Among Other Topics

- Opening Remarks and Introductions
- Industry and Customer Trends
  - Big Picture Perspectives
- Discussion Topics
  - Topic #1 – Storage Technologies
  - Topic #2 – Workloads, Metrics
  - Topic #3 – Putting IT all together
- Closing comments
- Follow-up, where to learn more

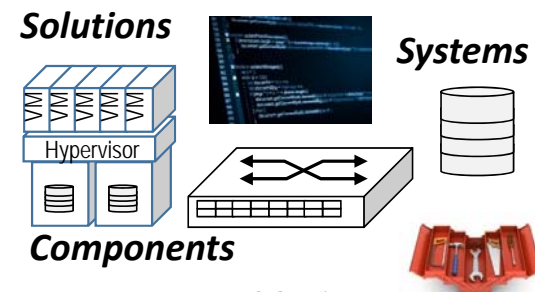
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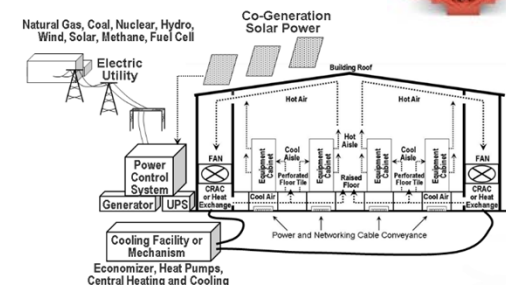
**Applications**  
 Various Services  
 Workloads  
 (What use resources)



**Data Infrastructure**  
 Resources support workloads  
 Server, Storage, Network  
 Hardware, Software, Policies  
 Data Protection, Tools



**Data Centers**  
 Habitats for technology  
 On-site, Cloud, MSP



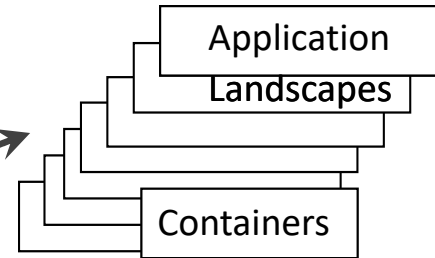
Source: Software Defined Data Infrastructure Essentials (CRC)



# Industry Trends Perspectives – Data Infrastructure and Services Layers

From high level services & applications, to solutions & systems & low level components

Layers of functionality and resiliency  
 Data Services  
 Management  
 Abstraction



Value  
Increases

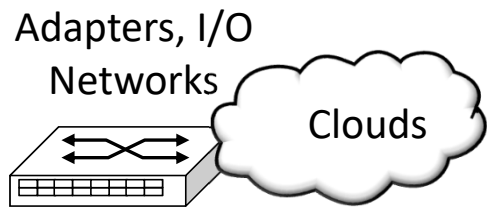
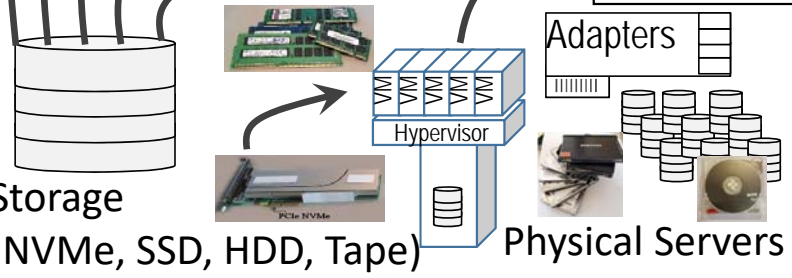


Software Stacks  
Layers (Altitude)



Defining Hardware, Software  
Services into Data Infrastructures

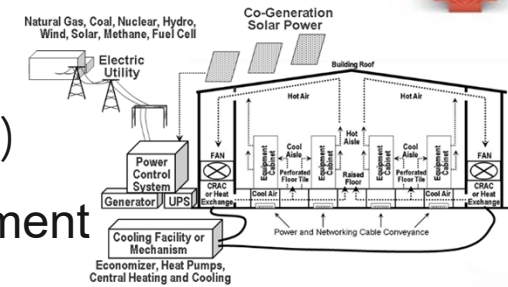
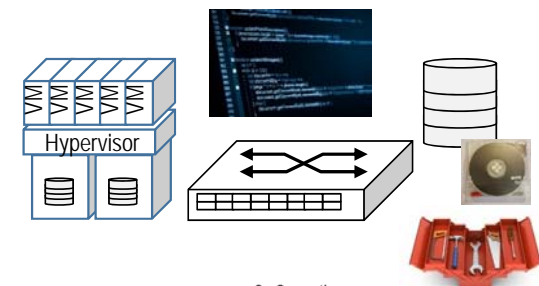
Source: Software Defined Data Infrastructure Essentials (CRC)



# Industry Trends Perspectives – Common Sense Reminders

## Common Themes, Different Focus Areas, Stacks, Layers, Altitudes

- ✓ You cant have hardware without software
- ✓ Software (even serverless) still needs hardware
- ✓ Software exists in different formats at various layers
- ✓ Small percentage changes at high-volume have big impacts
- ✓ Hardware requires electrical power for cooling and productivity
- ✓ Clouds / managed service providers need software & hardware
- ✓ Software can make or break a solution (create / solve bottlenecks)
- ✓ Expanding focus from just efficiency to effectiveness / productivity
- ✓ Servers, storage, networks need each other (each thinks most important:)
- ✓ There are difference between industry adoption & customer deployment



Source: Software Defined Data Infrastructure Essentials (CRC)



# Industry Trends Perspective – Data and Storage Growth

How and where Storage being packaged, deployed and consumed

## Workloads



Demand, Data Growth

Public Cloud Services

- Performance (IO or Bandwidth)
- Availability & Protection
- Capacity & Bulk
- Economics



**Data Storage**  
*Local, Remote*  
*On/Near/Off-line*  
*Block, File, Object*  
*Queue, Tables, Services*

Hybrid

CI, HCI, CiB

All Solid State and AFA

**Solution and Systems**  
 CI = Converged Infrastructure  
 HCI = Hyper-Converged Infrastructure  
 CiB = Cluster / Cloud in Box  
 Plex, Pod, Stamps, AZs

Legacy and Hybrid Arrays, Storage Systems and Appliances

Source: Software Defined Data Infrastructure Essentials (CRC)

Purpose Built Backup Appliances (PBBA) and Data Protection Appliances **Time** →

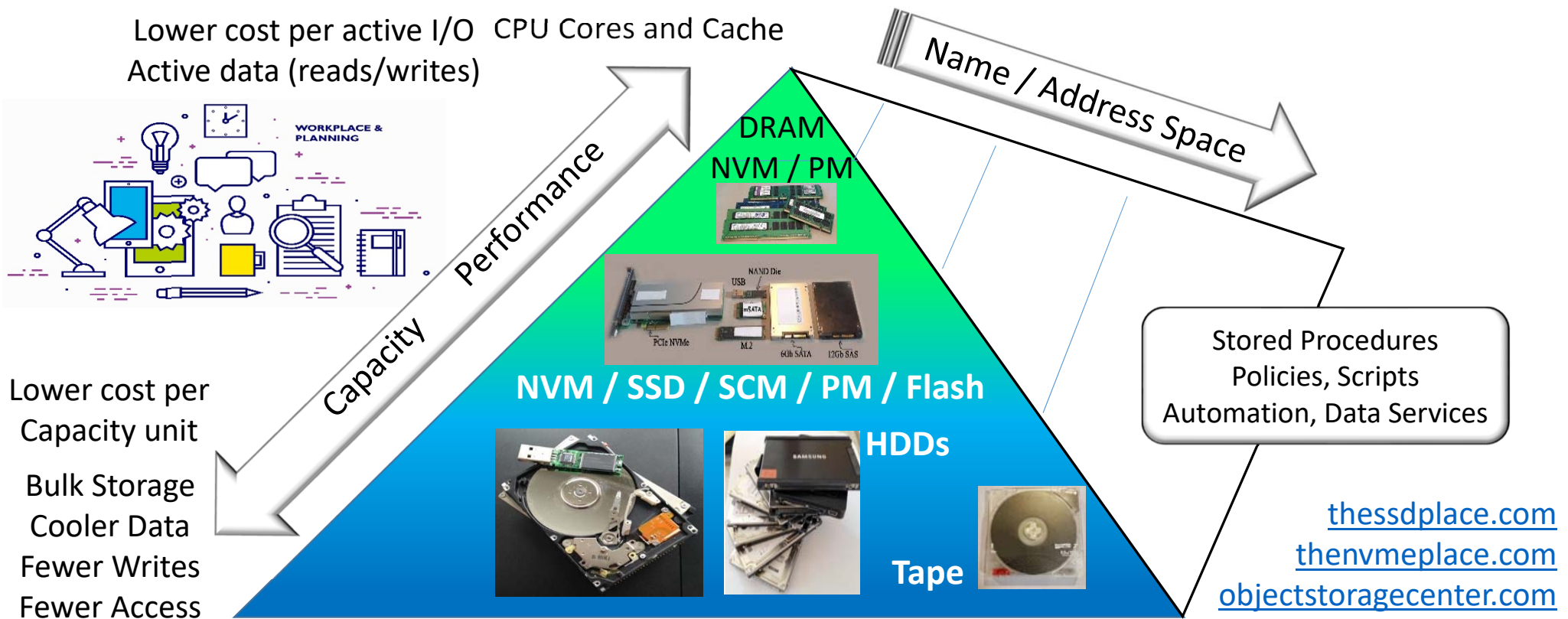
## Components

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# Discussion Topic #1 – Different Storage Technologies

## Everything is not the same: Various Tiers, Types, Categories of Storage Solutions



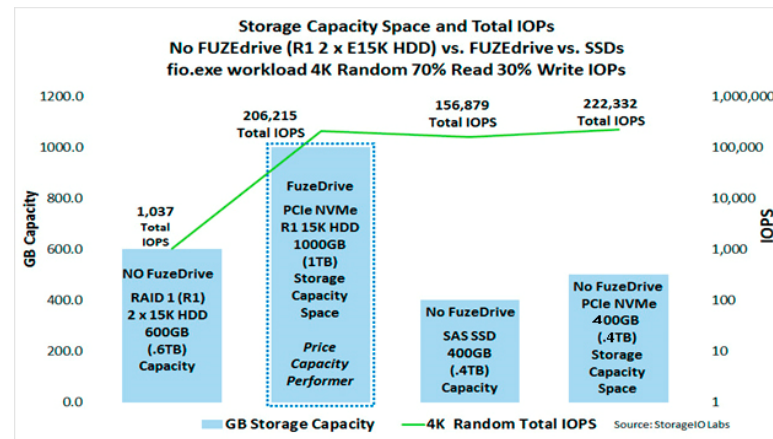
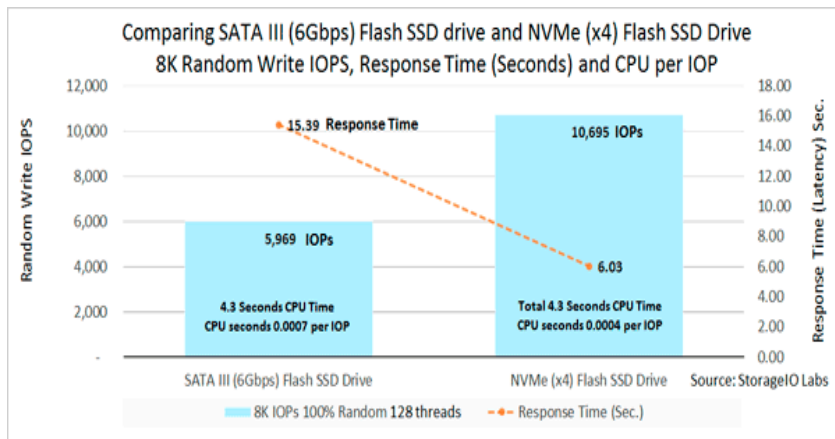
Source: Software Defined Data Infrastructure Essentials (CRC)

PACE = Performance Availability Capacity Economics

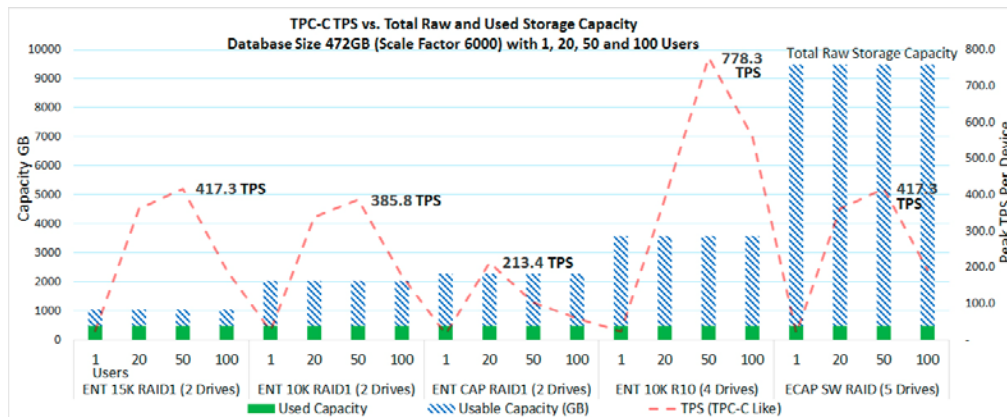
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# Discussion Topic #2 – Storage, Application Workloads and Metrics

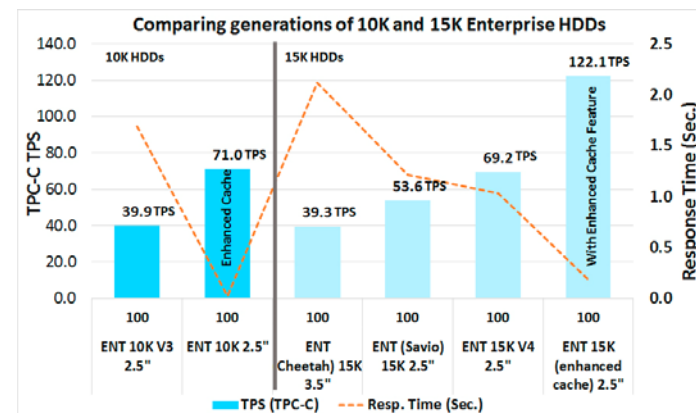
## From Component to System, Appliance and Solution Focus – Metrics that Matter



<https://storageioblog.com/server-and-storage-io-benchmark-resources/>



<https://storageioblog.com/enterprise-hdd-content-servers/>



Source: Software Defined Data Infrastructure Essentials (CRC)

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# Closing comments, for now...

Everything is not the same across environments, however there are similarities

## General Trends Perspectives

- No such thing as a information or data recession
- New value being found in old and new data
- Continued growth from various application workloads
- Server, storage and networks need each other
- Expanding solution focus (HW, SW, server, storage, network)
- Best metrics, workload simulation are those that matter
- Expand your tradecraft knowledge into adjacent areas

## Where to learn more

- <https://www.snia.org/forums/green>
- <https://storageio.com> and <https://storageioblog.com>  
Articles, commentary, reports, white papers, videos & webcasts
- Feel free to call, IM, tweet, or email [greg@storageio.com](mailto:greg@storageio.com)



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*Thank You...*

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